



# 2016 ANNUAL REPORT









Cultured like no other pearl in the world

Annual Report 2016

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### Vision & Mission

#### Vision Statement

We are committed to dynamic growth and service excellence built upon our heritage of traditional hospitality. We strive to consistently meet and surpass guests', employees' and other stakeholders' expectations. We feel pride in making efforts to position Pakistan in the forefront of the international arena.

#### Mission Statement

- Secrets to our sustained leadership in hospitality are Excellence and Dynamism through offering competitive and innovative high quality value added services to our guests and business partners.
- To meet the challenges of modern business, we constantly upgrade our operations and services in line with the latest technological facilities.
- As a responsible corporate citizen, maintaining the highest level of governance, ethical standards and prudence.
- Keeping close-watch at socio-political environment to make use of all available growth opportunities through aggressive and proactive approach.
- Believe in strong and professional workforce by providing challenging and rewarding environment and equal respect to all through creating the sense of participation towards the success of our vision.



# Corporate Information

Pearl Continental Hotels, a chain owned, operated and franchised by Pakistan Services Limited, sets the international standards for quality hotel accommodation across Pakistan and AJ&K and manages 6 luxury hotels in Karachi, Lahore, Rawalpindi, Peshawar, Bhurban and Muzaffarabad; comprising 1,526 rooms. It also owns and manages another small hotel with 32 rooms in Lahore city.

#### **BOARD OF DIRECTORS**

Mr. Sadruddin Hashwani Chairman & CEO

Mr. Murtaza Hashwani

Mr. M.A. Bawany

Mr. Mansoor Akbar Ali

Syed Sajid Ali

Mr. Nikolaos Fragkos

Mr. Shakir Abu Bakar

Syed Haseeb Amjad Gardezi

Mr. M. Ahmed Ghazali Marghoob

#### **AUDIT COMMITTEE**

Mr. M. Ahmed Ghazali Marghoob

Mr. Mansoor Akbar Ali

Syed Sajid Ali

Mr. Shakir Abu Bakar

### HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. M.A. Bawany

Syed Sajid Ali Mr. Shakir Abu Bakar

#### **CHIEF FINANCIAL OFFICER**

Mr. Abdul Qadeer Khan

#### **COMPANY SECRETARY**

Mr. Mansoor Khan

#### **AUDITORS**

M/s KPMG Taseer Hadi & Co. Chartered Accountants 6th Floor, State Life Building No. 5 Jinnah Avenue, Blue Area Islamabad.

#### **LEGAL ADVISOR**

M/s Liaquat Merchant & Associates

#### **BANKERS**

National Bank of Pakistan

The Bank of Punjab

Habib Bank Limited

Soneri Bank Limited

United Bank Limited

Askari Bank Limited

Albaraka Islamic Bank (Pakistan) Limited

JS Bank Limited

NIB Bank Limited

Silk Bank Limited

Standard Chartered Bank (Pakistan) Limited Industrial and Commercial Bank of China

#### **REGISTERED OFFICE**

1st Floor, NESPAK House,

Sector G-5/2, Islamabad.

Tel: +92 51-2272890-8

Fax: +92 51-2878636

http://www.psl.com.pk

http://www.pchotels.com

http://www.pchotels.com.pk http://www.pearlcontinental.com.pk

http://www.hashoogroup.com

http://www.hashoogroup.com.pk

http://www.hashoogroup.info

http://www.hashoo.info

#### **SHARE REGISTRAR**

M/s Technology Trade (Private) Limited Dagia House, 241-C, Block-2, PECHS, Off Shahrah-e-Quaideen, Karachi.



# Corporate Objectives

#### **Code of Conduct**

The smooth and successful flow of processes and operations can not be achieved without the active participation and concerned efforts of all the employees of the Company. Discipline and professional working environment largely depends on behavior and attitude of the employees. Hence the Company has established its own standards of:

- Confidentiality
- Attendance and punctuality
- Working relationships
- Discussion topics
- Behavior and Attitude-in-General

#### **Core Values**

#### Growth and development for all

Competence and contribution as the only basis for job security
Promotion from within
Learning environment and opportunities
Provision for world-class education and training
Aligning people with the latest

#### **Recognition and Reward**

technological trends

Achievement orientation
Appreciation
Setting ever-rising standards of performance
Performance-based evaluation
Incentives

#### Innovation

Listening and two-way interaction Encouragement Enterprise Participation Motivation Initiative

#### **Trust**

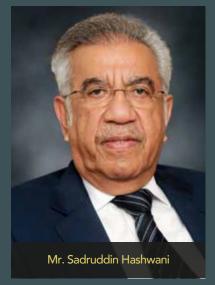
Cooperation
Integrity
Dignity
Respect
Candidness
Support
Teamwork
Sense of ownership
Empowerment

#### **Strategic Objectives**

- Sustain potential market share through managed average daily rate
- Ensure successful completion of all expansion projects
- Seek improvement in employees' competencies and enhancing performance goals
- Continue achieving sales growth to support long term plan
- Reinforce all areas of security risks to Company's assets and guests



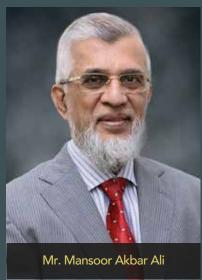
# **Board of Directors**



















# **Statutory Officers**







# Notice of Annual General Meeting

Notice is hereby given that the 57<sup>th</sup> Annual General Meeting of Pakistan Services Limited will be held on Monday, October 31, 2016 at 11:00 a.m. at Islamabad Marriott Hotel to transact the following business:

- 1. To confirm the minutes of the Annual General Meeting held on October 29, 2015.
- 2. To receive, consider and adopt the Audited Financial Statements together with the Directors' and the Auditors' Reports thereon for the year ended June 30, 2016.
- 3. To approve payment of final cash dividend of Rs. 2.5/- per share i.e. 25% as recommended by the Board of Directors in addition to 50% interim dividend already paid.
- 4. To appoint Auditors for the year 2016-17 and fix their remuneration.
- 5. To consider any other business with the permission of the Chair.

By Order of the Board

Islamabad: September 26, 2016

### NOTES Mansoor Khan Company Secretary

- A). Any member of the Company entitled to attend and vote at the Annual General Meeting may appoint another member as his/her proxy to attend and vote instead of him/her except in case of a corporate entity which may appoint a proxy who may not be a member. Proxies must be received at the Registered Office of the Company not less than 48 hours before the time of holding the Meeting.
- B). The Share Transfer Books of the Company will remain closed from October 25, 2016 to October 31, 2016 (both days inclusive).
- C). Shareholders are requested to notify the Company's Share Registrar, M/s. Technology Trade (Pvt) Limited, Dagia House, 241-C, Block-2, P.E.C.H.S., Off: Shahra-e-Quaideen, Karachi, of any change in their address.
- D). CDC Account Holders will further have to follow the under-mentioned guidelines as laid down in Circular 01 dated January 26, 2000 issued by the Securities and Exchange Commission of Pakistan.
- a. For Attending the Meeting:
- In case of individuals, the account holders or sub-account holders whose registration details are uploaded as per the CDC Regulations, shall authenticate their identity by showing their original Computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors'

- Resolution / Power of Attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.
- b. For Appointing Proxies:
- In case of individuals, the account holders or sub-account holders whose registration details are uploaded as per the CDC Regulations, shall submit the proxy form as per the above requirement.
- The Proxy Form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii) Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the Proxy Form.
- iv) The proxy shall produce his original CNIC or original passport at the time of the meeting.
- v) In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted (unless it has been provided earlier) along with Proxy Form to the Company.
- E). As per the directives of Securities & Exchange Commission of Pakistan, the members are requested to provide copies of their valid CNICs and Dividend Mandate including Name, Bank Account Number, Bank and Respective Branch addresses to the Company in order to enable the Company to pay cash

dividend electronically. The Dividend Mandate Form is attached with Printed annual report.

- F). In order to transfer the amount of dividend directly into bank account, shareholders are requested to provide detail of bank account (CDC account holders to their respective members and physical shareholders to the Company or our share registrar.)
- G). The Government of Pakistan through Finance Act, 2016 has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the Companies. These tax rates are as under:
- (i). For filers of Income Tax return 12.5%
- (ii). For non-filers of Income Tax return 20.0%

To enable the Company to make tax deductions on the amount of cash dividend @ 12.5% instead of 20.0 %, all shareholders whose names are not entered into the active tax payer list (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to

make sure that their names are entered into ATL otherwise tax on their cash dividends will be deducted @ 20.0% instead of 12.5%.

For any query / problem / information, the investors may contact the Company and / or the Share Registrar on the following phone numbers and e-mail addresses:

#### Pakistan Services Limited

1st Floor, NESPAK House, G-5/2, Islamabad.

Phone: +92-51-2272890-98

E-mail: mansoorkhan@hashoogroup.com

#### **Share Registrar**

M/s. Technology Trade (Pvt) Limited,

Dagia House, 241-C, Block-2, P.E.C.H.S., Off: Shahra-e-Quaideen, Karachi

Phone: +92-21-34391316-7 & 34387960-61

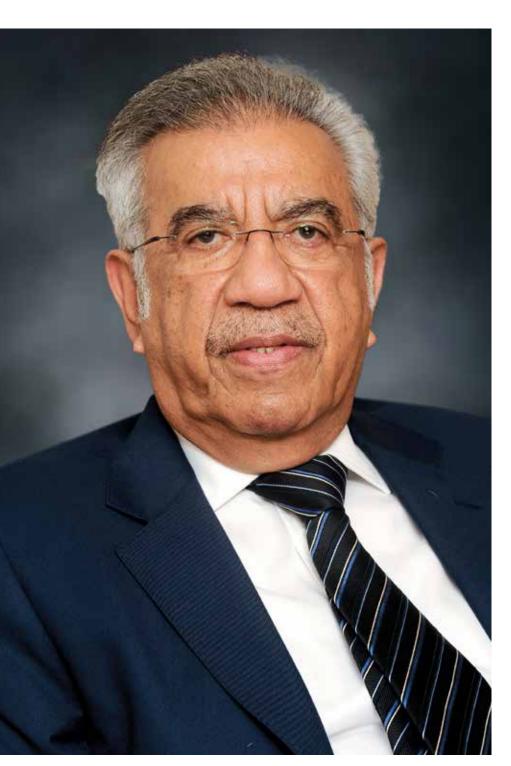
E-mail: mail@ttpl.com.pk

H). The Corporate shareholders having CDC accounts are required to have their National Tax Number (NTN)

updated with their participants, whereas corporate physical shareholders should send a copy of their NTN certificates to the Company or our share registrar i.e. M/s. Technology Trade (Private) Limited. The shareholders while sending NTN or NTN certificates, as the case may be must quote company name and their respective folio numbers.

1). The SECP vide SRO 787 (1)/2014 dated September 08, 2014 has provided an option for shareholders to receive audited financial statements along with notice of annual general meeting electronically through email. Hence, members who are interested in receiving the annual reports and notice of annual general meeting electronically, are requested to send their email addresses on the consent form placed on the Company's website www.psl.com.pk, to the Company's Share Registrar. The Company shall, however additionally provide hard copies of the annual report to such members, on request, free of cost.

# Chairman's Review



#### **DEAR MEMBERS**

I am pleased to place before you the 57<sup>th</sup> annual report together with audited financial statements (both unconsolidated and consolidated) of Pakistan Services Limited ("the Company"), for the year ended on 30 June 2016 and the auditors' report thereon.

### THE ECONOMIC ENVIRONMENT

UK decided to leave European Union (Brexit) on 23 June 2016 which is currently hitting UK's economy, resulting in negative interest rates and weakening of British currency followed by projected adverse effect on the GDP of Euro-zone.

USA's gross domestic product rose at a 0.8% annual rate from April to June 2016 depicting that service sector is the main engine of the economy. U.S. also has an important manufacturing base, which represents roughly 15% of output while personal income grew 1% on average in the first quarter of 2016, the same pace as in the fourth quarter of 2015.

In recent months, China's economy has continued to disappoint those observers who had expected that the slowdown would abate and possibly reverse. For example, industrial production was up by 5.6% in October 2015, which is the slowest rate of growth since April 2015 and the second slowest in six years. In addition, the government reported that fixed asset investment in the first 10 months of the year was up by 10.2%, the slowest rate of growth since 2000 and the 17th consecutive month that the rate of growth declined. The Japanese economy has switched between growth and contraction in the last four quarters, casting doubts about the health of the country's recovery. In first quarter, the economy alternated to the positive side due to stronger private consumption as, this year, February had an additional day compared to 2015.

#### **PAKISTAN**

Stability in Pakistan's economy is clear with recognition from international financial institutions including the IMF which expects 5% economic growth in current financial year. Pak Rupee is holding steady against the US currency and the inflation rate is in check at 3.19% for the fiscal year ended 30 June 2016. The electricity generation capacity continues to be short of demand, the gap varying from 5000 MW to 6000 MW and causing a significant dent in the economy. The government has initiated a program with the assistance of China, where the energy sector has been given high priority to overcome energy shortages by the year 2017-18, as 10400 MW is expected to be added by 2018. The CPEC implementation purports an investment of US\$ 42 billion towards large infrastructural projects, with a major focus on energy, is likely to result in a significant leap in the GDP growth curve. The CPEC will lay a strong foundation for incremental expansion of the economy.

Economic picture of Pakistan has potential to further improve given better fiscal management and a stabilized security situation. Pak Army's initiative under Zarb-e-Azb has completed two years of operations and the incidents of terrorism in the country have been remarkably reduced, Pak Army is highly determined to fight till the terrorism ends from its roots in the country. The "cleanup" operations by the paramilitary forces in the metropolitan city of Karachi have also shown encouraging results. The federal government is making steady progress in the infrastructure development, particularly to the expansion of road and rail network, as well as improving electricity generation capacity with the construction of thermal, nuclear, hydel and renewable (solar and wind) electricity power plants.

### OVERALL PERFORMANCE OF THE COMPANY

The Company achieved total revenue (exclusive of GST) of Rs. 9,151 million during the year under review in comparison to last year's revenue of Rs. 7,922 million, showing a growth of about 15.5%. The growth is due to better law and order situation resulting increase in business opportunities in the country

The Company for the year under review earned a profit before tax of Rs. 1,216 million as compared to Rs. 1,557 million in the previous year. The reduction in profit is due to the provision of impairment losses on investment in associated companies.

#### PERFORMANCE OF ROOMS DEPARTMENT

The revenue (exclusive of GST) was Rs. 4,421 million

against Rs. 3,775 million in the last year indicating a growth of 17.1%. In terms of revenue, the increase in this segment is Rs. 646 million. The Average Daily Rate (ADR) increased by 8.4% over the immediate preceding year while the average occupancy increased from 61% in previous year to 66% in current year.

### PERFORMANCE OF FOOD & BEVERAGE DEPARTMENT

The revenue (exclusive of GST) was Rs. 4,328 million as against Rs. 3,768 million of the last year. It has increased by Rs. 560 million registering a growth of 14.9%.

# PERFORMANCE OF OTHER RELATED SERVICES/LICENSE FEE/TRAVEL & TOUR DIVISION

Revenue (exclusive of GST) from this sector during the year under review was Rs. 402 million as compared with Rs. 379 million of the prior year, indicating an increase of Rs. 23 million.

#### **FUTURE PROSPECTS**

Growth of hospitality industry is highly depended on corporate activities, tourism, youth activities and increase in leisure related activities, which is reliant on the growth and better law and order situation in Pakistan. Currently, China-Pakistan Economic Corridor is at spotlight as development projects in major sectors like energy, communications, road and rail networks and airports are in progress. In addition, United Kingdom, Turkey and Kazakhstan have also expressed interests in joining CPEC. The government of Pakistan has various projects underway in the areas of campaigns to decrease corruption, hydroelectric stations and improvement of urban transport systems such as motorways and construction as well as the modernization of airports. The internal security situation has remarkably improved as a result of the efforts of the Armed Forces of Pakistan which has immensely increased public morale and domestic tourism. The country enjoyed improvement in political stability in the current year especially in Pakistan's largest city of Karachi, where target killing was at its peak from past 7 years.

Nineteenth South Asian Association for Regional Cooperation (SAARC) conference will be held in Pakistan this year and the objective of the summit is to consider security issues between India and Pakistan and promote the welfare of the people in South Asia. The Company has initiated projects including the

## Chairman's Review

construction of new properties in Multan and Mirpur Azad Jammu & Kashmir, expansion of existing properties and large-scale modernization for its growth. Special emphasis has been laid on the improvement of guestrooms, restaurants, health-clubs and business centers. Latest technologies are being introduced in order to cope with various cyber threats and security systems are upgraded on regular basis to ensure physical securities of all business units.

All above reflect as an indicator that the hospitality industry in Pakistan is expected to grow in coming years.

### CORPORATE SOCIAL RESPONSIBILITY (CSR)

Pakistan Services Limited is actively engaging Corporate Social Responsibility, focusing on education, healthcare, vocational training and job placements of such trained human resources, as well as financial contributions. The goal of the programs is to alleviate suffering and empower disadvantaged communities and bring them into mainstream population.

#### **CORPORATE PHILANTHROPY**

The Company contributed a total of Rs.332.5 million as donations to the well reputed NGOs enjoying good track record of work in the sectors of education, healthcare and welfare across the country.

#### **ENERGY CONSERVATION**

Company is keen on cutting down wasted energy by installing machinery which helps to obtain optimum level of efficiency, as the energy is in short supply and is a dominating component of operating costs. Promoting green technologies and trainings to operating staff for effective use of energy, resulted in saving energy considerably, which was in addition to reduction in energy prices.

#### **ENVIRONMENT PROTECTION MEASURES**

Realizing the responsibility to protect the environment and making it more sustainable, the company, on regular basis organizes employee trainings to exercise extreme care for protection of the environment, saving water and energy. Landscaping, development of flower-beds, grassy areas and planting of trees are part of the implemented environmental improvement programs.

#### **CUSTOMER PROTECTION MEASURES**

For any successful organization customer feedback is considered highly valuable, therefore, our company's requisite forms are made available to the facilities users. Also, staff visits the customers for their extremely appreciable comments and suggestions. Moreover, online facility has also been arranged for the customers via "Revinate", where they can give us the feedbacks. In order to meet our social and cultural prestige and sustaining international reputation, our products' quality is reviewed on frequent intervals and improvements where required are made expeditiously. Customers' health, safety and security is our utmost priority for which adequate arrangements are implemented, hence prone to negligence is nil.

#### **EMPLOYMENT OF SPECIAL PERSONS**

The Company has an open door policy for recruitment of Special Persons and currently employs a number of individuals at different business locations.

### OCCUPATIONAL SAFETY AND HEALTH

Occupational safety and health training programs and workshops are conducted regularly to stress safe work practices and to instill awareness of safety-first policies. Full familiarity with the use of various safety equipment and tools is ensured through frequent training and drills. Any unsafe practice is strictly prohibited and interdicted. Conversion training is given whenever equipment undergoes upgrades or new equipment is introduced, reducing emergency response time. Group health and life insurance coverage is provided to employees.

### BUSINESS ETHICS AND ANTI-CORRUPTION MEASURES

The Code of Ethics and Business Practices are delineated clearly and each employee is made familiar with these and the same is placed on Company's official website, i.e. www.psl.com.pk. Regular checks occur to confirm the adherence to these codes. Any deviations are strictly forbidden.

### CONTRIBUTION TO GOVERNMENT EXCHEQUER

The Company in the year under review paid an amount of Rs. 3,212 million as against Rs. 2,791 million in the

corresponding period of last year to Provincial and Federal governments in the form of customs duties, general sales tax, income tax and other levies.

#### **CONSOLIDATED FINANCIAL STATEMENTS**

The consolidated revenue of the Company in the reporting year was Rs. 9,251 million, crossing the mark of Rs. 9 billion, as compared to Rs. 8,026 million for the last year thus registering a growth of 15.26% amounting to revenue increase of Rs. 1,225 million. The consolidated profits before and after tax for the year under review were Rs. 1,225 million and Rs. 616million respectively. This works out to a decrease in after tax profit by Rs. 345 million, mainly due to provision of impairment, when profit after tax is compared with last year.

The wholly-owned subsidiary company, M/s Pearl Tours and Travels (Private) Limited, engaged in the business of Rent-a-Car and arranging package tours, generated revenue of Rs. 174 million during the year under report as compared to Rs. 165 million of corresponding period of last year. It represents an increase of Rs. 9 million.

During the year the Company incorporated two new subsidiary companies, City Properties (Private) Limited and Elite Properties (Private) Limited. Principal activities of these companies are to set up, run, operate, manage and carry out business of real estate & property development.

Pearl Continental Hotels (Private) Limited, a wholly owned subsidiary remained non-operational during the financial year under report. Earnings from these entities were limited to the interest income on short-term funds placements with banks. Bhurban Resorts (Private) Limited previously one of the wholly owned subsidiaries has been merged into Pakistan Services Limited as resolved at the Extra Ordinary General Meeting held on 3 August 2015.

#### **ACKNOWLEDGEMENTS**

On behalf of the Board, I express my appreciation for the dedication to duty and professional conduct of the employees of the Company, as well as shareholders and stakeholders for their support. I also thank the bankers of the Company for the understanding and the cooperation they have extended and gratitude towards our loyal and confident customers. The combined efforts of all have been instrumental in the healthy growth of the Company against all odds. We all pray for a peaceful, progressive and prosperous Pakistan. Ameen!

For and on behalf of the Board of Directors

SADRUDDIN HASHWANI

Chairman

September 26, 2016



### PEARL-CONTINENTAL HOTEL KARACHI

# A TRULY CULTURED PEARL

Standing proud amongst the hustle and bustle of the port city of Pakistan, The Pearl-Continental Hotel Karachi is a landmark in terms of its location, aesthetics, services and quality of cuisine offered. Tourists coming to visit the city, businessmen finalising deals, families travelling together en-route foreign trips or locals simply walking in to enjoy the numerous delicacies offered at its restaurants can all be seen at Pearl-Continental Hotel Karachi.

The place has its imposing presence written all over. Just fifteen kilometers from the city's airport and a mere five from the Arabian Sea, Pearl-Continental is a must visit place, an island where once the joy set in, beckons its guests at all times to come. Pearl Continental Hotel Karachi is quite essentially the best kept secret in luxury living in Karachi, the economic hub of Pakistan.

The hotel spells comfort right to its last letter, offering a variety of luxury packed rooms, stylish restaurants and contemporary business facilities. No doubt that as one walks into this world, an oasis of comfort and luxury, one simply cannot miss the numerous services offered here. Right from the moment one steps into the hotel, security of the occupants and the visitors has been taken into account to a great extent. A dedicated

team comprising of highly trained security personnel including guards, security officers and supervisors are present twenty-four hours on the premises. They are either assigned to a specific post or patrol the building throughout the day and night.

Pearl-Continental Karachi houses a variety of cuisines in the numerous restaurants housed inside the hotel. Catering to its walk-in as well as live-in guests belonging to all age groups with different preferences, the hotel accommodates all types of taste-buds.

The first restaurant that welcomes guests at Pearl-Continental Karachi is its time tested continental eatery, the Marco Polo. True to its name, the explorations continue. Offering a wide range of food for brunch, high-teas, lunch and dinner, the place offers a seating capacity of hundred and fifty people. In the evenings, melodious musical nights make the experience more enjoyable. Performers, musicians and jazz bands play here four days a week. Sometimes favourite hit Indian songs can also be heard. At other times, ghazal singers especially







hired by the hotel perform in the nights. So an avid ghazal listener wishing to take pleasure in the melodious surroundings till three in the mornings listening to these ghazal singers can very well do so in a safe and secure environment because the hotel hardly sleeps. Anyone can just walk into Marco Polo anytime and simultaneously enjoy the food and music together.

Additionally, lavish thematic food festivals are also held at Marco Polo. "In a month we normally hold two to three festivals, catering to different countries from around the world" says the General Manager Pearl-Continental Karachi. The food festivals not only showcase the respective country's food but also its culture and traditions. Food sculptures showcasing country related art pieces followed by detailed food carvings and food specialties are presented to the guests. Live counters offer guests the chance to enjoy the authentic food delicacies of the respective countries in a festive mood. Additionally, Marco Polo's approachability right towards the entrance is something that guests walking into the hotel simply cannot give a miss. The spacious set-up makes room for all food festivals and festive occasions.

The Pearl-Continental Bakery is an impressive simple and small setup that also has an in-house seating area. Guests can choose from a variety of brownies, cakes and snacks. This irresistibly cosy little space beckons both young and old passing by who either come in and pick up a snack or enjoy little chats over steaming hot cups of coffee and tea.

Grape-Vine is another in-house eatery. Its specialty is definitely masala chai. You have it once and you are hooked on it for life. But Grape-Vine not only offers this. A professional violinist plays his violin and performs in the evenings for guests coming in. The experience is so spell binding that one can see people specially stopping by at the hotel at this time to listen to the violin, a rather upbeat elite experience. Meanwhile a mini hi-tea at Grape-Vine is also being offered. In just two hundred rupees this mini hi-tea is really a big treat.

Next in line is Tai-Pan, an oriental all time favourite Chinese restaurant. Done to the last detail in red, with its hanging Chinese lamps, it is a bustling place where ones who wish to enjoy the authentic cuisine can eat to their heart's content. Offering buffet as well as a la carte, Tai-Pan's management also offers arrangements for parties, booking of its private dining rooms to corporate as well as personal customers.

Then there is Sakura. An artist's delight, a food connoisseur's



treasure trove and a busy executive's retreat, the Sakura, is a one of its kind Japanese restaurant in Pakistan. Nestled on the tenth floor of the Pearl-Continental Hotel Karachi, it offers a true taste of Japanese cuisine. The chef of the Masala TV fame cooks here. The eatery is fenced with life size glass windows on three sides. This grants its guests an unparalleled view of Karachi, the city of lights. The sprawling green field of the Gymkhana situated on the right, adds colour to the beauty of the panoramic view of the city from the restaurant.

The eatery can easily host up to eighty-five people with its spacious seating arrangement and also can make room for are a total of hundred and twenty individuals when booked for a party. For guests, who wish to have more privacy, a private room enclosed by bamboo made sliding doors, offering a seating for ten people is also available in one corner of the restaurant. Sushi is a delicacy Sakura proudly offers to its guests at the sushi bar. Artistically presented with a variety of colours, the variety of Sushi offered at the restaurant will bring back memories of their homeland for all the Japanese personnel visiting this place. Serving a la carte menu, Sakura also offers its guest a live cooking counter, the payaki platter, situated right in its midst.

Chandani is another traditional restaurant at the hotel. Offering traditional dishes with a significant Indian touch, a bit of saffron, the Mughlai ambiance is very much there. From payee to kheer, from nihari to seekh kebabs, food varieties range from sea food, kormas, biryanis, salads, all done in the real traditional style. Even the dressings for salads are offered pickled varieties. The aroma of the saffron coming out of the open kitchen welcomes its guests to sit down to enjoy a traditional experience to its last detail. Apart from the traditional sweet platter, for the kids, the continental platter with custard pies is also available at all times.

The Jason's Steak House is another compact eatery offering the best in terms of steaks. It has got an amazing décor and the venue on its own, done in browns is a remarkable start to a great evening out. Overlooking the grand baradari plus the aerial view of Karachi's cityscape, its minimal capacity is perfect for a private outing with continental classics playing in the background.

The latest feather in the hotel's crown is the Terrace Café, an outdoor café cum communication lounge where mostly youngsters can be seen meeting up with each another, talking and simply having fun while eating the delectable snacks including tapas, Arabic food, and other combination platters. The lights are switched on in the evenings and the background is a picturesque view of the city sprawling across the land.

Summing up the Pearl-Continental Karachi's experience the General Manager says, "Pearl-Continental Karachi is a trend setter, the biggest cosmopolitan hotel in the region. There is simply no match or catch to it. Ever since 1964, it has proudly served generations as its clientele has regularly kept coming back over the years. Pearl-Continental Karachi has stood the test of the time and has been part of the Karachi scene since ages. Overall, it is very much a happening place".

For guests who stay here, may it be a few hours or a few weeks, they feel at home right from the moment they step into the hotel. We are proud to say that each guest is made to feel at home," adds the General Manager. Five star facilities are





offered to the deluxe room occupants. Executive and the Efloor guest rooms have free local telephone calls, 24 hours personalized butler services and there is express check in and check out facility for the executive floor guests. Nestled on the 9th floor, officially called the executive floor, three luxurious suites offer its guests packages especially designed for its corporate clients.

Tastefully designed, these exquisite executive suites feature a living room with a guest washroom, a separate bedroom with scenic views. Larger in size as compared to the executive suites, the deluxe suites come with a living and dining area, guest bathroom which offers both tub and shower cubicle and a separate bedroom. Guests in suites can avail the facility of complimentary breakfast, use of meeting rooms, 24-hour personal butler service and limousine transfers to and from the airport. The Deluxe rooms are well equipped with modern amentias including mini bar, wireless internet connectivity, phone and fax, in-room safe, plasma TV, 24-hour in-room dining, laundry and butler service on demand. The Integrated Information & Entertainment System (IIES) brings each guest a

feast of information services, world news as well as unlimited access to on-line movies and music.

In this day and age, when working women are ruling the skies, travelling is very much part of their job routine. Keeping in view this development in the professional world, Pearl-Continental Karachi offers a special package for women travelling alone on business trips for meetings, conferences, corporate visits or trainings. The hotel not only gives them a special treatment since "they are out there in the world on their own" but welcomes them by presenting the working woman staying at the Pearl Lady Room with a beautifully designed Pearl Lady Brooch, a masterpiece with a sparkling brooch with a shining pearl right in the middle of it. Pearl lady room's occupants also get special deals on food and services. Additionally, Pearl-Continental Karachi is very much a happening place. Approached by multi-nationals and private parties alike, for conferences, workshops, promotional programmes or playing host to the latest lawn exhibitions and fashion shows in town, the hotel is a world in itself. The hotel also serves as a favourite place for hosting diplomatic events as well. The marguee can cater to one thousand to fifteen hundred people under its roof and serves as a preferred choice for weddings as well as major corporate events. Numerous banquet halls inside the hotel can cater up to a total of four thousand people in all. The staff is extremely helpful and has a customer friendly attitude.

Last but definitely not the least, the hotel's parking area, christened as Bara Dari is a humongous area that can at one time house seven hundred cars. This round the clock secure facility is not only for visitors but also officers working in the hotel's vicinity can avail it on a yearly basis on very nominal charges. No doubt, the over all Pearl-Continental Hotel Karachi experience is worth a million. Standing tall amongst the old cityscape, it can be proudly said that Pearl-Continental Karachi is an undisputed, premier business hotel with customer care vary much at its heart.

# Directors' Report

Dear Members,

The Board of Directors ("the Board") of Pakistan Services Limited ("the Company") is pleased to present the 57<sup>th</sup> Annual Report with the audited unconsolidated financial statements of the Company for the year ended on 30 June 2016 alongwith the Auditors' Report thereon.

Summary of unconsolidated financial performance of the Company is as follows:

| Profit from operations                            | (Rupees '000)<br>1,897,159 |
|---------------------------------------------------|----------------------------|
| Impairment loss on investments                    | (797,536)                  |
| Un-realized gain on re-measurement of investments | 116,859                    |
| Profit before taxation                            | 1,216,482                  |
| Taxation                                          | (591,277)                  |
| Profit for the year                               | 625,205                    |
| Other Comprehensive<br>Income for the year        | (15,310)                   |
| Distribution during the year                      | (325,242)                  |
| Un-appropriated profit brought forward            | 5,296,346                  |
| Profit available for appropriation                | 5,580,999                  |

#### **EARNINGS PER SHARE**

Unconsolidated Earnings per share for the year 2015-16 arrived at Rs.19.22.

#### DIVIDEND

The Board of Directors proposed a final cash dividend of Rs. 2.50 per share for the year ended 30 June 2016 in addition to already paid interim dividend of Rs 5/- per share.

#### **COMPLIANCE STATEMENT**

The Board of the Company has throughout the year, as a matter of policy, complied with the "Code of Corporate Governance" as contained in the Pakistan Stock Exchange

- Limited Rule Book and is pleased to confirm that:
- The financial statements, prepared by the management of the listed company, present its state of affairs fairly, the result of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of financial statements except as disclosed in note # 3.1 of the financial statements, and the accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in the preparation of financial statements and any departure therefrom has been adequately disclosed and explained.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There are no significant doubts upon the Company's ability to continue as a "going concern".
- Key operating and financial data of the last six years in summarized form is annexed to this report.
- There are no statutory payments on account of taxes, duties, levies, and charges, which were outstanding as on 30 June 2016 except those disclosed in the financial statements.
- The Directors fully endorse the contents of the Chairman's Review included in the Annual Report, which deals inter alia with the financial and operating results and significant deviations from the last year, major future plans and other related matters of the Company.
- The Board has been making arrangements for orientation course for its directors to apprise them of their duties and responsibilities, during the year one of the directors attended the directors training program.
- During the year the directors, executives, and their spouses and minor children have not traded in Company's shares.
- During the year, the Board held 6 meetings, the attendance record of the Directors is as follows:

| Name of Directors             | Attendance |
|-------------------------------|------------|
| Mr. Sadruddin Hashwani        | 3          |
| Mr. M.A. Bawany               | 6          |
| Mr. Mansoor Akbar Ali         | 2          |
| Syed Sajid Ali                | 4          |
| Mr. Shakir Abu Bakar          | 6          |
| Mr. Muhammad Rafique          | 5          |
| Mr. Bashir Ahmed              | 3          |
| Syed Haseeb Amjad Gardezi     | 1          |
| Mr. Josef Kufer               | 2          |
| Mr. Hassanali Vellani         | 2          |
| Mr. Talat Hameed              | 3          |
| Mr. M. Ahmed Ghazali Marghoob | 4          |
|                               |            |

- The leave of absence was granted to the Directors who could not attend the Board meeting held during the year.
- The value of investment of provident fund as per audited financial statements of Employees' Provident Fund-Pakistan Services Limited for the year ended on 30 June 2016 was Rs. 679.075 million.
- The pattern of shareholdings as required under section 236 of the Companies Ordinance, 1984 and Sub clause (x) of clause 5.19.11 of the Pakistan Stock Exchange Regulations is annexed to this report.

#### **Change in Board and Management**

During the year Ms. Sarah Hashwani, Mr. Hassanali Vellani, Mr. Bashir Ahmed, Mr. Muhammad Rafique, Directors resigned from the Board and casual vacancies were filled through appointment of Mr. Mansoor Akbar Ali, Syed Sajid Ali, Mr. M. Ahmed Ghazali Marghoob and Syed Haseeb Amjad Gardezi as Directors. Subsequent to year end Mr. Talat Hameed and Mr. Josef Kufer also resigned from the Board, these two causal vacancies were filled through appointment of Mr. Murtaza Hashwani and Mr. Nikolaos Fragkos. Further, Mr. Abdul Qadeer Khan was appointed as Chief Financial Officer upon resignation of Mr. Muhammad Rafique and Syed Nehal Ahmed Zaidi was promoted as Head of Internal Audit. The Board wishes to place on record its appreciation for the services rendered by its outgoing members and warmly welcomes new Directors, CFO and Head of Internal Audit and look forward to their valuable contributions to the success of the company during their ensuing tenure.

Information pursuant to section 218 of the Companies Ordinance, 1984 in respect of remuneration of Director has already been circulated to the members and also attached to this report.

#### PRINCIPAL BOARD COMMITTEES

#### **Audit Committee**

This Committee consists of four members including independent Director as its Chairman and is responsible to assist the Board in the management of business risk, internal controls and the conduct of the business in an effective and efficient manner. The Committee meets at least once in every quarter prior to the approval of interim financial results of the Company by the Board. The terms of reference of the Audit Committee have been approved by the Board of Directors.

During the year, there had been 5 Committee meetings, the attendance record of its members are as follows:

| Name of Directors             | Attendance |
|-------------------------------|------------|
| Mr. Shakir Abu Bakar          | 2          |
| Mr. Hassanali Vellani         | 2          |
| Mr. M. Ahmed Ghazali Marghoob | 3          |
| Mr. Mansoor Akbar Ali         | 2          |
| Syed Sajid Ali                | 3          |
| Mr. Talat Hameed              | 3          |

### HUMAN RESOURCE & REMUNERATION COMMITTEE

This Committee consists of three members to assist the Board to enhance the level of competency and intellectual potential of Company's human resource.

During the year, there had been 2 Committee meetings, the attendance record of its members are as follows:

| Name of Directors    | Attendance |
|----------------------|------------|
| Mr. M.A. Bawany      | 2          |
| Syed Sajid Ali       | 2          |
| Mr. Shakir Abu Bakar | 1          |
| Mr. Bashir Ahmed     | 1          |

#### **AUDITORS**

The retiring auditors, M/s. KPMG Taseer Hadi & Co, Chartered Accountants being eligible, offer themselves for re-appointment as the Company's auditors. The Board, on the recommendation of the Audit Committee, has proposed appointment of M/s KPMG Taseer Hadi & Co, Chartered Accountants as auditors of the Company for the year ending 30 June 2017.

#### STATEMENT UNDER SECTION 241(2) OF THE COMPANIES ORDINANCE, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this Directors' report, as approved by the Board of Directors, have been signed by two Directors.

For and on behalf of the Board of Directors

M. A. Bawany

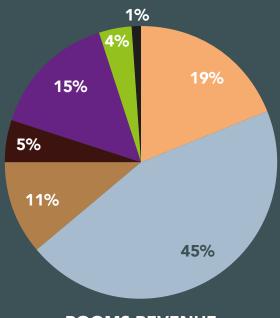
Director

Islamabad: 26 September 2016

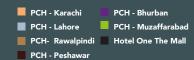
Shakir Abu Bakar

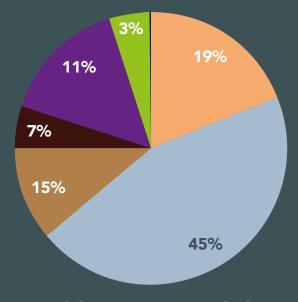
Director



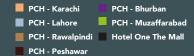


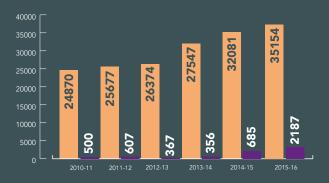






## FOOD AND BEVERAGES REVENUE HOTEL WISE 2015-16





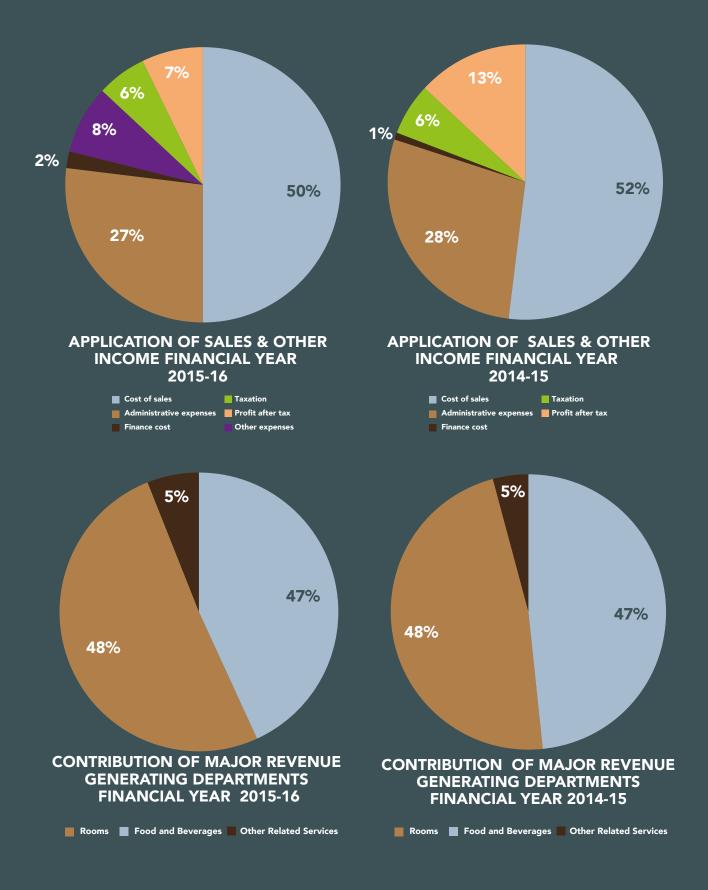
### PROPERTY, PLANT AND EQUIPMENT AT COST V/S LONG TERM DEBTS

■ Property, Plant and Equipment Long Term Debts



# TREND ANALYSIS -SALES AND SERVICES-NET GROSS PROFIT AND OPERATING PROFIT

■ Sales and Services - net Gross Profit Operating Profit



# ڈائر یکٹرزر پورٹ

محتر م خصص داران:

بورڈ آف ڈائر کیٹرز برائے پاکستان سروسز کمیٹڈ انتہائی مسرت کے ساتھ ۵۷ ویں سالا نہر اپورٹ بمعہء کمپنی کی محاسبہ شدہ مالی گوشوارے برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۲ء کواختنام پذیر یہوا بمعہءمحاسب رپورٹ پیش خدمت ہے۔

کمپنی کی مالیاتی کارکردگی درج ذیل ہے:۔

| (رقم٠٠٠٠) |                                                         |
|-----------|---------------------------------------------------------|
| 1,194,109 | کاروباری منافع                                          |
| (292,077) | سر ما بیکاری سے ہونے والانقصان                          |
| ۱۱۲,۸۵۹   | سر ما بیکاری کے مدمیں دوبارہ پیاکش/ تخمینہ ہے مہم محاصل |
| 1,417,117 | منافع قبل از ئيكس                                       |
| (۵91,122) | ئىي <i>س</i>                                            |
| 410,100   | سالا ندمنا فع                                           |
| (10,71+)  | دیگرسالا نه جامع آمدنی                                  |
| (٣٢٥,٢٢٢) | سال بعرمیں منافع کی تقسیم                               |
| ۵٫۲۹۲,۳۳۲ | غير منقسم شده منافع                                     |
| ۵,۵۸۰,۹۹۹ | قابل تقسيم دستياب منافع                                 |

### في حصه آمدني

فی حصه آمدنی برائے سال ۲۰۱۷ء مبلغ ۱۹.۲۲ وروپے ہے۔

### منافع كي تقسيم

بورڈ آف ڈائر کیٹرز نے منافع جات کی تقسیم بمقدار بیلغ ۲۰۵۰ روپے فی حصہ برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۷ ء کواختیام پذیر ہوا، تجویز کیا ہے بیعبوری طور پرادا کئے گئے منافع جات بمقدار ۵ روپے فی حصہ کے علاوہ ہے۔

#### تغميلي بيان

سمپنی کا بورڈ سال بھر میں بطور پالیسی" کوڈ آف کارپوریٹ گورنٹس" کا پابندر ہاجو کہ پاکستان ٹاک ایجینج کمیٹڈ کے قانونی کتاب میں درج ہے اورانتہائی مسرت کے ساتھاس بات کی تقید لق کرتا ہے کہ:۔

- \* مالیاتی گوشوارے جے کمپنی کی انتظامیہ نے تیار کیا ہے کمپنی کے معاملات،اس کے کاروباری نتائج،روپے کی آمدورفت کا گوشوارہ اورسر مایہ میں تغیر کا گوشوارہ پیش کرتا ہے۔
  - ' کمپنی کے کھاتہ جات کے با قاعدہ رجشر رکھے گئے ہیں۔
- \* مالیاتی گوشوارے بناتے وقت حساباتی پالیسیوں کالحاظ رکھا گیا ہے اور بیرحساباتی تخمینے معقول اور مختاط اندازوں پر بننی ہیں ماسوائے ان کے جونوٹ ۳.۱ میں بیان کئے گئے ہیں۔
- \* مالیاتی رپورٹنگ کی بین الاقوامی معیارات (IFRS) جس طرح که ملک پاکستان میں رائج ہیں، مالیاتی گوشواروں کی تیاری اور حساباتی اعدادوشار میں ان کی امتباع

- کی گئی ہے اورا نکے بھس عمل کو بیان اور وضاحت کی گئی ہے۔
- \* جانچ پڑتال کامخص نظام اپنی جگہ درست اور مؤثر طوریر یا فذالعمل اور زیز گرانی ہے۔
  - \* تىمىنى كەكاروبار كىلىلىل كى استعداد كارمىن كوئى شېهات موجودنېيى بېپ-
- \* گزشتہ چھسالوں برمحیطا ہم کاروباری اور مالیاتی معلومات کی مختصر کیفیت اس رپورٹ کے ساتھ منسلک ہے۔
- \* سست کسی تنمی کی قانونی ٹیکس، واجبات،لگان اورفیس وغیرہ مورخہ ۳۰ جون ۲۰۱۲ء تک واجب الا دانہیں، ماسوائے ان کے جو مالیاتی گوشوارے میں بیان کئے گئے ہیں۔
  - \* ڈائر کیٹران کمل طور پر چئیر مین کے جائزہ رپورٹ کی توثیق کرتے ہیں جوسالا نہ رپورٹ میں شامل ہے اور بیر مجموعی طور پر مالیاتی اور کا روباری نتائج کے ساتھان میں وجہ تغیراور مستقبل کے اہم منصوبہ جات اور معاملات کی احاطہ کرتی ہے۔
    - \* بورڈ ڈائر کیٹرزی تربیت کا نتظام کرتا ہے تا کہ آئیں اپنے فرائض اور ذمہ داریوں کاعلم ہو۔ دوران سال ڈائر کیٹران میں سے ایک ڈائر کیٹر نے ڈائر کیٹرز کی تربیتی پروگرام میں شرکت کی۔
      - \* دورانِ سال ڈائر کیٹرز،ا گیزیکٹوز اورا نکے از واج اور کمسن بچوں نے کمپنی کے قصص میں کاروبارنہیں کیا۔
      - \* دوران سال بورڈ نے ۲ اجلاس منعقد کئے اور سال بھر میں ڈائر یکٹران کے حاضری کاریکارڈ درج ذیل ہے:

| حاضري | ڈائر یکٹران کے نام        |
|-------|---------------------------|
| ٣     | جناب صدرالدين مإشواني     |
| 4     | جناب محمداختر باوانی      |
| ٢     | جناب منصورا كبرعلى        |
| ٣     | سیدسا جدعلی               |
| 4     | جناب شا كرابوبكر          |
| ۵     | جناب <i>گەر</i> ىنق       |
| ٣     | جناب بشيراحم              |
| 1     | سیدحسیب امجد گردیزی       |
| ٢     | جناب جوزف گوفر            |
|       | جناب حسن على ويلاني       |
| ٣     | جناب <i>طلعت حمي</i> د    |
| ٢     | جناب محمداحمه غزالي مرغوب |

- \* جوڈ ائر کیٹر زصاحبان دوران سال منعقدہ اجلاس میں شرکت نہ کر سکے ان کو بورڈ کی طرف سے غیر حاضری کی رخصت دی گئی۔
- \* پاکستان سروسز کمیٹڈ کی ایمپلائز پراویڈنٹ فنڈ کی سرماییکاری کی مالیت اس کے محاسبہ شدہ مالیاتی گوشواروں کے مطابق برائے سال اختتام ۳۰ جون ۲۰۱۲ء کو ۱۷۹۰۰۷۵ ملین رویے ہے۔
- \* حصدداران کا تناسب جو که کمپنیز کی آرڈیننس۱۹۸۴ء کی دفعہ نبر۲۳۲اور پاکستان اسٹاک ایجینج کی دفعہ ۱۱.۱۱ه کی ذیلی دفعہ ۱ کی رُوسے درکار ہے اس رپورٹ کے ساتھ منسلک ہے۔

#### بورڈاورمینجنٹ میں تبدیلی:

دوران سال محتر مہسارہ ہا شوانی، محتر م حسن علی ویلانی، محتر م بشیراحمد، محتر م محمد رفیق، ڈائر یکٹرز نے بورڈ سے استعفے دیئے اوران کی جگہ محتر م محور کہ بھی ہورڈ محتر م محمد احد غزالی مراغوب اور سید حسیب امجد گردیزی بطورڈائر یکٹرز بورڈ میں شمولیت اختیار کی۔ مالی سال کے اختیام کے بعد محتر م طلعت جمیداور محتر م جوزف گوفر نے بھی بورڈ سے استعفے دیئے اوران کی جگہ پر بحتر م مرتضی ہا شوانی اور محتر م نیولس فرگوس بطور ڈائر یکٹرز تعینات ہوئے۔ مزید برآل جناب محمد رفیق کے استعفی دیئے پر اس کی جگہ جناب عبدالقد برخان فلور چیف فنافشل آفیسر تعینات ہوئے اور جناب نہال احمد زیدی کو ہیڈ آف انٹرن آڈٹ کے عہدے پر تی دی گئی۔ بورڈ اپنے سبکدوش ہونے والے ممبران کی سروس میں گرانقدر خدمات کوسراہتا ہے اور سنئے آنے والے ڈائر یکٹرز، چیف فنافشل آفیسر، ہیڈ آف انٹرن آڈٹ کا خیر مقدم کرتا ہے اور کمپنی کی کا میابی کے حوالے سے ان کی سروس میں نمایاں کارکردگی کے حتمٰ ہے۔

بورڈ کی ذیلی کمیٹیاں

#### محاسب سميتي

یہ کمیٹی چارارکان پرمشتمل ہےاوراس کاچئیز مین آزاد ڈائر کیٹر ہے۔ یہ کمیٹی تجارتی مقابلوں، جانچ پڑتال کے قوائداور تجارتی معاملات میں ایک فعال اورمؤ ثر طور پرانتظامی امور میں بورڈ کی معاونت کی ذمہ دار ہے۔ کمیٹی بورڈ کی جانب سے عبوری مالیاتی نتائج کی منظوری سے قبل کم از کم سہ ماہی کے دوران ایک اجلاس منعقد کرتی ہے۔ محاسب کمیٹی کے شرائط وضوابط بورڈ آف ڈائر کیٹرز سے منظور شدہ ہیں۔

دوران سال کمیٹی کے ۱۵ جلاس منعقد ہوئے اور اسکے ارکان کی حاضری کی ریکارڈ درج ذیل ہے۔

| حاضري | ڈائر یکٹران کے نام    |
|-------|-----------------------|
| ٢     | جناب ثنا كرابو بكر    |
| ٢     | جناب حسن على ويلاني   |
| ٣     | جناب محمداح مرغوب     |
| ٢     | جناب منصورا كبرعلى    |
| r     | سیدسا جدعلی           |
| ٣     | جناب طلعت <i>حميد</i> |

#### افرادى قوت اورمعاوضے كى تميثى

سیمیٹی ۱۳ ارکان پرمشتمل ہے جس میں سے علاوہ چیئر مین کے ۱۳ ارکان، نان ایگزیکٹوڈ ائر یکٹرز ہیں بیمپنی کے افرادی قوت کی اہلیت اور پیشہ ورانہ صلاحیتوں کے معیار کو بڑھانے میں بورڈ کی معاونت کرتی ہے۔

دوران سال ممیٹی کے ۲ اجلاس منعقد ہوئے اوراسکے ارکان کی حاضری کی ریکارڈ درج ذیل ہے۔

| ڈائر یکٹران کے نام   | حاضري |
|----------------------|-------|
| جناب محمداختر بإواني | ٢     |
| سيدساجدعلي           | ٢     |
| جناب شا كرا بوبكر    | 1     |
| جناب بشيراح <i>د</i> | 1     |

محاسب

ریٹائر ہونے والے محاسب کے پی ایم بی تاثیر ہادی اینڈ کمپنی چارٹرڈا کا ونٹنٹس اہلیت کیساتھ محاسب کے طور پرخودکو کمپنی میں دوبار ہتعیناتی کے لئے پیش کرتی ہے۔ بورڈ محاسب کمیٹی کی سفارش سے کے بی ایم بی تاثیر ہادی اینڈ کمپنی چارٹرڈا کا ونٹنٹس کو برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۷ء کو اختتام پذیر ہوگا، کی تعیناتی تجویز کرتی ہے۔

كېنيز آر دنينس ۱۹۸۴ء كى دفعه نمبر (۲)۲۲۱ كى روسے بيان

بورڈ آف ڈائر یکٹرز کے اجلاس کے دوران چیف ایگز یکٹو پاکستان میں موجود نہ تھے اوراسطر تہیڈ ائر یکٹرز رپورٹ جو کہ بورڈ آف ڈائر یکٹرز نے منظور کی ہیں جس پر دوڈ ائر یکٹرز کے متخط ہیں۔ کے دستخط ہیں۔

منجانب بور ڈاف ڈائر یکٹرز

شا کرابوبکر ڈائز یکٹر ایم-اے-باوانی ڈائر یکٹر اسلام آباد ۲۲ تمبر۲۰۱۹ء

# Key operating and Financial Data

Based on Unconsolidated Financial Statements For the year ended / as at June, 30

|                                                  | 2016      | 2015          | 2014          | 2013          | 2012           | 2011          |
|--------------------------------------------------|-----------|---------------|---------------|---------------|----------------|---------------|
| Destitute ilia. Datica                           |           |               |               |               |                |               |
| Profitability Ratios Gross profit ratio %        | 47.85     | 45.87         | 44.14         | 43.35         | 42.83          | 39.84         |
| •                                                |           | 13.51         | 18.27         | 13.04         |                | 13.33         |
| •                                                |           | 26.23         | 30.91         | 24.70         | 13.61<br>27.16 | 27.26         |
| 3                                                |           |               |               |               |                |               |
| Return on equity % Return on capital employed %  |           | 14.29<br>3.28 | 21.68<br>5.10 | 17.29<br>3.42 | 18.50<br>3.10  | 19.36<br>2.74 |
| 1 1 3                                            |           |               | 4.72          | 3.42          | 2.91           | 2.74          |
| Return on assets %                               | 1./1      | 3.12          | 4.72          | 3.20          | 2.91           | 2.55          |
| Liquidity Ratios                                 |           |               |               |               |                |               |
| Current ratio                                    | 1.24      | 1.89          | 1.36          | 1.23          | 1.22           | 0.97          |
| Quick / acid test ratio                          | 1.11      | 1.76          | 1.26          | 1.11          | 1.12           | 0.89          |
| Cash to current liabilities                      | 0.17      | 0.44          | 0.07          | 0.06          | 0.08           | 0.04          |
| Cash flow from operations to sales               | 0.22      | 0.13          | 0.19          | 0.14          | 0.12           | 0.16          |
| Activity Turnover Ratios                         |           |               |               |               |                |               |
| Inventory turnover Days                          | 22        | 24            | 23            | 23            | 21             | 19            |
| Debtors turnover Days                            | 34        | 40            | 42            | 41            | 40             | 30            |
| Creditors turnover Days                          | 23        | 34            | 51            | 25            | 23             | 33            |
| Operating cycle Days                             | 33        | 30            | 14            | 39            | 38             | 16            |
| Property, plant & equipment turnover Times       | 0.29      | 0.27          | 0.31          | 0.30          | 0.26           | 0.23          |
| Total assets turnover Times                      | 0.25      | 0.23          | 0.26          | 0.25          | 0.21           | 0.19          |
| Investment / Market Ratios                       |           |               |               |               |                |               |
| Earnings per share - basic and diluted Rs        | 19.22     | 32.92         | 42.74         | 27.28         | 24.10          | 20.55         |
| Price earning ratio                              | 35.10     | 15.04         | 11.50         | 10.86         | 6.22           | 6.93          |
| Dividend yield ratio %                           |           | 1.01          | -             | -             | -              | -             |
| Dividend payout ratio %                          |           | 15.19         | _             | _             | _              | _             |
| Dividend cover ratio                             | 2.56      | 6.58          | _             | _             | _              | _             |
| Cash dividend per share                          |           | 5.00          | _             | _             | _              | _             |
| Market value per share at year end R             |           | 495           | 491.36        | 296.10        | 150.00         | 142.50        |
| Highest market value per share during the year R |           | 574.50        | 520.00        | 390.00        | 162.89         | 181.99        |
| Lowest market value per share during the year R  |           | 411.00        | 222.00        | 142.50        | 131.90         | 129.65        |
| Breakup value per share (Including the effect    |           |               |               |               |                |               |
| of surplus on revaluation of property, plant     |           |               |               |               |                |               |
| & equipment).                                    | 970.21    | 961.46        | 807.58        | 772.31        | 745.04         | 721.33        |
| Breakup value per share (Excluding surplus       |           |               |               |               |                |               |
| on revaluation of property, plant & equipment).  | 239.07    | 230.32        | 197.15        | 157.73        | 130.46         | 106.16        |
| Capital Structure Paties                         |           |               |               |               |                |               |
| Capital Structure Ratios                         | 0.09      | 0.02          | 0.02          | 0.02          | 0.03           | 0.02          |
| Financial leverage ratio                         | 0.09      | 0.02          | 0.02          | 0.02          | 0.03           | 0.02          |
| Debt : Equity (Including the effect of surplus   | 0.07      | 0.02          | 0.01          | 0.01          | 0.03           | 0.02          |
| on revaluation of property, plant & equipment)   | 0.07      | 0.02          | 0.01          | 0.01          | 0.03           | 0.02          |
| Debt : Equity (Excluding surplus on revaluation  | 0.28      | 0.09          | 0.06          | 0.07          | 0.14           | 0.14          |
| of property, plant & equipment)                  |           |               | 15.26         | 9.17          | 7.26           | 6.44          |
| Interest cover ratio                             | 8.25      | 16.11         | 15.20         | 9.17          | 7.20           | 0.44          |
| Summary of Cash Flows                            |           |               |               |               |                |               |
| • -                                              | 2,013,492 | 1,023,940     | 1,465,055     | 920,364       | 667,313        | 786,691       |
| Net cash flow from investing activities (Rs.000  |           | (577,521)     | (1,325,932)   | (730,338)     | (551,458)      | (711,241)     |
| Net cash flow from financing activities (Rs.000  |           | 157,785       | (10,227)      | (223,131)     | 262,219        | 428,000       |
| Net change in cash and cash equivalents (Rs.000  | (386,912) | 604,204       | 128,896       | (33,105)      | 378,074        | 503,450       |



# Horizontal Analysis

As at / for the year ended June, 30

#### **Balance Sheet**

| (Rupees'000)                                                                                                    | 2016                                           | 16 Vs 15<br>%    | 2015                                           | 15 Vs 14<br>%   | 2014                                           | 14 Vs 13<br>%            | 3 2013                                         | 13 Vs 12<br>%            | 2012                                           | 12 Vs 11<br>%       | 2011                                           |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------|------------------------------------------------|-----------------|------------------------------------------------|--------------------------|------------------------------------------------|--------------------------|------------------------------------------------|---------------------|------------------------------------------------|
| Share Capital and Reserves<br>Issued, subscribed and paid up share capital<br>Reserves<br>Unappropriated profit | 325,242<br>1,869,424<br>5,580,999<br>7,775,665 | 5.37<br>3.80     | 325,242<br>1,869,424<br>5,296,346<br>7,491,012 | 25.58<br>16.82  | 325,242<br>1,869,424<br>4,217,567<br>6,412,233 | -<br>-<br>43.68<br>24.99 | 325,242<br>1,869,424<br>2,935,427<br>5,130,093 | -<br>-<br>43.31<br>20.91 | 325,242<br>1,869,424<br>2,048,291<br>4,242,957 | -<br>62.80<br>22.88 | 325,242<br>1,869,424<br>1,258,128<br>3,452,794 |
| Surplus on revaluation of property, plant and equipment                                                         | 23,779,515                                     | -                | 23,779,515                                     | 19.77           | 19,853,565                                     | (0.68)                   | 19,988,725                                     | -                        | 19,988,725                                     | (0.10)              | 20,007,770                                     |
| Non Current Liabilities Long term financing - secured Liabilities against assets subject to                     | 2,187,001                                      | 219.21           | 685,128                                        | 97.06           | 347,667                                        | (0.67)                   | 350,000                                        | (40.00)                  | 583,333                                        | 16.67               | 500,000                                        |
| finance lease<br>Long term deposits                                                                             | -                                              | -                | -                                              | (100.00)        | 7,748<br>-                                     | (53.47)                  | 16,651<br>-                                    | 100.00                   | 24,029                                         | 100.00 (100.00)     | -<br>50,884                                    |
| Deferred liabilities                                                                                            | 703,672                                        | 9.08             | 645,072                                        | 0.40            | 642,532                                        | 39.09                    | 461,953                                        | (4.66)                   | 484,531                                        | 32.67               | 365,219                                        |
|                                                                                                                 | 2,890,673                                      | 117.31           | 1,330,200                                      | 33.29           | 997,947                                        | 20.44                    | 828,604                                        | (24.11)                  | 1,091,893                                      | 19.19               | 916,103                                        |
| <b>Current Liabilities</b><br>Trade and other payables<br>Markup payable                                        | 1,603,418<br>84,856                            | (1.80)<br>121.83 | 1,632,799<br>38,253                            | (12.46)<br>9.10 | 1,865,116<br>35,063                            | 27.88<br>69.48           | 1,458,466<br>20,689                            | 11.74<br>(35.99)         | 1,305,231<br>32,323                            | (1.65)<br>2.66      | 1,327,119<br>31,484                            |
| Short term borrowings - secured                                                                                 | 04,030                                         | 121.00           | -                                              | 7.10            | -                                              | (100.00)                 | 75,395                                         | 17.92                    | 63,936                                         | (83.62)             | 390,233                                        |
| Current portion of long term financing                                                                          | 500,000                                        | 572.12           | 74,392                                         | (69.28)         | 242,195                                        | 0.42                     | 241,186                                        | 7.86                     | 223,606                                        | 521.13              | 36,000                                         |
| Provision for taxation - net                                                                                    |                                                | -                |                                                | - (4.0.00)      | 37,634                                         | 494.06                   | 6,335                                          | 100.00                   | -                                              | (100.00)            | 47,339                                         |
|                                                                                                                 | 2,188,274                                      | 25.37            | 1,745,444                                      | (19.93)         | 2,180,008                                      | 20.97                    | 1,802,071                                      | 10.89                    | 1,625,096                                      | (11.30)             | 1,832,175                                      |
|                                                                                                                 | 36,634,127                                     | 6.66             | 34,346,171                                     | 16.65           | 29,443,753                                     | 6.11                     | 27,749,493                                     | 2.97                     | 26,948,671                                     | 2.82                | 26,208,842                                     |
|                                                                                                                 |                                                |                  |                                                |                 |                                                |                          |                                                |                          |                                                |                     |                                                |
| Non Current Assets                                                                                              | 21 447 422                                     | 0.52             | 20 007 101                                     | 10 70           | 24 220 755                                     | E 0/                     | 22 007 040                                     | 2 12                     | 22 507 245                                     | 2.25                | 21 000 412                                     |
| Property, plant and equipment Advance for capital expenditure                                                   | 31,647,432<br>1,173,612                        |                  | 28,897,404<br>1,175,457                        | 18.78<br>(0.85) | 24,328,755<br>1,185,480                        | 5.84<br>7.81             | 22,987,048<br>1,099,645                        | 2.13<br>14.28            | 22,507,365<br>962,220                          | 2.35<br>23.55       | 21,990,412<br>778,817                          |
| Investment property                                                                                             | 45,000                                         | (0.10)           | 45,000                                         | (0.00)          | 45,000                                         | (4.26)                   | 47,000                                         | -                        | 47,000                                         | (88.00)             | 391,763                                        |
| Long term investments                                                                                           | 1,037,794                                      | 14.70            | 904,763                                        | 8.01            | 837,668                                        | (38.77)                  | 1,368,038                                      | 4.00                     | 1,315,377                                      | 7.60                | 1,222,418                                      |
| Advance for equity investment                                                                                   | -                                              |                  |                                                | (100.00)        | 55,000                                         | 100.00                   |                                                | (100.00)                 | 113,080                                        | 177.84              | 40,700                                         |
| Long term deposits and prepayments                                                                              | 23,838                                         | 26.37            | 18,864                                         | (7.23)          | 20,335                                         | (41.98)                  | 35,049                                         | 161.85                   | 13,385                                         | 0.02                | 13,382                                         |
|                                                                                                                 | 33,927,676                                     | 9.30             | 31,041,488                                     | 17.26           | 26,472,238                                     | 3.66                     | 25,536,780                                     | 2.32                     | 24,958,427                                     | 2.13                | 24,437,492                                     |
| Current Assets                                                                                                  |                                                |                  |                                                |                 |                                                |                          |                                                |                          |                                                |                     |                                                |
| Stores, spare parts and loose tools                                                                             | 188,338                                        | 25.23            | 150,389                                        | 3.28            | 145,619                                        | 12.21                    | 129,770                                        | 27.80                    | 101,538                                        | 17.90               | 86,121                                         |
| Stock in trade - food and beverages                                                                             | 96,189                                         | 6.03             | 90,715                                         | 4.24            | 87,021                                         | 8.06                     | 80,533                                         | 22.78                    | 65,589                                         | 21.84               | 53,833                                         |
| Trade debts<br>Advances                                                                                         | 528,735<br>100,198                             | 3.63<br>(82.75)  | 510,208<br>580,723                             | (12.61)<br>1.01 | 583,847<br>574,928                             | 5.28<br>(2.25)           | 554,553<br>588,170                             | 19.66<br>3.15            | 463,439<br>570,211                             | 45.19<br>(5.43)     | 319,190<br>602,955                             |
| Trade deposits and prepayments                                                                                  | 69,269                                         | 8.43             | 63,883                                         | 8.17            | 59,057                                         | (17.94)                  | 71,965                                         | 21.59                    | 59,188                                         | 59.27               | 37,163                                         |
| Interest accrued                                                                                                | 1,011                                          | (82.84)          | 5,893                                          | (24.49)         | 7,804                                          | 19.88                    | 6,510                                          | (15.77)                  | 7,729                                          | (84.34)             | 49,340                                         |
| Other receivables                                                                                               | 48,650                                         | 27.97            | 38,018                                         | 24.12           | 30,630                                         | (27.59)                  | 42,302                                         | 37.68                    | 30,724                                         | (42.35)             | 53,296                                         |
| Other financial assets                                                                                          | 1,208,587                                      | 10.41            | 1,094,604                                      | (17.12)         | 1,320,771                                      | 109.05                   | 631,787                                        | 27.92                    | 493,887                                        | 8.13                | 456,760                                        |
| Non current assets held for sale<br>Advance tax - net                                                           | 86,344                                         | -                | 4,208                                          | -               | -                                              | -                        | -                                              | (100.00)<br>(100.00)     | 55,955<br>13,215                               | 56.74<br>100.00     | 35,700                                         |
| Cash and bank balances                                                                                          | 379,130                                        | (50.51)          | 766,042                                        | 373.34          | 161,838                                        | 51.08                    | 107,123                                        | (16.81)                  | 128,769                                        | 67.25               | 76,992                                         |
|                                                                                                                 | 2,706,451                                      |                  | 3,304,683                                      | 11.21           | 2,971,515                                      | 34.29                    | 2,212,713                                      | 11.18                    | 1,990,244                                      | 12.36               | 1,771,350                                      |
|                                                                                                                 | 2//2/127                                       | / / /            | 24 24/ 171                                     | 1/ / [          | 20 442 752                                     | / 11                     | 27 740 402                                     | 2.07                     | 2/ 0/0 /71                                     | 2.02                | 27 200 042                                     |
|                                                                                                                 | 36,634,127                                     | 0.00             | 34,346,171                                     | 16.65           | 29,443,753                                     | 6.11                     | 27,749,493                                     | 2.97                     | 26,948,671                                     | 2.82                | 26,208,842                                     |
| Profit and Loss Account                                                                                         |                                                |                  |                                                |                 |                                                |                          |                                                |                          |                                                |                     |                                                |
| Sales and services - net                                                                                        | 9,151,060                                      |                  | 7,922,016                                      | 4.10            | 7,609,885                                      | 11.89                    | 6,801,170                                      | 18.06                    | 5,760,754                                      | 14.83               | 5,016,601                                      |
| Cost of sales and services                                                                                      | 4,772,155                                      |                  | 4,288,554                                      | 0.88            | 4,251,249                                      | 10.33                    | 3,853,039                                      | 17.00                    | 3,293,237                                      | 9.11                | 3,018,227                                      |
| Gross profit Administrative expenses                                                                            | 4,378,905<br>2,579,004                         |                  | 3,633,462<br>2,261,735                         | 8.18<br>15.21   | 3,358,636<br>1,963,093                         | 13.92<br>7.18            | 2,948,131<br>1,831,583                         | 19.48<br>24.99           | 2,467,517<br>1,465,373                         | 23.48<br>25.77      | 1,998,374<br>1,165,102                         |
| Other operating expenses                                                                                        | 797,536                                        | 100.00           |                                                | (100.00)        | 73,368                                         | 0.62                     | 72,919                                         | 100.00                   | 1, <del>1</del> 03,373<br>-                    | (100.00)            | 19,201                                         |
| Other operating income                                                                                          | 381,870                                        | 32.39            | 288,438                                        | (57.07)         | 671,855                                        | 82.13                    | 368,879                                        | 8.87                     | 338,821                                        | 3.61                | 327,022                                        |
| Operating profit                                                                                                | 1,384,235                                      | (16.62)          |                                                | (16.74)         | 1,994,030                                      | 41.17                    | 1,412,508                                      | 5.34                     | 1,340,965                                      | 17.52               | 1,141,093                                      |
| Finance cost                                                                                                    | 167,753                                        | 62.75            | 103,073                                        | (21.10)         | 130,639                                        | (15.16)                  | 153,988                                        | (16.65)                  | 184,741                                        | 4.34                | 177,058                                        |
| Profit before taxation Taxation                                                                                 | 1,216,482<br>591,277                           | 21.87)           | 1,557,092<br>486,446                           | (16.44)<br>2.75 | 1,863,391<br>473,411                           | 48.06<br>27.47           | 1,258,520<br>371,384                           | 8.85<br>(0.27)           | 1,156,224<br>372,373                           | 19.94<br>26.01      | 964,035<br>295,503                             |
| Profit for the year                                                                                             | 625,205                                        |                  | 1,070,646                                      | (22.97)         | 1,389,980                                      | 56.68                    | 887,136                                        | 13.18                    | 783,851                                        | 17.25               | 668,532                                        |
| Earnings per share - basic and                                                                                  | -,0                                            | ,                | ,,                                             | ,/              | ,,.==                                          |                          | ,                                              |                          | / '                                            | 2                   | /                                              |
| diluted (Rupees)                                                                                                | 19.22                                          | (41.60)          | 32.92                                          | (22.97)         | 42.74                                          | 56.68                    | 27.28                                          | 13.18                    | 24.10                                          | 17.25               | 20.55                                          |

## Vertical Analysis

As at / for the year ended June, 30

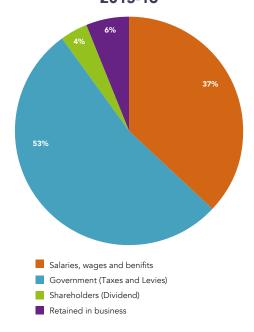
#### **Balance Sheet**

| (Rupees'000)                                                  | 2016                    | %              | 2015                    | %              | 2014                    | %              | 2013                    | %              | 2012                        | %              | 2011                   | %              |
|---------------------------------------------------------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-------------------------|----------------|-----------------------------|----------------|------------------------|----------------|
| Share Capital and Reserves                                    |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Issued, subscribed and paid up share capital                  | 325,242                 | 0.89           | 325,242                 | 0.95           | 325,242                 | 1.10           | 325,242                 | 1.17           | 325,242                     | 1.21           | 325,242                | 1.24           |
| Reserves                                                      | 1,869,424               | 5.10           |                         | 5.44           | 1,869,424               | 6.35           | 1,869,424               | 6.74           | 1,869,424                   | 6.94           | 1,869,424              | 7.13           |
| Unappropriated profit                                         | 5,580,999               | 15.23          | 5,296,346               | 15.42          | 4,217,567               | 14.32          | 2,935,427               | 10.58          | 2,048,291                   | 7.60           | 1,258,128              | 4.80           |
| Surplus on revaluation of property, plant and equipment       | 7,775,665<br>23,779,515 | 21.23<br>64.91 | 7,491,012<br>23,779,515 | 21.81<br>69.23 | 6,412,233<br>19,853,565 | 21.78<br>67.43 | 5,130,093<br>19,988,725 | 18.49<br>72.03 | 4,242,957<br>19,988,725     | 15.74<br>74.17 | 3,452,794              | 13.17<br>76.34 |
| Non Current Liabilities                                       |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Long term financing - secured                                 | 2,187,001               | 5.97           | 685,128                 | 1.99           | 347,667                 | 1.18           | 350,000                 | 1.26           | 583,333                     | 2.16           | 500,000                | 1.91           |
| Liabilities against assets subject to finance lease           |                         |                | -                       | -              | 7,748                   | 0.03           | 16,651                  | 0.06           | 24,029                      | 0.09           | -                      | -              |
| Long term deposits                                            |                         |                |                         | -              | -                       | -              | -                       | -              | -                           | 0.00           | 50,884                 | 0.19           |
| Deferred liabilities                                          | 703,672<br>2,890,673    | 1.92<br>8.42   | 645,072<br>1,330,200    | 1.88<br>3.87   | 642,532<br>997,947      | 2.18<br>3.39   | 461,953<br>828,604      | 1.66<br>2.99   | 484,531<br>1,091,893        | 1.80<br>4.05   | 365,219<br>916,103     | 1.39<br>3.50   |
|                                                               | 2,070,073               | 0.42           | 1,330,200               | 3.07           | 777,747                 | 3.37           | 020,004                 | 2.77           | 1,071,073                   | 4.03           | 710,103                | 3.30           |
| Current Liabilities                                           |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Trade and other payables                                      | 1,603,418               | 4.38           | 1,632,799               | 4.75           | 1,865,116               | 6.33           | 1,458,466               | 5.26           | 1,305,231                   | 4.84           | 1,327,119              | 5.06           |
| Markup payable                                                | 84,856                  | 0.23           | 38,253                  | 0.11           | 35,063                  | 0.12           | 20,689                  | 0.07           | 32,323                      | 0.12           | 31,484                 | 0.12           |
| Short term borrowings - secured                               |                         | -              |                         | -              | -                       | -              | 75,395                  | 0.27           | 63,936                      | 0.24           | 390,233                | 1.49           |
| Current portion of long term financing                        | 500,000                 | 1.36           | 74,392                  | 0.22           | 242,195                 | 0.82           | 241,186                 | 0.87           | 223,606                     | 0.83           | 36,000                 | 0.14           |
| Provision for taxation - net                                  | 2,188,274               | 5.97           | 1,745,444               | 5.08           | 37,634<br>2,180,008     | 0.13<br>7.40   | 6,335<br>1,802,071      | 0.02<br>6.49   | 1,625,096                   | 6.03           | 47,339<br>1,832,175    | 0.18<br>6.99   |
|                                                               | 2,100,271               | 3.77           | 1,7 10,111              | 3.00           | 2,100,000               | 7.10           | 1,002,071               | 0.17           | 1,023,070                   | 0.00           | 1,002,170              | 0.77           |
|                                                               | 36,634,127              | 100.00         | 34,346,171              | 100.00         | 29,443,753              | 100.00         | 27,749,493              | 100.00         | 26,948,671                  | 100.00         | 26,208,842             | 100.00         |
|                                                               |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Non Current Assets                                            |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Property, plant and equipment Advance for capital expenditure | 31,647,432<br>1,173,612 | 86.39          | 28,897,404<br>1,175,457 | 84.14<br>3.42  | 24,328,755<br>1,185,480 | 82.63<br>4.03  | 22,987,048<br>1,099,645 | 82.84<br>3.96  | 22,507,365<br>962,220       | 83.52<br>3.57  | 21,990,412<br>778,817  | 83.90<br>2.97  |
| Investment property                                           | 45,000                  | 0.12           | 45,000                  | 0.13           | 45,000                  | 0.15           | 47,000                  | 0.17           | 47,000                      | 0.17           | 391,763                | 1.49           |
| Long term investments                                         | 1,037,794               | 2.83           | 904,763                 | 2.63           | 837,668                 | 2.84           | 1,368,038               | 4.93           | 1,315,377                   | 4.88           | 1,222,418              | 4.66           |
| Advance for equity investment                                 |                         | -              | -                       | -              | 55,000                  | 0.19           | -                       | -              | 113,080                     | 0.42           | 40,700                 | 0.16           |
| Long term deposits and prepayments                            | 23,838                  | 0.07           | 18,864                  | 0.05           | 20,335                  | 0.07           | 35,049                  | 0.13           | 13,385                      | 0.05           | 13,382                 | 93.24          |
|                                                               | 33,927,676              | 92.61          | 31,041,488              | 90.38          | 26,472,238              | 89.91          | 25,536,780              | 92.03          | 24,958,427                  | 92.61          | 24,437,492             | 93.24          |
| Current Assets                                                |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| Stores, spare parts and loose tools                           | 188,338                 | 0.51           | 150,389                 | 0.44           | 145,619                 | 0.49           | 129,770                 | 0.47           | 101,538                     | 0.38           | 86,121                 | 0.33           |
| Stock in trade - food and beverages                           | 96,189                  | 0.26           | 90,715                  | 0.26           | 87,021                  | 0.30           | 80,533                  | 0.29           | 65,589                      | 0.24           | 53,833                 | 0.21           |
| Trade debts                                                   | 528,735                 | 1.44           | 510,208                 | 1.49           | 583,847                 | 1.98           | 554,553                 | 2.00           | 463,439                     | 1.72           | 319,190                | 1.22           |
| Advances                                                      | 100,198<br>69,269       | 0.27<br>0.19   | 580,723<br>63,883       | 1.69<br>0.19   | 574,928<br>59,057       | 1.95<br>0.20   | 588,170<br>71,965       | 2.12<br>0.26   | 570,211<br>59,188           | 2.12<br>0.22   | 602,955<br>37,163      | 2.30<br>0.14   |
| Trade deposits and prepayments Interest accrued               | 1,011                   | 0.00           | 5,893                   | 0.17           | 7,804                   | 0.20           | 6,510                   | 0.28           | 7,729                       | 0.22           | 49,340                 | 0.14           |
| Other receivables                                             | 48,650                  | 0.13           | 38,018                  | 0.11           | 30,630                  | 0.10           | 42,302                  | 0.15           | 30,724                      | 0.11           | 53,296                 | 0.20           |
| Other financial assets                                        | 1,208,587               | 3.30           | 1,094,604               | 3.19           | 1,320,771               | 4.49           | 631,787                 | 2.28           | 493,887                     | 1.83           | 456,760                | 1.74           |
| Non current assets held for sale<br>Advance tax - net         | 86,344                  | 0.24           | 4,208                   | 0.01           | -                       | -              | -                       | -              | 55,955<br>13,215            | 0.21<br>0.05   | 35,700                 | 0.14           |
| Cash and bank balances                                        | 379,130                 | 1.03           | 766,042                 | 2.23           | 161,838                 | 0.55           | 107,123                 | 0.39           | 128,769                     | 0.03           | 76,992                 | 0.29           |
|                                                               | 2,706,451               | 7.39           | 3,304,683               | 9.62           | 2,971,515               | 10.09          | 2,212,713               | 7.97           | 1,990,244                   | 7.39           | 1,771,350              | 6.76           |
|                                                               | 36,634,127              | 100.00         | 34,346,171              | 100.00         | 29,443,753              | 100.00         | 27,749,493              | 100            | 26,948,671                  | 100.00         | 26,208,842             | 100.00         |
| Profit and Loss Account                                       |                         |                |                         |                | , .,                    |                | . , -                   |                | ,                           |                | ,                      |                |
| Sales and services - net                                      | 9,151,060               | 100.00         | 7,922,016               | 100.00         | 7,609,885               | 100.00         | 6,801,170               | 100.00         | 5,760,754                   | 100.00         | 5,016,601              | 100.00         |
| Cost of sales and services                                    | 4,772,155               |                | 4,288,554               | (54.13)        | 4,251,249               | (55.86)        | 3,853,039               | (56.65)        | 3,293,237                   | 57.17          | 3,018,227              | 60.16          |
| Gross profit Administrative expenses                          | 4,378,905<br>2,579,004  | 47.85<br>28.18 |                         | 45.87<br>28.55 | 3,358,636<br>1,963,093  | 44.14<br>25.80 | 2,948,131<br>1,831,583  | 43.35<br>26.93 | 2,467,517<br>1,465,373      | 42.83<br>25.44 | 1,998,374<br>1,165,102 | 39.84<br>23.22 |
| Other operating expenses                                      | 797,536                 | 8.72           |                         | - 20.33        | 73,368                  | 0.96           | 72,919                  | 1.07           | 1, <del>1</del> 00,010<br>- |                | 19,201                 | 0.38           |
| Other operating income                                        | 381,870                 | 4.17           | 288,438                 | 3.64           | 671,855                 | 8.83           | 368,879                 | 5.42           | 338,821                     | 5.88           | 327,022                | 6.52           |
| Operating profit                                              | 1,384,235               | 15.13          |                         | 20.96          | 1,994,030               | 26.20          | 1,412,508               | 20.77          | 1,340,965                   | 23.28          | 1,141,093              | 22.75          |
| Finance cost Profit before taxation                           | 167,753<br>1,216,482    | 1.83           | 103,073<br>1,557,092    | 1.30           | 130,639<br>1,863,391    | 1.72<br>24.49  | 153,988<br>1,258,520    | 2.26<br>18.50  | 184,741<br>1,156,224        | 3.21           | 177,058<br>964,035     | 3.53<br>19.22  |
| Taxation                                                      | 591,277                 | 6.46           | 486,446                 | 6.14           | 473,411                 | 6.22           | 371,384                 | 5.46           | 372,373                     | 6.46           | 295,503                | 5.89           |
| Profit for the year                                           | 625,205                 | 6.83           |                         | 13.51          | 1,389,980               | 18.27          | 887,136                 | 13.04          | 783,851                     | 13.61          | 668,532                | 13.33          |
| Earnings per share - basic and                                |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |
| diluted (Rupees)                                              | 19.22                   |                | 32.92                   |                | 42.74                   |                | 27.28                   |                | 24.10                       |                | 20.55                  |                |
|                                                               |                         |                |                         |                |                         |                |                         |                |                             |                |                        |                |

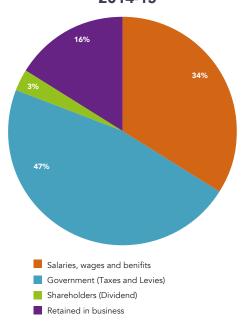
# Statement of Value Addition and its Distribution

2015-16 2014-15 (Rupees '000) **VALUE ADDED** Sales and Services (Inclusive of GST and other taxes) 10,642,765 9,234,002 Other operating income - net 381,870 288,438 11,024,635 9,522,440 Cost of sales and other expenses (excluding salaries, wages and benifits & taxes) (5,028,426)(3,805,200)5,996,209 5,717,240 **DISTRIBUTION** 2,227,012 Salaries, wages and benefits 1,945,881 Government (Taxes & Levies) 3,143,992 2,700,713 Shareholders (Dividend) 243,931 162,621 Retained in business 381,274 908,025 5,996,209 5,717,240

### VALUE ADDED AND DISTRIBTION 2015-16



### VALUE ADDED AND DISTRIBTION 2014-15



## Statement of Compliance

Statement of Compliance with the Code of Corporate Governance For the year ended 30 June 2016

This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in Regulation No. 5.19.24 of Listing Regulations of Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

| Category                | Names                                                                                                                                                       |
|-------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Independent Director    | 1) Mr. M. Ahmed Ghazali Marghoob                                                                                                                            |
| Executive Directors     | <ol> <li>Mr. Sadruddin Hashwani</li> <li>Mr. M.A.Bawany</li> <li>Syed Haseeb Amjad Gardezi</li> </ol>                                                       |
| Non-Executive Directors | <ol> <li>Mr. Murtaza Hashwani</li> <li>Mr. Mansoor Akbar Ali</li> <li>Syed Sajid Ali</li> <li>Mr. Nikolaos Fragkos</li> <li>Mr. Shakir Abu Bakar</li> </ol> |

The independent Director meets the criteria of independence under clause 5.19.1 (b) of the CCG.

- 2. The directors have confirmed that none of them is serving as director in more than seven listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or being a broker of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancies occurred on the board on 9 November 2015 and 31 March 2016 which were filled up by the directors within 90 days.
  - Subsequent to reporting date the casual vacancies occurred as a result of resignation of Mr. Josef Kufer dated 19 August 2016 and Mr. Talat Hameed dated 16 September 2016 which were filled up by the directors within 90 days.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed vision and mission statements, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and the decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the Board.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The

### Statement of Compliance

Statement of Compliance with the Code of Corporate Governance For the year ended 30 June 2016

- minutes of the meetings were appropriately recorded and circulated.
- 9. The Board has been making arrangements for orientation course for its directors to apprise them of their duties and responsibilities, during the year one of the directors attended the directors training program.
- The board has approved the appointment of Mr. Abdul Qadeer Khan as Chief Financial Officer and Syed Nehal Ahmed Zaidi as Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for the year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholdings.
- 14. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an audit committee. It comprises four members, of whom three are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises three members, of whom two are non-executive directors and the Chairman of the Committee is an executive director.
- 18. The Board has set-up an effective internal audit function.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/ final results, and business decisions, which may materially affect the market price of the Company's securities, was determined and intimated to directors, employees and stock exchange.
- 22. Material/ price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. The Company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles enshrined in the Code have been complied with.

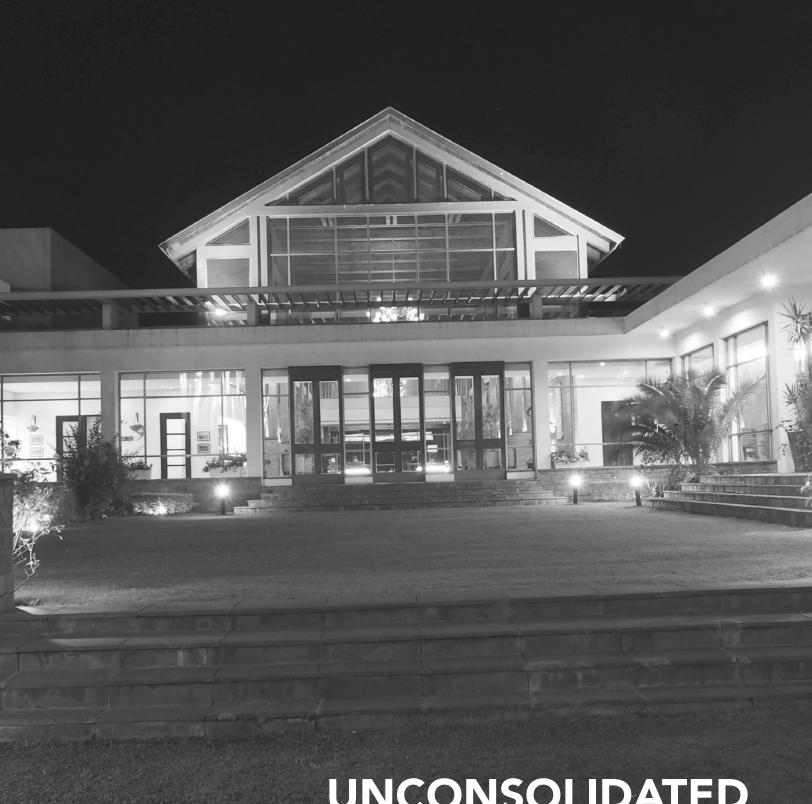
For and on behalf of Board of Directors.

M. A. Bawany

Islamabad: 26 September 2016







# UNCONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2016

### **Auditors' Report to the Members**

We have audited the annexed unconsolidated balance sheet of Pakistan Services Limited ("the Company") as at 30 June 2016 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- (b) in our opinion-
  - (i) the unconsolidated balance sheet and unconsolidated profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as stated in note 3.1 to the financial statements with which we concur;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- (c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated balance sheet, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2016 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the company and deposited in the Central Zakat Fund established under section 7 of that ordinance.

Date: 26 September 2016

Islamabad

KPMG Taseer Hadi & Co. Chartered Accountants

WOME X Let & C.

Engagement Partner: Riaz Pesnani

### **Review Report**

To the Members On Statement Of Compliance with the Code Of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance ("the Code") prepared by the Board of Directors of Pakistan Services Limited ("the Company") for the year ended 30 June 2016 to comply with the requirements of Listing Regulation No 5.19.24 of the Pakistan Stock Exchange Limited, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report and if it does not, to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval of its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended 30 June 2016.

Date: 26 September 2016

Islamabad

KPMG Taseer Hadi & Co. Chartered Accountants

Wome & Heli El.

Engagement Partner: Riaz Pesnani

### **Unconsolidated Balance Sheet**

#### As at 30 June 2016

|                                                               |      | 30 June<br>2016 | 30 June<br>2015<br>Restated | 01 July<br>2014<br>Restated |
|---------------------------------------------------------------|------|-----------------|-----------------------------|-----------------------------|
| SHARE CAPITAL AND RESERVES                                    | Note | 9               | (Rupees'000)                |                             |
| Authorised share capital                                      |      |                 |                             |                             |
| 200,000,000 (2015: 50,000,000) ordinary shares of Rs. 10 each | n 4  | 2,000,000       | 500,000                     | 500,000                     |
| Issued, subscribed and paid up share capital                  | 5    | 325,242         | 325,242                     | 325,242                     |
| Reserves                                                      | 6    | 1,869,424       | 1,869,424                   | 1,869,424                   |
| Unappropriated profit                                         |      | 5,580,999       | 5,296,346                   | 4,217,567                   |
|                                                               |      | 7,775,665       | 7,491,012                   | 6,412,233                   |
| SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT       | 15.2 | 23,779,515      | 23,779,515                  | 19,853,565                  |
| NON CURRENT LIABILITIES                                       |      |                 |                             |                             |
| Long term financing                                           | 7    | 2,187,001       | 685,128                     | 347,667                     |
| Liabilities against assets subject to finance lease           | 8    | -               | _                           | 7,748                       |
| Deferred liabilities                                          | 9    | 703,672         | 645,072                     | 642,532                     |
|                                                               |      | 2,890,673       | 1,330,200                   | 997,947                     |
| CURRENT LIABILITIES                                           |      |                 |                             |                             |
| Trade and other payables                                      | 10   | 1,603,418       | 1,632,799                   | 1,865,116                   |
| Markup accrued                                                | 11   | 84,856          | 38,253                      | 35,063                      |
| Short term borrowings                                         | 12   | -               | -                           | -                           |
| Provision for taxation - net                                  |      | -               | -                           | 37,634                      |
| Current portion of long term financing and liabilities        |      |                 |                             |                             |
| against assets subject to finance lease                       | 13   | 500,000         | 74,392                      | 242,195                     |
|                                                               |      | 2,188,274       | 1,745,444                   | 2,180,008                   |
|                                                               |      | 36,634,127      | 34,346,171                  | 29,443,753                  |

**CONTINGENCIES AND COMMITMENTS** 

The annexed notes 1 to 47 form an integral part of these unconsolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such these unconsolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

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|                                     |      | 30 June<br>2016 | 30 June<br>2015<br>Restated | 01 July<br>2014<br>Restated |
|-------------------------------------|------|-----------------|-----------------------------|-----------------------------|
| NON CURRENT ASSETS                  | Note |                 | (Rupees'000)                |                             |
| Property, plant and equipment       | 15   | 31,647,432      | 28,897,404                  | 24,328,755                  |
| Advance for capital expenditure     | 16   | 1,173,612       | 1,175,457                   | 1,185,480                   |
| Investment property                 | 17   | 45,000          | 45,000                      | 45,000                      |
| Long term investments               | 18   | 1,037,794       | 904,763                     | 837,668                     |
| Advance for equity investment       |      | -               | -                           | 55,000                      |
| Long term deposits and prepayments  | 19   | 23,838          | 18,864                      | 20,335                      |
|                                     |      | 33,927,676      | 31,041,488                  | 26,472,238                  |
| CURRENT ASSETS                      |      |                 |                             |                             |
| Stores, spare parts and loose tools | 20   | 188,338         | 150,389                     | 145,619                     |
| Stock in trade - food and beverages |      | 96,189          | 90,715                      | 87,021                      |
| Trade debts                         | 21   | 528,735         | 510,208                     | 583,847                     |
| Advances                            | 22   | 100,198         | 580,723                     | 574,928                     |
| Trade deposits and prepayments      | 23   | 69,269          | 63,883                      | 59,057                      |
| Interest accrued                    |      | 1,011           | 5,893                       | 7,804                       |
| Other receivables                   | 24   | 48,650          | 38,018                      | 30,630                      |
| Other financial assets              | 25   | 1,208,587       | 1,094,604                   | 1,320,771                   |
| Non current assets held for sale    | 26   | -               | -                           | -                           |
| Advance tax - net                   | 27   | 86,344          | 4,208                       | -                           |
| Cash and bank balances              | 28   | 379,130         | 766,042                     | 161,838                     |
|                                     |      | 2,706,451       | 3,304,683                   | 2,971,515                   |
|                                     |      | 36,634,127      | 34,346,171                  | 29,443,753                  |

M.A. Bawany Director

### **Unconsolidated Profit and Loss Account**

For the year ended 30 June 2016

|                                                 |      | 2016        | 2015        |
|-------------------------------------------------|------|-------------|-------------|
|                                                 | Note | (Rupee      | es'000)     |
| Sales and services - net                        | 29   | 9,151,060   | 7,922,016   |
| Cost of sales and services                      | 30   | (4,772,155) | (4,288,554) |
| Gross profit                                    |      | 4,378,905   | 3,633,462   |
| Administrative expenses                         | 31   | (2,579,004) | (2,261,735) |
| Finance cost                                    | 32   | (167,753)   | (103,073)   |
| Other income                                    | 33   | 381,870     | 288,438     |
| Impairment loss                                 | 34   | (797,536)   | -           |
| Profit before taxation                          |      | 1,216,482   | 1,557,092   |
| Taxation                                        | 35   | (591,277)   | (486,446)   |
| Profit for the year                             |      | 625,205     | 1,070,646   |
| Earnings per share - basic and diluted (Rupees) | 36   | 19.22       | 32.92       |

The annexed notes 1 to 47 form an integral part of these unconsolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such these unconsolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director

## Unconsolidated Statement of Comprehensive Income For the year ended 30 June 2016

|                                                                   | 2016                          | 2015                       |
|-------------------------------------------------------------------|-------------------------------|----------------------------|
|                                                                   | (Rupees'000)                  |                            |
| Profit for the year                                               | 625,205                       | 1,070,646                  |
| Other comprehensive income for the year                           |                               |                            |
| Items that will not be reclassified to profit and loss account    |                               |                            |
| Remeasurement of defined benefits liability /asset<br>Related tax | (21,871)<br>6,561<br>(15,310) | 11,619<br>(3,486)<br>8,133 |
| Comprehensive income transferred to equity                        | 609,895                       | 1,078,779                  |
| Other comprehensive income not transferred to equity              |                               |                            |
| Items that will not be reclassified to profit and loss account    |                               |                            |
| Surplus on revaluation of property, plant and equipment           | -                             | 3,925,950                  |
| Total comprehensive income for the year                           | 609,895                       | 5,004,729                  |

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M.A. Bawany Director

### **Unconsolidated Cash Flow Statement**

### For the year ended 30 June 2016

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                  | 20.0                                                                                                       | 2010                                                                                              |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Note             | (Rupee                                                                                                     | s'000)                                                                                            |
| CASH FLOWS FROM OPERATING ACTIVITIES Cash flow from operating activities before working capital changes                                                                                                                                                                                                                                                                                                                                                         | 37               | 2,508,263                                                                                                  | 2,037,086                                                                                         |
| Working capital changes (Increase) / decrease in current assets Stores, spare parts and loose tools Stock in trade Trade debts Advances Trade deposits and prepayments Other receivables                                                                                                                                                                                                                                                                        |                  | (37,949)<br>(5,474)<br>(29,522)<br>480,525<br>(5,386)<br>(10,632)                                          | (4,912)<br>(3,694)<br>30,559<br>(5,795)<br>(4,826)<br>(7,388)                                     |
| Decrease in trade and other payables  Cash generated from / (used in) operations                                                                                                                                                                                                                                                                                                                                                                                |                  | (34,447)<br>357,115                                                                                        | (232,318)<br>(228,374)                                                                            |
| Staff retirement benefit - gratuity paid Compensated leave absences paid Income tax paid Finance cost paid Net cash generated from operating activities                                                                                                                                                                                                                                                                                                         | 9.1<br>9.3<br>27 | (30,339)<br>(18,545)<br>(652,939)<br>(150,063)<br>2,013,492                                                | (56,093)<br>(19,683)<br>(553,981)<br>(155,015)<br>1,023,940                                       |
| CASH FLOWS FROM INVESTING ACTIVITIES  Additions to property, plant and equipment  Advance for capital expenditure  Proceeds from disposal of property, plant and equipment  Purchase of long term investments  Refund of advance against equity investment  Proceeds of other financial assets  Dividend income received  Receipts of return on bank deposits and short term advance  Long term deposits and prepayments  Net cash used in investing activities | 15.5<br>33.1     | (3,174,835)<br>(84,627)<br>41,484<br>(930,567)<br>-<br>2,876<br>54,451<br>90,353<br>(4,974)<br>(4,005,839) | (930,727)<br>(66,789)<br>8,728<br>-<br>6,000<br>256,150<br>48,685<br>98,961<br>1,471<br>(577,521) |
| CASH FLOWS FROM FINANCING ACTIVITIES Repayment of long term financing Proceeds from long-term financing Dividend paid Repayment of liabilities against assets subject to finance lease Net cash generated from financing activities Net (decrease)/ increase in cash and cash equivalents                                                                                                                                                                       |                  | (66,667)<br>2,000,000<br>(320,176)<br>(7,722)<br>1,605,435<br>(386,912)                                    | (233,333)<br>400,000<br>-<br>(8,882)<br>157,785<br>604,204                                        |
| Cash and cash equivalents at beginning of the year<br>Cash and cash equivalents at end of the year                                                                                                                                                                                                                                                                                                                                                              | 38               | 766,042<br>379,130                                                                                         | 161,838<br>766,042                                                                                |

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Shakir Abu Bakar Director

2016

2015

### **Unconsolidated Statement of Changes in Equity**

For the year ended 30 June 2016

|                                                                                                           |                  | Capital reserve  | pital reserve Revenue reserves |                                |                                |
|-----------------------------------------------------------------------------------------------------------|------------------|------------------|--------------------------------|--------------------------------|--------------------------------|
|                                                                                                           | Share<br>capital | Share<br>premium | General<br>reserve             | Unappropriated profit          | Total<br>equity                |
|                                                                                                           |                  |                  | (Rupees'000)                   |                                |                                |
| Balance at 01 July 2014<br>- as previously reported                                                       | 325,242          | 269,424          | 1,600,000                      | 4,230,956                      | 6,425,622                      |
| Effect of merger ( Note 1.1) Effect of restatement Balance at 01 July 2014 - restated                     | 325,242          | 269,424          | 1,600,000                      | 4,706<br>(18,095)<br>4,217,567 | 4,706<br>(18,095)<br>6,412,233 |
| Total comprehensive income for the year                                                                   | 323,242          | 207,424          | 1,800,000                      | 4,217,307                      | 0,412,233                      |
| Profit for the year Other comprehensive income for the year                                               |                  | -<br>-           | -<br>-                         | 1,070,646<br>8,133             | 1,070,646<br>8,133             |
| Total comprehensive income for the year                                                                   | -                | -                | -                              | 1,078,779                      | 1,078,779                      |
| Balance at 30 June 2015 - restated                                                                        | 325,242          | 269,424          | 1,600,000                      | 5,296,346                      | 7,491,012                      |
| Balance at 30 June 2015 - as previously reported                                                          | 325,242          | 269,424          | 1,600,000                      | 5,290,960                      | 7,485,626                      |
| Effect of merger (Note 1.1)                                                                               | -                | -                | -                              | 5,386                          | 5,386                          |
| Balance at 30 June 2015 - restated                                                                        | 325,242          | 269,424          | 1,600,000                      | 5,296,346                      | 7,491,012                      |
| Total comprehensive income for the year                                                                   |                  |                  |                                |                                |                                |
| Profit for the year<br>Other comprehensive income for the year<br>Total comprehensive income for the year | -                | -<br>-<br>-      | -<br>-<br>-                    | 625,205<br>(15,310)<br>609,895 | 625,205<br>(15,310)<br>609,895 |
| Transaction with owners of the Company Distribution:                                                      |                  |                  |                                |                                |                                |
| Final cash dividend 30 June 2015 Rs. 5 per share                                                          | -                | -                | -                              | (162,621)                      | (162,621)                      |
| Interim cash dividend 30 June 2016 Rs. 5 per share Total distribution                                     |                  | -                | -                              | (162,621)<br>(325,242)         | (162,621)                      |
| Balance at 30 June 2016                                                                                   | 325,242          | 269,424          | 1,600,000                      | 5,580,999                      | 7,775,665                      |
|                                                                                                           | 3-4/- 1-         |                  | .,000,000                      | 0,000,,,                       | . , 3,000                      |

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#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such these unconsolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany
Director

#### 1 STATUS AND NATURE OF BUSINESS

Pakistan Services Limited ("the Company") was incorporated on 6th December 1958 in Pakistan under the Companies Act, 1913 (now Companies Ordinance, 1984) as a public limited company and is quoted on Pakistan Stock Exchange Limited. The Company's registered office is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar and Muzaffarabad Azad Jammu & Kashmir. The Company also owns one small sized property in Lahore operating under the budget hotel concept. The Company also grants franchise to use its trade mark and name "Pearl Continental".

Further the company is in process of constructing hotels in Multan and Mirpur, Azad Jammu & Kashmir.

#### 1.1 Merger of Bhurban Resorts (Private) Limited with the Company

M/s Bhurban Resorts (Private) Limited was a subsidiary of the Company by virtue of its 100% shareholding as at 30 June 2015. The members of Bhurban Resorts (Private) Limited and the Pakistan Services Limited have approved the merger of Bhurban Resorts (Private) Limited into Pakistan Services Limited vide their special resolution passed at their joint Extra Ordinary General Meeting held on 03 August 2015. The Scheme of merger was sanctioned by the Honorable High Court of Islamabad and submitted to the registrar on 15 February 2016 with effective date of 28 April 2014 ("Effective Date").'

The Scheme envisages the merger by way of deemed transfer of all assets and liabilities of Bhurban Resorts (Private) Limited to the Company at their respective book values, as disclosed in the financial statements of Bhurban Resorts (Private) Limited as of the Effective Date.

The merger and the transfer to and vesting of Bhurban Resorts (Private) Limited in the Company is deemed to have been so transferred and vested in the Company under this scheme from the Effective Date. Consequently, the financial results of Bhurban Resorts (Private) Limited have been amalgamated with the Company from 28 April 2014. The assets and liabilities and items of profit and loss of Bhurban Resorts (Private) Limited have been included in these unconsolidated financial statements from 28 April 2014, and therefore the comparative statements are restated.

Details of the assets and liabilities transferred by Bhurban Resorts (Private) Limited and used for merger, on the basis of their respective book values on the Effective Date are presented below:

|                                                  | Audited<br>28 April 2014<br>(Rupees'000) |
|--------------------------------------------------|------------------------------------------|
| Current assets Total assets                      | 14,694<br>14,694                         |
| Current liabilities Total liabilities Net assets | 61<br>61<br>14,633                       |

#### (Rupees'000)

#### Amount recorded in unappropriated profits is made up as follows:

| Net assets of Bhurban Resorts (Private) Limited as at 28 April 2014<br>Cost of investment in Bhurban Resorts (Private) Limited<br>Amount recognised in retained earning | 14,633<br>(10,000)<br><b>4,633</b> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Profit after tax of Bhurban Resorts (Private) Limited Operation from 29 April 2014 to 30 June 2014                                                                      | 73                                 |
| Profit after tax of Bhurban Resorts (Private) Limited Operation                                                                                                         | 4,706                              |
| from 01 July 2014 to 30 June 2015                                                                                                                                       | <u>680</u><br><b>5,386</b>         |

Breakup of amounts recorded in unconsolidated profit and loss account in respect of the Company and Bhurban Resorts (Private) Limited are as follows:

|                   | PSL Operations | Bhurban Resorts Operations | Total       |
|-------------------|----------------|----------------------------|-------------|
| 2015-16           |                |                            |             |
| Revenue           | 9,151,060      | -                          | 9,151,060   |
| Expenses          | (8,316,367)    | (81)                       | (8,316,448) |
| Other income      | 381,343        | 527                        | 381,870     |
| Profit before tax | 1,216,036      | 446                        | 1,216,482   |
| 2014-15           |                |                            |             |
| Revenue           | 7,922,016      | -                          | 7,922,016   |
| Expenses          | (6,653,252)    | (110)                      | (6,653,362) |
| Other income      | 287,279        | 1,159                      | 288,438     |
| Profit before tax | 1,556,043      | 1,049                      | 1,557,092   |
| 2013-14           |                |                            |             |
| Revenue           | 7,609,885      | -                          | 7,609,885   |
| Expenses          | (6,400,254)    | _                          | (6,400,254) |
| Other income      | 667,149        | 199                        | 667,348     |
| Profit before tax | 1,876,780      | 199                        | 1,876,979   |

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance) and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

#### 2.2 Basis of measurement

These unconsolidated financial statements have been prepared under historical cost convention except for the following;

- certain items of property, plant and equipment have been measured at revalued amounts;
- investment property has been measured at fair value;
- held for trading investments have been recognised at fair value; and
- liability related to staff retirement gratuity and compensated absences is stated at present values determined through actuarial valuation.

These financial statements are those separate financial statements of the Company in which investments in subsidiary companies, associate and jointly controlled entity are accounted for on the basis of direct equity interest rather than on the basis of reported results. Consolidated financial statements are prepared separately.

#### 2.3 Functional and presentation currency

Items included in the unconsolidated financial statements are measured using the currency of the primary economic environment in which the Company operates. These unconsolidated financial statements are presented in Pakistan Rupee which is the Company's functional and presentation currency. Amounts presented in Pakistan Rupee have been rounded off to nearest of thousand.

#### 2.4 Use of estimates and judgments

The preparation of unconsolidated financial statements in conformity with approved accounting standards require management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances and the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates

are recognized in the period in which the estimates are revised if the revision affects only that period, or in the period of the revision and future periods if the revision effects of both current and future periods.

Judgments and estimates made by management in the application of approved accounting standards that may have significant effect on the unconsolidated financial statements and estimates with a significant risk of material adjustments in the next years are discussed in the ensuing paragraphs;

#### 2.4.1 Property, plant and equipment

The Company reviews the residual values and useful lives of property, plant and equipment on a regular basis. Fair value of property, plant and equipment is determined by independent surveyors on market value. Any change in such estimates in future years might affect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge, impairment and revaluation surplus and related deferred tax liability.

#### 2.4.2 Taxation

The Company takes into account the current income tax laws and decisions taken by the taxation authorities. Instances where the Company's view differs from the income tax department at the assessment stage and where the Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

#### 2.4.3 Employee benefits

The present value of the obligation for gratuity and compensated absences depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the charge for the year include the discount rate, expected increase in eligible salary and mortality rate. Any changes in these assumptions will impact the carrying amount of obligations for gratuity and compensated leave absences.

#### 2.4.4 Stores, spare parts and loose tools and stock in trade

The Company reviews the carrying value of stores, spare parts and loose tools and stock in trade to assess any diminution in the respective carrying values. Any change in estimates in future years might affect the carrying value of stores, spare parts and loose tools and stock in trade. Net realisable value is determined with reference to estimated selling price less estimated cost of completion and expenditure to make the sales.

#### 2.4.5 Provision against trade debts, advances and other receivables

The Company reviews the recoverability of its trade debts, advances and other receivables to assess amount of bad debts and provision required their against, on a regular basis.

#### 2.4.6 Impairment of financial assets

In making an estimate of future cash flows of the Company's financial assets including investments in subsidiaries, associates and joint ventures, the management considers estimated cash flows and their terminal value for impairment testing.

#### 2.4.7 Impairment of non-financial assets

The carrying amounts of the Company's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated using criteria given in respective accounting standards to determine the extent of impairment loss, if any.

#### 2.4.8 Fair value of investment property

Fair value of investment property is determined using market value basis. Any change in the estimate might affect carrying amount of investment property with corresponding effect in unconsolidated profit and loss account.

#### 2.4.9 Fair value of investments - held for trading

The fair value of investments "held for trading" are determined by reference to their quoted closing price at the reporting date. Any change in the estimate might affect carrying amount of investments "held for trading" with corresponding effect in unconsolidated profit and loss account.

#### 2.4.10 Provision and contingencies

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability, it is disclosed as contingent liability.

#### 2.5 Standards, interpretations and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2016:

- Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures) [effective for annual periods beginning on or after 1 January 2016) clarifies (a) which subsidiaries of an investment entity are consolidated; (b) exemption to present consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity; and (c) how an entity that is not an investment entity should apply the equity method of accounting for its investment in an associate or joint venture that is an investment entity. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Accounting for Acquisitions of Interests in Joint Operations Amendments to IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2016) clarify the accounting for the acquisition of an

interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. The amendments are not likely to have an impact on Company's unconsolidated financial statements.

- Amendment to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after 1 January 2016) allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendment is not likely to have an impact on Company's unconsolidated financial statements.
- Agriculture: Bearer Plants [Amendment to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 1 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective
  for annual periods beginning on or after 1 January 2017. The amendments require disclosures that enable users
  of financial statements to evaluate changes in liabilities arising from financing activities, including both changes
  arising from cash flow and non-cash changes.
- Amendments to IFRS 2 Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognised for new and outstanding awards. The amendments are not likely to have an impact on Company's unconsolidated financial statements.
- Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:
- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.
- IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety are in the scope of its disclosure requirements. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for inclusion in condensed interim financial statements for all interim periods.
- IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds

used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.

• IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

The above amendments are not likely to have an impact on Company's unconsolidated financial statements.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except for the change as mentioned in Note 3.1 below.

3.1 The Company has adopted the following new standards from current reporting period including any consequential amendments to other standards:

| IFRS 10 | Consolidated financial statements        | (Refer note 3.1.1) |
|---------|------------------------------------------|--------------------|
| IFRS 11 | Joint Arrangements                       | (Refer note 3.1.2) |
| IFRS 12 | Disclosure of Interest in Other Entities | (Refer note 3.1.3) |
| IFRS 13 | Fair Value Measurement                   | (Refer note 3.1.4) |

- 3.1.1 IFRS 10 "Consolidated Financial Statements" became effective from financial periods beginning on or after 01 January 2015. As a result of IFRS 10, the Company has changed its accounting policy for determining whether it has control over and consequently whether it consolidates its investees. IFRS 10 introduces a new control model that focuses on whether the Company has power over an investee, exposure or rights to variable returns from its involvement with the investee and ability to use its power to affect those returns. The Company reassessed the control conclusion for its investees at 01 January 2015, however, there has been no change in the control conclusion.
- 3.1.2 IFRS 11 'Joint Arrangements' is a replacement of IAS 31 'Interest in Joint Ventures' and modifies the accounting for joint arrangements:

Under IFRS 11, the Company classifies its interests in joint arrangements as either joint operations or joint ventures depending on the Company's rights to the assets and obligations for the liabilities of the arrangements. When making this assessment, the Company considers the structure of the arrangements, the legal form of any separate vehicles, the contractual terms of the arrangements and other facts and circumstances. The Company has assessed the nature of its joint arrangements and determined them to be joint operations.

3.1.3 IFRS 12 "Disclosure of Interest in Other Entities" became effective from financial periods beginning on or after 01 January 2015. As a result of IFRS 12, the Company has expanded its disclosures pertaining to interests in subsidiary.

3.1.4 IFRS 13 "Fair Value Measurement" became effective from financial periods beginning on or after 01 January 2015. IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other IFRSs. It unifies the definition of fair value as a price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It replaces and expands the disclosure requirements about fair value measurements in other IFRSs, including IFRS 7. The application of IFRS 13 does not have any impact on the unconsolidated financial statements of the Company except for certain additional disclosures.

#### 3.2 Property, plant and equipment

#### 3.2.1 **Owned**

Property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment loss, if any, except for land (free hold and lease hold) which is carried at revalued amount and capital work in progress and advance for capital expenditure which are carried at cost less impairment loss, if any. Cost in relation to property, plant and equipment comprises acquisition and other directly attributable costs.

Surplus arising out of revaluation of land is treated in accordance with the requirements of Section 235 of the Companies Ordinance, 1984.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The cost of the day to day servicing of property, plant and equipment is recognised in unconsolidated profit and loss account as incurred.

Depreciation is recognised in unconsolidated profit and loss account on diminishing balance method over the useful lives of each part of an item of property, plant and equipment at rates given in note 15 to these unconsolidated financial statements. Land and capital work in progress are not depreciated. Depreciation on additions to property, plant and equipment is charged from the month in which property, plant and equipment is acquired or capitalized while no depreciation is charged for the month in which property, plant and equipment is disposed off / derecognized.

Gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised in unconsolidated profit and loss account.

Capital work in progress and advance for capital expenditure are stated at cost less accumulated impairment losses, if any, and are transferred to the respective item of property, plant and equipment when available for intended use.

#### 3.2.2 **Leased**

#### - Lease

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance lease. Assets acquired by way of finance lease are stated at amounts equal to the lower of their fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation and impairment losses, if any. Outstanding obligations under the lease less finance charges allocated to the future periods are shown as liability. Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Company.

#### - Ijarah

Rentals payable under Ijarah arrangement are charged to profit and loss account on a straight line basis over the term of the Ijarah lease arrangement.

#### 3.3 Long term investments

All purchases and sale of investments are recognized using settlement date accounting that is, the date on which investments are delivered to or by the Company. All investments are derecognized when the right to receive economic benefits from the investments has expired or has been transferred and the Company has transferred substantially all the risks and rewards of ownership.

#### 3.3.1 Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in unconsolidated profit and loss account.

#### 3.3.2 Investments in subsidiaries

Investments in subsidiaries are initially recognised at cost. At subsequent reporting dates, recoverable amounts are estimated to determine the extent of impairment loss, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognised as expense in unconsolidated profit and loss account. Where impairment losses subsequently reverse, the carrying amounts of the investments are increased to their revised recoverable amounts but limited to the extent of initial cost of investments. Reversal of impairment loss is recognised in the unconsolidated profit and loss account.

The profits and losses of subsidiaries are carried forward in their financial statements and not dealt within these financial statements except to the extent of dividend declared by the subsidiaries. Gain and losses on disposal of investments is included in other income. When the disposal of investment in subsidiary resulted in loss of control such that it becomes an associate the retained investment is carried at cost.

#### 3.3.3 Investment in associates and jointly controlled entities

Investments in associates and jointly controlled entities are initially recognised at cost. Except for those classified as fair value through profit and loss. At subsequent reporting date, the recoverable amounts are estimated to determine the extent of impairment losses, if any, and carrying amounts of investments are adjusted accordingly. Impairment losses are recognised as expense in the unconsolidated profit and loss account. Where there is subsequent reversal of loss, the carrying amounts of the investments are increased to the revised recoverable amounts but limited to the extent of initial cost of investments. A reversal of impairment loss is recognised in the unconsolidated profit and loss account.

The profits and losses of associated and jointly controlled entities are carried forward in their financial statements and not dealt within these financial statement except to the extent of dividend declared by the associate and jointly controlled entity. Gain and losses on disposal of investment is included in other income.

#### 3.4 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at weighted average cost except for items in transit which are stated at cost incurred up to the unconsolidated balance sheet date less impairment, if any. For items which are slow moving and / or identified as surplus to the Company's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Company reviews the carrying amount of stores, spare parts and loose tools on a regular basis and provision is made for obsolescence, if there is any change in usage pattern and physical form of related stores, spare parts and loose tools.

#### 3.5 Stock in Trade

#### Stock of food and beverages

These are stated at the lower of cost and net realisable value. Cost comprises cost of purchases and other costs incurred in bringing the items to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less estimated cost of completion and estimated cost necessary to make the sale. The cost of stock of food and beverages is determined on a moving average basis.

#### Goods in transit

These are stated at cost, accumulated to the unconsolidated balance sheet date, less impairment losses, if any.

#### 3.6 Financial instruments

#### Non-derivative financial assets

These are initially recognized on the date that they are originated i.e. on the trade date, which is the date that the Company becomes a party to the contractual provisions of the instrument. Investments are recognised on settlement date.

A financial asset is derecognized when the contractual rights to the cash flows from the asset expire, or when the

Company transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial assets that is created or retained by the Company is recognised as a separate asset or liability.

The Company classifies non-derivative financial assets into the following categories: held to maturity, financial assets at fair value through profit or loss, available for sale investments and loans and receivables:

#### Held to maturity

If the Company has the positive intent and ability to hold debt securities to maturity, then such financial assets are classified as held-to-maturity. Held to maturity financial assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, held-to-maturity financial assets are measured at amortised cost using the effective interest method, less impairment loss, if any. Held-to-maturity financial assets comprise debt securities.

#### Investments at fair value through profit or loss - Held for trading

Investments which are acquired principally for the purpose of selling in the near term or the investments that are part of a portfolio of financial instruments exhibiting short term profit taking are classified as held for trading and designated as such upon initial recognition. These are stated at fair values with any resulting gains or losses recognized directly in the unconsolidated profit and loss account. The Company recognizes the regular way purchase or sale of investments using settlement date accounting.

#### Available for sale

Available for sale financial assets are recognised initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, financial assets are measured at fair value and changes therein, other than impairment losses are recognised in other comprehensive income and presented in the fair value reserve in equity. When an investment is derecognized, the gain or loss accumulated in equity is reclassified to profit or loss. Available for sale financial assets comprise equity and debt securities.

#### Loans and receivables

Loans and receivables comprise deposits, advances, cash and cash equivalents and trade and other receivables.

#### Deposits, advances and trade and other receivables

Deposits, advances and trade and other receivable are stated initially at the fair value, subsequent to initial recognition these are stated at their amortised cost as reduced by appropriate provision for impairment. Known impaired receivables are written off, while receivables considered doubtful of recovery are fully provided for.

The provision for doubtful accounts is based on the Company's assessment of the collectability of counterparty accounts. The Company regularly reviews its debts and receivables that remain outstanding past their applicable payment terms and establishes provision and potential write-offs by considering factors such as historical experience, credit quality, and age of the accounts receivable balances, and current economic conditions that may affect a customer's ability to pay.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash balances, short term running finance and call deposits with maturities of three months or less from the acquisition date and are subject to an insignificant risk of changes in their fair value, and are used by the Company in the management of its short-term commitments.

#### Non-derivative financial liabilities

The Company initially recognizes non derivative financial liabilities on the date that they are originated or the date that the Company becomes a party to the contractual provisions of the instrument. The Company derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

These financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Non derivative financial liabilities comprise markup bearing borrowings including long term financing, obligations under finance lease, short term borrowings and trade and other payables.

#### Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Company has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### 3.7 **Borrowing costs**

Borrowing costs which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset. Borrowing cost includes exchange differences arising from foreign currency borrowings to the extent these are regarded as an adjustment to borrowing costs. All other borrowing costs are charged to unconsolidated profit and loss account.

#### 3.8 **Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic resources will be required to settle such obligations and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at the end of each reporting period, and adjusted to reflect current best estimate.

#### 3.9 Dividend

Dividend is recognized as a liability in the period in which it is declared.

#### 3.10 Employee benefits

Salaries, wages and benefits are accrued in the period in which the associated services are rendered by employees of the Company and measured on an undiscounted basis. The accounting policies for other employee benefits are described below:

#### 3.10.1 Gratuity (retirement benefit)

The Company operates a defined benefit plan comprising an unfunded gratuity scheme covering all eligible

employees completing the minimum qualifying period of service as specified by the scheme. Annual provisions to cover the obligations under the scheme are based on actuarial estimates and are charged to unconsolidated profit and loss account. Actuarial valuations are carried out using the Projected Unit Credit Method.

#### 3.10.2 Provident fund (retirement benefit)

The Company also operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are made monthly by the Company and employees at an agreed rate of salary, the fund is managed by its Board of Trustee. The contributions of the Company are charged to unconsolidated profit and loss account.

#### 3.10.3 Compensated leave absences

The Company provides for compensated absences on the unavailed balance of privilege leaves of all its permanent employees in the period in which leave is earned. The provision is determined using the Projected Unit Credit Method.

#### 3.11 Taxation

Income tax expense comprises current and deferred tax. It is recognised in unconsolidated profit and loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

#### Current

The charge for current taxation is based on taxable income at current rates of taxation, after taking into consideration available tax credits, rebates and tax losses, if any, adjusted for prior year effects.

#### **Deferred**

Deferred tax is recognized using the balance sheet liability method in respect of all temporary differences arising from carrying amounts of assets and liabilities in the unconsolidated financial statements and the corresponding tax bases used for taxation purposes. Deferred tax is measured at the tax rates that are expected to apply to temporary differences when they reverse, based on the tax rates that have been enacted or substantively enacted by the reporting date. Deferred tax liabilities are recognized for all major taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority.

#### 3.12 Revenue recognition

Room revenue is recognized as income on performance of services to the guests. Food and beverage sales are recognized on utilization of food and beverages services. Communication towers and other rental income and shop license fee is recognized in unconsolidated profit or loss account on a straight-line basis over the term of the lease. Revenue from minor operating departments is recognized as and when services are provided to the customers. Privilege Club Card fee is recognised in the unconsolidated profit and loss account on a straight line basis over the term of the related card.

#### 3.13 Foreign currency translation

Transactions in foreign currencies are recorded at the rates of exchange prevailing on the date of the transaction. All monetary assets and liabilities denominated in foreign currencies are translated into Pakistan Rupee at the rate of exchange ruling on the unconsolidated balance sheet date and exchange differences, if any, are charged to income for the year.

#### 3.14 Other income / cost

Other income comprises interest income on funds invested and dividend income on investment in marketable securities. Income on bank deposits is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Income on investments is recognized on time proportion basis taking into account the effective yield of such securities.

Finance cost comprises interest expense on borrowings, credit card discount, exchange losses and bank charges.

#### 3.15 Impairment

#### (i) Non-derivative financial assets

All financial assets are assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event(s) had an impact on the estimated future cash flows of that asset and that can be estimated reliably.

Objective evidence that financial assets are impaired includes significant financial difficulty of the obligor, a breach of contract such as default or delinquency in interest or principal payments, it's becoming probable that borrower will enter bankruptcy or other financial reorganization, the disappearance of an active market for that financial asset because of financial difficulties.

The Company considers evidence of impairment for financial assets measured at amortised cost at both a specific asset and collective level. All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Company uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's

original effective interest rate. Losses are recognised in unconsolidated profit and loss account and reflected in as allowance against financial asset measured at amortised cost. Interest on the impaired asset is recognized only to the extent it is considered recoverable. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through unconsolidated profit and loss account.

#### (ii) Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or cash-generating unit (CGU) exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in unconsolidated profit and loss account.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognised.

#### 3.16 Earnings per share

The Company presents basic and diluted earnings per share (EPS). Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for the effects of all dilutive potential ordinary shares.

#### 3.17 Non-current assets held for sale

Non-current assets that are expected to be recovered primarily through sale or distribution rather than through continuing use are classified as "held for sale". Immediately before classification as "held for sale", the assets are re-measured in accordance with the Company's accounting policies. Thereafter the assets are measured at the lower of their carrying amount and fair value less costs to sell.

#### 4 AUTHORISED SHARE CAPITAL

The Authorised share capital of the Company has been increased to 200 million ordinary shares of Rs. 10 each (2015: 50 million ordinary shares of Rs. 10 each).

#### 5 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

| 2016             | 2015       |                                                        | 2016    | 2015    |
|------------------|------------|--------------------------------------------------------|---------|---------|
| Number of shares |            |                                                        | (Rupe   | es'000) |
| 25,672,620       | 25,672,620 | Ordinary shares of Rs.10 each<br>- Fully paid in cash  | 256,726 | 256,726 |
| 362,100          | 362,100    | - For consideration other than cash (against property) | 3,621   | 3,621   |
| 6,489,450        | 6,489,450  | - Fully paid bonus shares                              | 64,895  | 64,895  |
| 32,524,170       | 32,524,170 |                                                        | 325,242 | 325,242 |

As of the reporting date 3,225,136 (2015: 2,407,636) and 584,938 (2015: 585,663) ordinary shares of Rs. 10 each were held by associated companies and directors of the Company respectively.

|   |                 |      | 2016      | 2015      |
|---|-----------------|------|-----------|-----------|
| 6 | RESERVES        | Note | (Rupe     | es'000)   |
|   | Capital reserve | 6.1  | 269,424   | 269,424   |
|   | General reserve |      | 1,600,000 | 1,600,000 |
|   |                 |      | 1,869,424 | 1,869,424 |

6.1 Capital reserve represents share premium received in the fiscal years 1992, 1994 and 1996 on issue of 21,724,720 right shares at a premium of Rs. 15 each adjusted by Rs. 56.45 million issued as bonus shares in the fiscal years 2000-2001 and 2003-2004.

| 7 | LONG TERM FINANCING - SECURED  From banking companies - Conventional banks | Note | (Rupe     | (Rupees'000) |  |
|---|----------------------------------------------------------------------------|------|-----------|--------------|--|
|   | From banking companies - Conventional banks                                |      |           |              |  |
|   | Term Finance Loan - 1                                                      | 7.1  | 50,000    | 116,667      |  |
|   | Term Finance Loan - 2                                                      | 7.2  | 850,000   | -            |  |
|   | Syndicated term loan                                                       | 7.3  | 1,800,000 | 650,000      |  |
|   | Transaction cost                                                           |      | (12,999)  | (14,872)     |  |
|   |                                                                            |      | 1,787,001 | 635,128      |  |
|   | Current portion of long term financing                                     | 13   | (500,000) | (66,667)     |  |
|   |                                                                            |      | 2,187,001 | 685,128      |  |

7.1 This represents term finance loan carrying markup of 3-month KIBOR plus 2.50% per annum (2015: 3-month KIBOR plus 2.50% per annum). These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Karachi for an amount of Rs. 428.57 million; (2015: Rs. 428.57 million);

hypothecation charge over plant, machinery, equipment and other movable properties of Pearl Continental Hotel, Karachi to the extent of Rs. 428.57 million (2015: Rs. 428.57 million) and personal guarantee of director of the Company. The loans are repayable in eighteen equal quarterly installments of Rs. 16.667 million each commenced from October 2012.

- 7.2 During the year the Company availed term finance facilities of Rs. 350 million (2015: Nil) and Rs. 500 million (2015: Nil). These loans carry markup of 3-month KIBOR plus 1.5% per annum (2015: Nil). These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi for an amount of Rs. 1,534 million (2015: Nil), ranking hypothecation charge over all present and future movable assets of Pearl Continental Hotel, Rawalpindi to the extent of Rs. 734 million (2015: Nil). These loans are repayable in twenty equal guarterly installments of Rs. 17.50 million and Rs. 25.00 million each commencing from June 2018.
- 7.3 During the year, the Company made a further drawdown of Rs. 1,150 million (2015: Rs. 650 million) out of total syndicated facility of Rs. 1,800 million carrying markup of 6-month KIBOR plus 1.95% per annum payable semi-annually (2015: 6-month KIBOR plus 1.95% per annum payable semi-annually). This facility is secured against first pari passu equitable mortgage charge over the property of Pearl Continental Hotel, Karachi with 25% margin over facility amount and first pari passu hypothecation charge over all present and future movable and immovable fixed assets (excluding land and building) of Pearl Continental Hotel, Karachi with 25% margin over facility amount. The loan is repayable in eight equal semi-annual installments commencing from July 2016.

### 8 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE-SECURED Conventional Bank

|                                                                              |      | Present value of minimum lease | Financial charges for future periods | Total lease<br>rentals |
|------------------------------------------------------------------------------|------|--------------------------------|--------------------------------------|------------------------|
|                                                                              | Note | 2                              | 2016 - (Rupees'000                   | 0)                     |
| Not later than one year<br>Later than one year and not later than five years | 13   | -<br>-<br>-                    | -<br>-                               | -                      |
|                                                                              |      |                                | 2015 - (Rupees'000                   | )                      |
| Not later than one year Later than one year and not later than five years    | 13   | 7,725<br>-                     | 393<br>-                             | 8,118<br>-             |
| ,                                                                            |      | 7,725                          | 393                                  | 8,118                  |

8.1 This represents lease finance facility of Rs. 50 million (2015: Rs. 50 million) availed for purchase of vehicles and carries markup equal to 3-month KIBOR plus 2.50% (2015: 3-month KIBOR plus 2.50%). The facility is secured against pari passu mortgage charge over land, building and fixed assets of Pearl Continental Hotel, Karachi for an amount of Rs. 71.42 million; hypothecation charge over plant, machinery, equipment and other movable properties of Pearl Continental Hotel, Karachi for an amount of Rs. 71.43 million and personal guarantee of a director of the Company and ownership of leased vehicles.

|     |                                                                                                                                        | 2016                                               | 2015                                                 |
|-----|----------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------------|
|     | Note                                                                                                                                   | (Rupees'000)                                       |                                                      |
| 9   | DEFERRED LIABILITIES                                                                                                                   |                                                    |                                                      |
|     | Staff retirement benefit - gratuity 9.1 Deferred tax liability 9.2 Compensated leave absences 9.3                                      | 417,143<br>188,737<br>97,792<br>703,672            | 370,406<br>174,824<br>99,842<br>645,072              |
| 9.1 | Staff retirement benefit - gratuity                                                                                                    |                                                    |                                                      |
|     | Movement in the liability recognised in the balance sheet                                                                              |                                                    |                                                      |
|     | Opening balance Charge for the year Payments made during the year Experience adjustments on defined benefit obligation Closing balance | 370,406<br>55,205<br>(30,339)<br>21,871<br>417,143 | 358,802<br>79,316<br>(56,093)<br>(11,619)<br>370,406 |
|     | Reconciliation of liability recognised in the balance sheet                                                                            |                                                    |                                                      |
|     | Present value of defined benefit obligation                                                                                            | 417,143                                            | 370,406                                              |
|     | Charge to profit and loss account                                                                                                      |                                                    |                                                      |
|     | Current service cost Interest cost Past service cost                                                                                   | 20,571<br>34,634<br>-<br>55,205                    | 19,710<br>43,825<br>15,781<br>79,316                 |
|     | Charge/ (credit) to statement of other comprehensive income                                                                            |                                                    |                                                      |
|     | Experience adjustments on defined benefit obligation                                                                                   | 21,871                                             | (11,619)                                             |

Assumption regarding future mortality has been based on State Life Corporation (SLIC 2001-2005). ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries (PSOA).

The latest actuarial valuation was carried out on 30 June 2016 using projected unit credit method.

**Actuarial assumption** 

Expected increase in eligible salary

Discount rate

Mortality rate

2015

13.25%

9.75%

SLIC 2001-2005

Setback 1 year

2016

9.75%

7.25%

SLIC 2001-2005

Setback 1 year

#### Sensitivity analysis

For a change of 100 basis points, present value of defined benefit obligation as at 30 June 2016 would have been as follows:

|                                    | 20              | 2016     |                 | 2015            |  |
|------------------------------------|-----------------|----------|-----------------|-----------------|--|
|                                    | <u>Increase</u> | Decrease | <u>Increase</u> | <u>Decrease</u> |  |
|                                    | (Rupe           | es'000)  | (Rupee          | es'000)         |  |
| Discount rate Salary increase rate | 390,222         | 447,317  | 346,520         | 397,162         |  |
|                                    | 447,488         | 389,558  | 397.348         | 345.911         |  |

#### Risk associated with defined benefit plan

#### Salary Risk - (linked to inflation risk)

The risk that the final salary at the time of cessation of service is greater than what we assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

#### **Demographic Risks**

Mortality Risk - The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk - The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

#### **Investment Risk**

The risk of the investment underperforming and being not sufficient to meet the liabilities.

|     |                                                       | 2016    | 2015    |
|-----|-------------------------------------------------------|---------|---------|
| 9.2 | Deferred tax                                          |         | es'000) |
|     | Taxable temporary differences                         |         |         |
|     | Accelerated tax depreciation                          | 413,617 | 378,898 |
|     | Less: deductible temporary differences                |         |         |
|     | Provision for staff retirement benefit                | 125,143 | 107,636 |
|     | Impairment loss on investment in associated companies | 36,876  | 36,876  |
|     | Provision against doubtful debts                      | 60,541  | 57,242  |
|     | Impairment loss in value of investment                | 1,590   | 1,590   |
|     | Provision for stores, spare parts and loose tools     | 730     | 730     |
|     |                                                       | 224,880 | 204,074 |
|     |                                                       | 188,737 | 174,824 |

|       |                                                                  | 2016           | 2015                   |
|-------|------------------------------------------------------------------|----------------|------------------------|
|       |                                                                  | (Rupe          | es'000)                |
| 9.2.1 | Charge for the year is recognized as follows:                    | •              | ·                      |
|       |                                                                  |                |                        |
|       | - Recognised in unconsolidated profit and loss account           | 20,474         | (25,693)               |
|       | - Recognised in unconsolidated statement of comprehensive income | (6,561)        | 3,486                  |
|       | γ                                                                | 13,913         | (22,207)               |
|       |                                                                  | <u>.</u>       |                        |
|       | Compensated leave absences                                       |                |                        |
| 9.3   | Movement in the liability recognised in the balance sheet        |                |                        |
|       | Opening balance                                                  | 99,842         | 86,699                 |
|       | Charge for the year                                              | 16,495         | 32,826                 |
|       | Payments made during the year                                    | (18,545)       | (19,683)               |
|       | Closing balance                                                  | 97,792         | 99,842                 |
|       |                                                                  |                |                        |
|       |                                                                  | 2016           | 2015                   |
|       | Actuarial assumption                                             | 2010           | 2013                   |
|       | Discount rate                                                    | 9.75%          | 13.25%                 |
|       | Expected increase in eligible salary                             | 7.25%          | 9.75%                  |
|       |                                                                  | SLIC 2001-2005 | SLIC 2001-2005         |
|       | mortality rate                                                   | Setback 1 year | Setback 1 year         |
|       |                                                                  | <b>,</b>       | ,                      |
|       |                                                                  | 2016           | 2015                   |
| 10    | TRADE AND OTHER PAYABLES Note                                    |                | es'000)                |
|       | HADE AND OTHER PAINTED                                           | (Nupc          | <i>as</i> <b>000</b> , |
|       | Creditors                                                        | 296,075        | 399,313                |
|       | Accrued liabilities                                              | 540,656        | 503,729                |
|       | Advances from customers                                          | 260,598        | 238,082                |
|       | Shop deposits                                                    | 54,395         | 54,339                 |
|       | Unclaimed dividend 10.1                                          | 8,600          | 3,534                  |
|       | Retention money                                                  | 83,138         | 82,577                 |
|       | Due to related parties - unsecured                               | 9,416          | 4,987                  |
|       | Sales tax - net                                                  | 96,159         | 116,422                |
|       | Bed tax                                                          | 60,359         | 60,359                 |
|       | Income tax deducted at source                                    | 6,477          | 6,295                  |
|       | Un-earned income                                                 | 147,472        | 127,746                |
|       | Other liabilities                                                | 40,073         | 35,416_                |
|       |                                                                  | 1 402 410      | 1 422 700              |

1,632,799

1,603,418

10.1 This includes an amount of Rs. 0.015 million (2015: Nil) payable to related parties.

#### 11 MARKUP ACCRUED - Conventional Banks

Accrued markup pertains to financing facilities availed from conventional banks.

#### 12 SHORT TERM BORROWINGS - Conventional Banks

The Company has facilities amounting to Rs. 1,050 million (2015:1,400 million) which are secured against paripassu equitable mortgage charge on fixed assets and hypothecation charge on stock-in-trade, trade debts, receivables and all other moveable properties of Pearl Continental Hotel Karachi and Rawalpindi and lien on certain listed securities held by the Company (Note 25.2.1). Mark-up rates range from 1-month KIBOR to 3-month KIBOR plus 1.5% to 2.0% (2015: 1-month KIBOR to 3-month KIBOR plus 1.5% to 2.0%) per annum.

### 13 CURRENT PORTION OF LONG TERM FINANCING AND LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - Conventional Banks

|                                                                        | 2016 |         | 2015     |
|------------------------------------------------------------------------|------|---------|----------|
|                                                                        | Note | (Rup    | ees'000) |
| Current portion of long term financing                                 | 7    | 500,000 | 66,667   |
| Current portion of liabilities against assets subject to finance lease | 8    | -       | 7,725    |
|                                                                        |      | 500,000 | 74,392   |

#### 14 CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

14.1.1 The income tax assessments of the Company have been finalized and returns have been filed up to and including the tax year 2015. However for the assessment year 1999-2000, an appeal is pending with the Appellate Tribunal, Inland Revenue. In case of adverse decision of the appeal, the tax liability of Rs. 73.165 million (2015: Rs. 73.165 million) may arise against the Company for which no provision has been recognised by the Company. These comprise of disallowances of certain expenses and arbitrary additions to the income of the Company. Based on appellate history and merits, the Company is confident of a favorable outcome of the appeal. Therefore, the Company considers that provision against this tax liability is not required.

|        |            |  | 2016         | 2015    |
|--------|------------|--|--------------|---------|
|        |            |  | (Rupees'000) |         |
| 14.1.2 | Guarantees |  | 190,243      | 188,713 |

This includes guarantee of Rs. 50 million (2015: Rs. 50 million), issued on behalf of a subsidiary company.

#### 14.2 Commitments

Commitments for capital expenditure 426.609 819,189

|                                                                                                                           |            |                                        |                                      |                                             | Owned assets                                                  | ets                                  |                                             |                                               | Les                              | Leased<br>assets             |                                                  |
|---------------------------------------------------------------------------------------------------------------------------|------------|----------------------------------------|--------------------------------------|---------------------------------------------|---------------------------------------------------------------|--------------------------------------|---------------------------------------------|-----------------------------------------------|----------------------------------|------------------------------|--------------------------------------------------|
|                                                                                                                           | Freehold   | Buildings<br>on freehold<br>land       | Buildings<br>on<br>leasehold<br>land | Plant<br>and ·                              | Furniture,<br>fixture,<br>fittings and<br>office<br>equipment | Computers                            | Vehicles                                    | Capital<br>work in<br>progress<br>(Note 15.1) | Vehicles                         | Leasehold                    | Total                                            |
| Cost / ravaluad amounts                                                                                                   |            |                                        |                                      |                                             | Rup                                                           | Rupees'000                           |                                             |                                               |                                  |                              |                                                  |
| Balance at 01 July 2014 Additions during the year Surplus on revaluation Disposals Transfor from CWIP                     | 10,353,720 | 1,347,309<br>26,211<br>-<br>-<br>8 424 | 1,405,844 1,254 106,267              | 2,769,369<br>121,278<br>-<br>(9,434)        | 1,312,376<br>39,147<br>-<br>(56,820)                          | 198,713<br>8,242<br>-<br>(190)       | 100,676 27,907 - (1,950)                    | 643,764<br>842,756<br>-<br>-                  | 33,760                           | 10,025,120<br>-<br>3,298,670 | 28,190,651<br>1,066,795<br>3,925,950<br>(68,394) |
| Balance at 30 June 2015                                                                                                   | 10,981,000 | 1,381,944                              | 1,603,365                            | 3,035,837                                   | 1,383,536                                                     | 210,844                              | 126,633                                     | 1,034,293                                     | 33,760                           | 13,323,790                   | 33,115,002                                       |
| Balance at 01 July 2015 Additions during the year Disposals Transfer from CWIP Transfer from lease assets to owned assets | 10,981,000 | 1,381,944<br>332,519<br>-<br>15,072    | 1,603,365<br>84,979<br>-<br>144,169  | 3,035,837<br>325,018<br>(19,791)<br>115,035 | 1,383,536<br>241,876<br>-<br>198,626                          | 210,844<br>60,645<br>(356)<br>19,305 | 126,633<br>3,768<br>(41,603)<br>-<br>33,760 | 1,034,293<br>649,191<br>-<br>(492,207)        | 33,760                           | 13,323,790                   | 33,115,002<br>3,292,090<br>(61,750)              |
| Balance at 30 June 2016                                                                                                   | 12,575,094 | 1,729,535                              | 1,832,513                            | 3,456,099                                   | 1,824,038                                                     | 290,438                              | 122,558                                     | 1,191,277                                     | 1                                | 13,323,790                   | 36,345,342                                       |
| Depreciation Balance at 01 July 2014 Charge for the year On disposals                                                     | 1 1 1      | 501,144<br>81,282<br>-                 | 567,275<br>84,729<br>-               | 1,962,082<br>122,989<br>(6,863)             | 622,213<br>100,872<br>(53,377)                                | 137,165<br>17,784<br>(102)           | 62,846<br>6,649<br>(1,706)                  | 1 1 1                                         | 9,171<br>3,445<br>-              | 1 1 1                        | 3,861,896<br>417,750<br>(62,048)                 |
| Balance at 30 June 2015                                                                                                   | ı          | 582,426                                | 652,004                              | 2,078,208                                   | 802'699                                                       | 154,847                              | 62,789                                      | 1                                             | 12,616                           | ı                            | 4,217,598                                        |
| Balance at 01 July 2015 Charge for the year On disposals Transfer from lease assets to owned assets                       |            | 582,426<br>80,800<br>-                 | 652,004<br>98,079                    | 2,078,208<br>164,246<br>(14,477)            | 669,708<br>132,301                                            | 154,847<br>24,921<br>(195)           | 67,789<br>5,742<br>(14,067)<br>15,578       |                                               | 12,616<br>2,962<br>-<br>(15,578) |                              | 4,217,598<br>509,051<br>(28,739)                 |
| Balance at 30 June 2016                                                                                                   |            | 663,226                                | 750,083                              | 2,227,977                                   | 802,009                                                       | 179,573                              |                                             | . 20                                          |                                  | - 00                         | 4,697,910                                        |
| Carrying value - 2016                                                                                                     | 12,5/5,094 | 1,000,309                              | 1,082,430                            | 77,827,1                                    | 1,022,029                                                     | 110,865                              | 47,516                                      | 1/2,191,1                                     | •                                | 13,323,790                   | 31,647,432                                       |
| Carrying value - 2015                                                                                                     | 10,981,000 | 799,518                                | 951,361                              | 957,629                                     | 713,828                                                       | 55,997                               | 58,844                                      | 1,034,293                                     | 21,144                           | 13,323,790                   | 28,897,404                                       |
| Rates of depreciation per annum                                                                                           |            | 10%                                    | 10%                                  | 15%                                         | 15%                                                           | 30%                                  | 15%                                         |                                               | 15%                              |                              |                                                  |

|      |                                          |        | 2016      | 2015      |
|------|------------------------------------------|--------|-----------|-----------|
|      |                                          | Note   | (Rup      | pees'000) |
| 15.1 | Capital work in progress                 |        |           |           |
|      | Construction of Pearl Continental Multan | 15.1.1 | 636,873   | 463,884   |
|      | Construction of Pearl Continental Mirpur | 15.1.2 | 296,929   | 324,410   |
|      | Other civil works                        | 15.1.3 | 257,475   | 245,999   |
|      |                                          |        | 1,191,277 | 1,034,293 |

- 15.1.1 This also includes capitalized borrowing cost amounting to Rs.103.312 million (2015: Rs. 72.526 million). During the year borrowing cost amounting to Rs. 30.786 million (2015: Rs. 45.994 million) were capitalized @ 8.32% (2015: 11.20%) per annum.
- 15.1.2 The construction work on Pearl Continental Mirpur was on halt due to intervention of Mirpur Development Authority (MDA), however subsequent to reporting date, The Board of Revenue-Azad Jammu & Kashmir (AJK) has issued a notification through which the lease stands restored in favour of the company.
- 15.1.3 This includes construction work on expansion of Pearl Continental Hotel Peshawar amounting to Rs. 72.081 million which is under suspension due to dispute with the Military Estate Office.

### 15.2 Surplus on revaluation of property, plant and equipment

Freehold and leasehold land were revalued on 30 June 2015 by M/s. Oceanic Surveyors (Private) Limited, an independent valuer, based on market value basis method.

Had the aforementioned revaluation not carried out, the book values of freehold and leasehold land would have been Rs. 2,119.37 million (2015: Rs. 525.28 million).

|      |                                                    |      | 2016    | 2015     |
|------|----------------------------------------------------|------|---------|----------|
|      |                                                    | Note | (Rup    | ees'000) |
| 15.3 | Depreciation charge has been allocated as follows: |      |         |          |
|      | Cost of sales and services                         | 30   | 458,146 | 375,975  |
|      | Administrative expenses                            | 31   | 50,905  | 41,775   |
|      |                                                    |      | 509,051 | 417,750  |

15.4 The Company has purchased land and building amounting to Rs. 1,744.344 million, from associated companies, the posession of the land and building has been transferred to the company, however the title of these properties are in process of transfer in name of the Company.

### 15.5 Detail of disposal of property, plant and equipment:

| Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Cost /<br>revalued<br>amount                                                                                                                                                                                            | Carrying<br>value<br>(Rupees'000)                                                                                                                                                        | Sale<br>proceeds                                                                                                                                                                                         | Mode of<br>disposal                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Purchaser<br>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Plant and Machinery Computers Computers Vehicle | 9,067<br>3,080<br>5,243<br>1,213<br>444<br>444<br>300<br>150<br>115<br>2,249<br>3,057<br>1,282<br>1,105<br>879<br>975<br>22,494<br>466<br>1,250<br>1,888<br>418<br>418<br>418<br>418<br>418<br>418<br>418<br>418<br>418 | 2,205<br>713<br>1,275<br>295<br>324<br>324<br>177<br>68<br>61<br>584<br>1,055<br>281<br>206<br>721<br>636<br>20,859<br>154<br>868<br>807<br>112<br>113<br>113<br>113<br>113<br>174<br>51 | 2,360<br>741<br>1,350<br>330<br>382<br>382<br>418<br>20<br>15<br>1,085<br>1,100<br>800<br>604<br>686<br>900<br>22,494<br>479<br>1,130<br>1,095<br>316<br>303<br>375<br>543<br>280<br>702<br>357<br>1,887 | Auction Auction Auction Auction Auction Auction Auction Insurance Negotiation Insurance Auction | ABC NEELAM GHAR ABC NEELAM GHAR ABBASI & CO ABBASI & CO KARACHI MARRIOTT HOTEL KARACHI MARRIOTT HOTEL NEW HAMPSHIRE INSURANCE CO MR. BASHIR AHMED EFU GENERAL INSURANCE MUHAMMAD USMAN KHAN MR. ARIF ZIA MR. ALTISHAM MASOOD MR. SHAFIQ UR REHMAN MUHAMMAD USMAN KHAN NEW HAMPSHIRE INSURANCE CO FIRST HABIB MODARABA MR. SHAFIQ UR REHMAN ADNAN NASEER ADNAN NASEER TANVEER AHMAD MUGHAL ASHRAF ALI KHAN RAJ MUHAMMAD RAJ MUHAMMAD RAJ MUHAMMAD MR. SHAFIQ UR REHMAN AJ HUHAMMAD RAJ MUHAMMAD RAJ HUHAMMAD RAJ MUHAMMAD RAJ HUHAMMAD SYED IMTIAZ HUSSAIN SHAH TARIQ HABIB SHAH VARIOUS |
| 2016                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 61,750                                                                                                                                                                                                                  | 33,011                                                                                                                                                                                   | 41,484                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 2015                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 68,394                                                                                                                                                                                                                  | 6,346                                                                                                                                                                                    | 8,728                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

|    |                                      | Note | (Rupe     | es'000)   |
|----|--------------------------------------|------|-----------|-----------|
| 16 | ADVANCE FOR CAPITAL EXPENDITURE      |      |           |           |
|    | Purchase of land                     | 16.1 | 666,820   | 666,820   |
|    | Purchase of apartment                | 16.2 | 40,509    | 40,509    |
|    | Malir Delta Land                     | 16.3 | 381,656   | 381,656   |
|    | Advance for purchase of fixed assets |      | 84,627    | 86,472    |
|    |                                      |      | 1,173,612 | 1,175,457 |

- 16.1 This includes amount of Rs. 626.820 million (2015: 626.820 million) paid to Associated Builders (Private) Limited, a related party, for purchase of tourist site piece(s) of land measuring 7.29 acres in Gwadar.
- This represents amount paid to Creek Marina (Private) Limited ("the developer") for purchase of an apartment. The developer failed to complete the construction within time frame stipulated in the agreement. The Company, in order to safeguard its interest has filed a case for recovery of its advance.
- 16.3 This represents amount paid for purchase of 113.34 acres of land and fee for regularization of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh

2016

2015

Ordinance, 2001. Last year, the Honourable High Court of Sindh at Karachi dismissed the Constitution Petition filed by the Company challenging the impugned order of the Accountability Court Karachi declaring that any transfer of title or creation of any third party interest in the said land was declared void. The Company being aggrieved and dissatisfied with this impugned judgment for dismissal of its Constitution Petition has filed a Civil petition for leave to Appeal (CPLA) in the Honourable Supreme Court of Pakistan which is pending. Though the management is hopeful for favourable outcome of this matter, in the eventuality of an adverse outcome, the management, on the basis of legal opinion, believes that the Company will seek recovery of purchase consideration and land regularization fee paid to the seller and Land Regularization Department respectively.

**2016** 2015

(Rupees'000)

#### 17 INVESTMENT PROPERTY

Opening balance
Gain on remeasurement of investment property to fair value

| 45,000 | 45,000 |
|--------|--------|
| -      | -      |
| 45,000 | 45,000 |

This represents piece of land, located at Gwadar, owned by the Company. On 30 June 2016, an independent valuation exercise was carried out to assess the fair value of investment property. The price of land of the investment property is assessed based on market research carried out in the area where the property is situated. The fair value of the property is based on independent valuer's judgment about average prices prevalent on the said date in the vicinity / locality and has been prepared on openly available / provided information after making relevant inquiries. The valuer holds a recognized and relevant professional qualification and has recent experience in the location and category of the investment property being valued.

Changes in fair value are recognized as gains / (losses) in profit and loss account and included in other income. All (decrease) / increase in fair value of investment property are unrealized.

### 17.1 Measurement of fair values

### 17.1.1 Fair Value hierarchy

The fair value measurement of the investment property has been categorized as a level 3 fair value based on the inputs to the valuation techniques used (see note 17.1.2).

### 17.1.2 Valuation techniques and significant unobservable inputs

The following tables shows the valuation technique used by the valuer per his report in measuring the fair value of investment property, as well as the significant unobservable inputs used.

### Land Valuation techniques

Inquiries to check the price of a similar land in the surroundings of the land, status and condition of the plot / land.

#### Significant Unobservable Input

Rate (value) of appreciation of land, and Prime location of land with infrastructure.

### Inter-relationship between key unobservable inputs and fair value measurement

The estimated fair value would increase / (decrease) if: The rate of appreciation of land changed, Infrastructure plan of the city changed.

| 18 | LONG TERM INVESTMENTS                                                                                                                           | % of holding | Note     | 2016             | 2015<br>(Rupees'000 | 2014<br><b>))</b> |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----------|------------------|---------------------|-------------------|
|    | Investments in related parties                                                                                                                  |              |          |                  |                     |                   |
|    | Subsidiary companies - at cost - unquoted                                                                                                       |              |          |                  |                     |                   |
|    | Pearl Continental Hotels (Private) Limited<br>500,000 (2015: 500,000) ordinary shares of Rs. 10 each                                            | 100%         | 18.1     | 5,000            | 5,000               | 5,000             |
|    | Bhurban Resorts (Private) Limited                                                                                                               |              | 18.2     | -                | -                   | -                 |
|    | Pearl Tours and Travels (Private) Limited<br>10,222,700 (2015: 10,222,700) ordinary shares of Rs. 10 each                                       | 100%         | 18.3     | 102,227          | 102,227             | 53,227            |
|    | City Properties (Private) Limited<br>92,500,100 (2015: Nil) ordinary shares of Rs. 10 each                                                      | 100%         | 18.4     | 925,001          | -                   | -                 |
|    | Elite Properties (Private) Limited                                                                                                              | 100%         | 18.5     | 5,566            | -                   | -                 |
|    | 556,600 (2015: Nil) ordinary shares of Rs. 10 each                                                                                              |              |          | 1,037,794        | 107,227             | 58,227            |
|    | Associated undertaking - at cost - unquoted Hashoo Group Limited - British Virgin Island 98,000 (2015: 98,000) ordinary shares of US\$ 100 each | 14%          | 18.6     | 586,403          | 586,403             | 586,403           |
|    | Impairment loss<br>Reversal of impairment loss                                                                                                  |              | 34<br>33 | (586,403)<br>-   | (18,095)<br>18,095  | (18,095)          |
|    | Hotel One (Private) Limited - Pakistan<br>500,000 (2015: 500,000) ordinary<br>shares of Rs. 100 each                                            | 17.85%       |          | 50,000           | 50,000              | 50,000            |
|    | Impairment loss                                                                                                                                 |              |          | (50,000)         | (50,000)            | (50,000)          |
|    | Investment in jointly controlled entity - at cost - unquoted                                                                                    |              |          | -                | 366,403             | 366,306           |
|    | Pearl Continental Hotels Limited - UAE<br>95 (2015: 95) ordinary<br>shares of US\$ 50,000 each                                                  | 50%          | 18.7     | 284,052          | 284,052             | 284,052           |
|    | Impairment loss                                                                                                                                 |              | 34       | (284,052)        | (72,919)            | (72,919)          |
|    | Other investments                                                                                                                               |              |          | -                | 211,133             | 211,133           |
|    | Available for sale - unquoted company                                                                                                           |              |          |                  |                     |                   |
|    | Malam Jabba Resorts Limited<br>Impairment loss                                                                                                  |              |          | 1,000<br>(1,000) | 1,000<br>(1,000)    | 1,000<br>(1,000)  |
|    |                                                                                                                                                 |              |          | -<br>1,037,794   | 904,763             | 837,668           |

### 18.1 Pearl Continental Hotels (Private) Limited

Break-up value per share based on audited financial statements for the year ended 30 June 2016 was Rs. 20.77 (2015: Rs. 20.14).

### 18.2 Bhurban Resorts (Private) Limited

As explained in note. 1.1, persuant to the approval of the scheme of merger by the Honorable High Court, all assets and liabilities of Bhurban Resorts (Private) Limited have been transferred to the Company effective 28 April 2014. Accordingly the cost of Company's investment in Bhurban Resorts (Private) Limited has been eliminated against net assets of Bhurban Resorts (Private) Limited as at 28 April 2014 and residual amount has been recognised in unappropriated profit.

### 18.3 Pearl Tours and Travels (Private) Limited

Break-up value per share based on its audited financial statements for the year ended 30 June 2016 was Rs. 14.65 (2015: Rs. 14.11).

### 18.4 City Properties ( Private) Limited

During the year the Company made an investment in wholly owned subsidiary City Properties (Private) Limited against issuance of 92,500,100 (2015: Nil) ordinary shares of Rs. 10 each.

Break-up value per share based on its audited financial statements for the year ended 30 June 2016 was Rs. 9.86 (2015: Rs. Nil).

### 18.5 Elite Properties ( Private) Limited

During the year the Company made an investment in wholly owned subsidiary Elite Properties (Private) Limited against issuance of 556,600 (2015 : Nil) ordinary shares of Rs. 10 each.

Break-up value per share based on its audited financial statements for the year ended 30 June 2016 was Rs. 9.78 (2015: Rs. Nil).

### 18.6 Hashoo Group Limited - British Virgin Island

Up to the year ended 30 June 2015, the Company had recorded investment in Hashoo Group Limited - British Virgin Island, as non- current asset held for sale. Since the disposal could not be concluded under prevalent situation in Libya, this non- current asset has been retrospectively reclassified as long term investment in accordance with the requirement of IFRS - 5. This retrospective restatement has resulted in increase in long term investment as at 30 June 2014 and 30 June 2015 by Rs. 586.403 million and decrease in non current assets held for sale by same amount as at 30 June 2014 and 30 June 2015.

During the year impairment loss of Rs. 586.403 million (2015: Nil) has been provided against investment in Hashoo Group Limited - British Virgin Island.

18.7 During the year Impairment loss of Rs. 211.133 million (2015: Nil) has been provided against investment in Pearl Continental Hotels Limited - UAE.

|      |                                                                                                          | 2016               | 2015                       |
|------|----------------------------------------------------------------------------------------------------------|--------------------|----------------------------|
|      | Note                                                                                                     | (Rupe              | ees'000)                   |
|      |                                                                                                          | -                  |                            |
| 19   | LONG TERM DEPOSITS AND PREPAYMENTS                                                                       |                    |                            |
|      | Deposits 19.1                                                                                            | 22,213             | 14,757                     |
|      | Prepayments                                                                                              | 1,625              | 4,107                      |
|      |                                                                                                          | 23,838             | 18,864                     |
| 19.1 | This includes deposit amounting to Rs. 19.975 million (2015: Rs. 13.425 massets under Ijarah agreements. | nillion) with a    | an Islamic bank to acquire |
|      | , 3                                                                                                      | 2016               | 2015                       |
|      | Note                                                                                                     | (Rup               | ees'000)                   |
|      |                                                                                                          | ` '                | ·                          |
| 20   | STORES, SPARE PARTS AND LOOSE TOOLS                                                                      | 100 5/0            | 407.040                    |
|      | Stores Spare parts and loose tools                                                                       | 139,568<br>51,202  | 107,048<br>45,773          |
|      | Spare parts and roose tools                                                                              | 190,770            | 152,821                    |
|      | Provision for obsolescence                                                                               | (2,432)            | (2,432)                    |
|      |                                                                                                          | 188,338            | 150,389                    |
| 21   | TRADE DEBTS                                                                                              |                    |                            |
|      | Considered good                                                                                          |                    |                            |
|      | Due from related parties - unsecured 21.1                                                                | 17,573             | 21,015                     |
|      | Others - unsecured                                                                                       | 511,162<br>528,735 | 489,193<br>510,208         |
|      | Considered doubtful                                                                                      | 201,803            | 190,808                    |
|      |                                                                                                          | 730,538            | 701,016                    |
|      | Provision against doubtful debts                                                                         | (201,803)          | (190,808)                  |
| 21.1 | Due from related parties - unsecured                                                                     | 528,735            | 510,208                    |
| 21.1 | Due nom related parties dissecuted                                                                       |                    |                            |
|      | Pearl Tours and Travels (Private) Limited                                                                | 2,453              | 2,431                      |
|      | City Properties (Private) Limited<br>Hashwani Hotels Limited                                             | 31<br>328          | -<br>901                   |
|      | Hashoo Foundation                                                                                        | 519                | 819                        |
|      | Hotel One (Private) Limited                                                                              | 1,235              | 3,926                      |
|      | Jubilee General Insurance Company Limited                                                                | 21                 | -                          |
|      | Ocean Pakistan Limited                                                                                   | 900                | 636                        |
|      | OPI Gas (Private) Limited Pearl Communications (Private) Limited                                         | 41<br>128          | -<br>128                   |
|      | Pearl Real Estate Holdings (Private) Limited                                                             | 213                | 177                        |
|      | Trans Air Travels (Private) Limited                                                                      | 1,051              | 1,666                      |
|      | Tejari Pakistan (Private) Limited                                                                        | 478                | 429                        |
|      | Zahdan Technologies (Private) Limited<br>Zahdan Retail (Private) Limited                                 | 70<br>10,105       | 70<br>9,832                |
|      | Landan Notan (i invato) Limitod                                                                          | 17,573             | 21,015                     |
|      |                                                                                                          |                    |                            |

|      |                                                                                                                                |                   | 2016               | 2015               |
|------|--------------------------------------------------------------------------------------------------------------------------------|-------------------|--------------------|--------------------|
|      |                                                                                                                                | Note              | (Rupe              | es'000)            |
| 21.2 | Age analysis of due from related parties is as follows:                                                                        |                   |                    |                    |
|      | Past due by 30 days                                                                                                            |                   | 220                | 2,227              |
|      | Past due by 31 to 90 days                                                                                                      |                   | 949                | 1,913              |
|      | Past due over 91 days                                                                                                          |                   | 2,613              | 5,569              |
|      | Past due over 1 year                                                                                                           |                   | 13,791             | 11,306             |
|      | •                                                                                                                              |                   | 17,573             | 21,015             |
| 22   | ADVANCES, considered good                                                                                                      |                   |                    |                    |
|      | Advances to:                                                                                                                   |                   |                    |                    |
|      | - Employees - Non-interest bearing                                                                                             |                   | 24,674             | 2,910              |
|      | - Suppliers and contractors - Non-interest bearing                                                                             | 22.1              | 75,524             | 77,813             |
|      | - Related party - secured - Interest bearing                                                                                   | 22.2              | -                  | 500,000            |
|      |                                                                                                                                |                   | 100,198            | 580,723            |
| 22.1 | It includes ad vance to related parties M/s Hashoo Foundatio<br>Genesis Trading (Private) Limited Rs. 8.441 million ( 2015: Rs |                   | ion (2015: Rs. 4.7 | 723 million) and M |
| 22.2 | The short term advance of Rs. 500 million (2015: Rs. 500 mi                                                                    | llion) extended t | o an associated    | company has be     |
|      | received during the year.                                                                                                      |                   | 2016               | 2015               |
|      |                                                                                                                                |                   | (Rupe              | es'000)            |
| 23   | TRADE DEPOSITS AND PREPAYMENTS                                                                                                 |                   |                    |                    |
|      | Trade deposits - non-interest bearing                                                                                          |                   | 17,209             | 16,808             |
|      | Prepayments                                                                                                                    |                   | 52,060             | 47,075             |
|      |                                                                                                                                |                   | 69,269             | 63,883             |
| 24   | OTHER RECEIVABLES                                                                                                              |                   |                    |                    |
|      | These are general receivables and does not include receive mode of banking.                                                    | ables to be class |                    |                    |
|      |                                                                                                                                |                   | 2016               | 2015               |
|      |                                                                                                                                | Note              | (Rupe              | es'000)            |
| 25   | OTHER FINANCIAL ASSETS                                                                                                         |                   |                    |                    |
|      | Held to maturity                                                                                                               |                   |                    |                    |
|      | Certificate of investments                                                                                                     |                   | 5,300              | 5,300              |
|      | Term Deposit Receipt - Conventional banks                                                                                      | 25.1              | 9,523              | 12,400             |
|      | Provision for impairment loss                                                                                                  |                   | (5,300)            | (5,300)            |
|      | Available for sale - unquoted                                                                                                  |                   | 9,523              | 12,400             |
|      | National Technology Development Corporation Limited                                                                            |                   | 200                | 200                |
|      | Indus Valley Solvent Oil Extraction Limited                                                                                    |                   | 500                | 500                |
|      | Impairment loss                                                                                                                |                   | (700)              | (700)              |
|      | Financial assets at fair value                                                                                                 |                   |                    | _                  |
|      | through profit or loss - held for trading                                                                                      |                   |                    |                    |
|      | Short term investments in shares of listed companies                                                                           | 25.2              | 1,199,064          | 1,082,204          |
|      | (Near chariely agent light)                                                                                                    | ۷۵.۷              | 1,177,004          | 1,002,204          |

1,208,587

1,094,604

- (Non shariah compliant)

- 25.1 This represent 01 year term deposit receipts carrying interest rate @ 5% (2015: Nil)
- 25.2 Short term investments in shares of listed companies Non shariah compliant

|                                           |            | dinary shares | Unrealized   | 2016      | 2015      |
|-------------------------------------------|------------|---------------|--------------|-----------|-----------|
|                                           |            | 10 each       | gain/ (loss) | (Rupe     | es'000)   |
|                                           | 2016       | 2015          |              | -         |           |
| Pakistan Telecommunication                |            |               |              |           |           |
| Company Limited                           | 350,000    | 350,000       | (1,914)      | 5,261     | 7,175     |
| Lotte Chemical Pakistan Limited           | 150,000    | 150,000       | (137)        | 902       | 1,038     |
| Fauji Fertilizer Bin Qasim Limited        | 50,000     | 50,000        | (115)        | 2,651     | 2,766     |
| Jubilee General Insurance Company Limited |            |               |              |           |           |
| - an associated company (Note 25.2.1)     | 11,902,500 | 11,902,500    | 119,025      | 1,190,250 | 1,071,225 |
|                                           |            |               | 116,859      | 1,199,064 | 1,082,204 |

25.2.1 Out of total shares held by the Company, 3,000,000 (2015: 3,000,000) ordinary shares are placed / lien marked as security against running finance facility of the Company (Refer to note 12).

|    |                                  |      | 2016 | 2015         | 2014 |
|----|----------------------------------|------|------|--------------|------|
|    |                                  | Note |      | (Rupees'000) |      |
| 26 | NON CURRENT ASSETS HELD FOR SALE | 26.1 | -    |              |      |

26.1 During the year, the non- current asset held for sale has been reclassified to long term investment (Refer Note 18.6).

|    |                                   |      | 2016      | 2015      |
|----|-----------------------------------|------|-----------|-----------|
|    |                                   | Note | (Rupe     | es'000)   |
| 27 | ADVANCE TAX - net                 |      |           |           |
|    | Opening balance                   |      | 4,208     | (37,634)  |
|    | Income tax paid during the year   |      | 652,939   | 553,981   |
|    | Charge for the year               |      | (570,803) | (512,139) |
|    | Closing balance                   |      | 86,344    | 4,208     |
| 28 | CASH AND BANK BALANCES            |      |           |           |
|    | Cash in hand                      |      | 65,990    | 32,322    |
|    | Cash at bank: Conventional banks  |      |           | 5_,5      |
|    | Current accounts - Local currency |      | 17,715    | 49,348    |
|    | Deposit accounts - Local currency | 28.1 | 293,812   | 683,899   |
|    | - Foreign currency                | 28.2 | 1,613     | 473       |
|    |                                   |      | 313,140   | _733,720  |
|    |                                   |      | 379,130   | 766,042   |

28.1 Deposit accounts carry interest rate ranging from 2% to 5.75% (2015: 4.5% to 6.5%) per annum.

28.2 This comprising USD 15,435 (2015: USD 4,660) deposited with bank and carries interest rates 0.25% (2015: 0.25%) per annum. 2016 2015

|    |                                                                   | Note | (Rupe                                                     | es'000)                                                  |
|----|-------------------------------------------------------------------|------|-----------------------------------------------------------|----------------------------------------------------------|
| 29 | SALES AND SERVICES - net                                          |      |                                                           |                                                          |
|    | Rooms Food and beverages Other related services Shop license fees | 29.1 | 5,156,028<br>5,086,489<br>507,224<br>33,270<br>10,783,011 | 4,397,740<br>4,442,621<br>483,558<br>26,883<br>9,350,802 |
|    | Discounts and commissions<br>Sales tax                            |      | (150,639)<br>(1,481,312)<br>9,151,060                     | (127,019)<br>(1,301,767)<br>7,922,016                    |

29.1 This includes revenue from telephone, laundry, discount cards and other ancillary services.

> 2016 2015

|                                          | Note | (Rupee    | es'000)   |
|------------------------------------------|------|-----------|-----------|
| COST OF SALES AND SERVICES               |      |           |           |
| Food and beverages                       |      |           |           |
| Opening balance                          |      | 90,715    | 87,021    |
| Purchases during the year                |      | 1,590,870 | 1,384,651 |
| Closing balance                          |      | (96,189)  | (90,715)  |
| Consumption during the year              |      | 1,585,396 | 1,380,957 |
| Direct expenses                          |      |           |           |
| Salaries, wages and benefits             | 30.1 | 1,189,919 | 1,028,174 |
| Heat, light and power                    |      | 698,805   | 763,810   |
| Repairs and maintenance                  |      | 299,586   | 253,732   |
| Depreciation                             | 15.3 | 458,146   | 375,975   |
| Guest supplies                           |      | 213,420   | 178,543   |
| Linen, china and glassware               |      | 90,379    | 79,614    |
| Communication and other related services |      | 71,184    | 71,904    |
| Banquet and decoration                   |      | 67,945    | 65,491    |
| Transportation                           |      | 50,946    | 44,709    |
| Uniforms                                 |      | 22,081    | 21,554    |
| Music and entertainment                  |      | 12,327    | 13,247    |
| Others                                   |      | 12,021    | 10,844    |
|                                          |      | 4,772,155 | 4,288,554 |

Salaries, wages and benefits include staff retirement benefits amounting to Rs. 52.867 million (2015: Rs. 55.434 million).

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|    |                                          |      | 2016         | 2015      |
|----|------------------------------------------|------|--------------|-----------|
|    |                                          | Note | (Rupees'000) |           |
| 31 | ADMINISTRATIVE EXPENSES                  |      |              |           |
|    | Salaries, wages and benefits             | 31.1 | 1,037,093    | 917,707   |
|    | Rent, rates and taxes                    |      | 186,574      | 164,991   |
|    | Security and protective services         |      | 269,285      | 242,503   |
|    | Advertisement and sales promotion        |      | 83,192       | 81,098    |
|    | Repairs and maintenance                  |      | 44,587       | 48,686    |
|    | Heat, light and power                    |      | 78,860       | 85,525    |
|    | Travelling and conveyance                |      | 127,791      | 85,785    |
|    | Depreciation                             | 15.3 | 50,905       | 41,775    |
|    | Communications                           |      | 26,583       | 20,806    |
|    | Printing and stationery                  |      | 38,749       | 38,083    |
|    | Legal and professional charges           |      | 79,025       | 58,505    |
|    | Insurance                                |      | 83,428       | 101,322   |
|    | Entertainment                            |      | 10,111       | 9,212     |
|    | Subscriptions                            |      | 37,808       | 24,077    |
|    | Laundry and dry cleaning                 |      | 8,617        | 8,591     |
|    | Uniforms                                 |      | 5,588        | 5,979     |
|    | Auditors' remuneration                   | 31.2 | 3,729        | 4,940     |
|    | Provision against doubtful debts         |      | 10,995       | 43,080    |
|    | Donations                                | 31.3 | 332,500      | 222,966   |
|    | Vehicle rentals and registration charges | 31.4 | 45,875       | 38,284    |
|    | Franchise fee                            |      | 11,923       | 10,125    |
|    | Miscellaneous                            |      | 5,786        | 7,695     |
|    |                                          |      | 2,579,004    | 2,261,735 |

Salaries, wages and benefits include staff retirement benefits amounting to Rs. 33.688 million (2015: Rs. 51.021 31.1 million).

|      |                                            | 2016  | 2015       |
|------|--------------------------------------------|-------|------------|
| 31.2 | Auditors' remuneration                     | (Ri   | upees'000) |
|      | Annual audit fee                           | 1,575 | 1,510      |
|      | Audit of consolidated financial statements | 450   | 322        |
|      | Half yearly review                         | 520   | 520        |
|      | Special reports and certificates           | 476   | 248        |
|      | Tax advisory                               | 708   | 140        |
|      | Financial due diligence                    | -     | 2,200      |
|      |                                            | 3,729 | 4,940      |

#### 31.3 **Donations**

During the year no donation was made to institutions in which directors or their spouse(s) have interest:

| Name                                         | Interest in Donee              | Name and address of Donee                                     | 2016 | 2015     |
|----------------------------------------------|--------------------------------|---------------------------------------------------------------|------|----------|
|                                              |                                |                                                               | (Rup | ees'000) |
| Mr. Sadruddin Hashwani<br>Ms. Sarah Hashwani | Patron-in-Chief<br>Chairperson | Hashoo Foundation<br>House # 2, Street # 35, F-7/1, Islamabad | -    | 20,000   |
|                                              |                                |                                                               | -    | 20,000   |

31.4 This includes Ijarah payments of Rs. 44.723 million (2015: Rs. 38.229 million) and vehicles registration charges under an Ijarah (lease) agreement. As required under IFAS 2 " IJARAH" (notified through SRO 43(1) / 2007 by Securities & Exchange Commission of Pakistan) ujrah payments under an Ijarah (lease) agreement are recognized as an expense in the profit and loss account on straight line basis over the term of Ijarah. The amount of future ujrah payments and the periods in which these will be due are as follows:

|    |                                                                                   |      | 2016               | 2015               |
|----|-----------------------------------------------------------------------------------|------|--------------------|--------------------|
|    |                                                                                   | Note | (Rup               | ees'000)           |
|    | Within one year                                                                   |      | 32,714             | 36,125             |
|    | After one year but not more than five years                                       |      | 44,661             | 34,260             |
|    |                                                                                   |      | 77,375             | 70,385             |
| 32 | FINANCE COST - Conventional banks                                                 |      |                    |                    |
|    | Markup on long term financing                                                     |      | 94,268             | 29,812             |
|    | Markup on short term borrowings                                                   |      | 3,859              | 4,542              |
|    | Markup on liabilities against assets subject to finance lease                     |      | 277                | 1,447              |
|    | Credit cards, bank and other charges                                              |      | 69,349             | 67,272             |
|    | Sical caracy same and care sharges                                                |      | 167,753            | 103,073            |
| 33 | OTHER INCOME                                                                      |      |                    |                    |
|    | Income from financial assets Return on bank deposits / Certificate of investments |      |                    |                    |
|    | - Conventional banks                                                              |      | 47,411             | 32,660             |
|    | Exchange gain - net - actual currency                                             |      | 4,961              | 4,794              |
|    | Dividend income Unrealised gain on remeasurement of                               | 33.1 | 54,451             | 48,685             |
|    | investments to fair value - net                                                   | 25.2 | 116,859            | 28,754             |
|    | Interest on short term advance to related party                                   |      | 38,060<br>261,742  | 65,618<br>180,511  |
|    | Income from non financial assets                                                  |      | 201,742            | 100,511            |
|    | Concessions and commissions                                                       |      | 8,772              | 4,243              |
|    | Gain on disposal of property, plant and equipment                                 |      | 8,473              | 2,381              |
|    | Liabilities written back Communication towers and other rental income             |      | 2,980<br>61,155    | 47,455             |
|    | Scrap sales                                                                       |      | 16,092             | 8,039              |
|    | Reversal of impairement                                                           |      | -                  | 18,095             |
|    | Others - net                                                                      | 33.2 | 22,656             | 27,714             |
|    |                                                                                   |      | 120,128<br>381,870 | 107,927<br>288,438 |
|    |                                                                                   |      | 301,070            | 200,430            |

|      |                                                                                                     | 2016          | 2015            |
|------|-----------------------------------------------------------------------------------------------------|---------------|-----------------|
|      | Note                                                                                                | (Rup          | ees'000)        |
| 33.1 | Dividend income                                                                                     |               |                 |
|      | Jubilee General Insurance Company Limited- associated company<br>Fauji Fertilizer Bin Qasim Limited | 53,562<br>889 | 47,610<br>1,075 |
|      | radji i ertilizer bili Qasiiri Eliflited                                                            | 54,451        | 48,685          |
| 33.2 | Other income                                                                                        | 0.,,.0.       |                 |
|      | Franchise fee                                                                                       | 3,996         | 3,062           |
|      | Shuttle service                                                                                     | 1,401         | 959             |
|      | Multimedia rentals                                                                                  | 1,563         | 3,927           |
|      | Parking/ other Fee                                                                                  | 6,295         | 3,644           |
|      | ATM Rentals                                                                                         | 3,112         | 3,062           |
|      | Other services                                                                                      | 6,289         | 13,060          |
|      |                                                                                                     | 22,656        | 27,714          |
| 34   | IMPAIRMENT LOSS                                                                                     |               |                 |
|      | Impairment loss on investment in associated undertaking 18.6                                        | 586,403       | -               |
|      | Impairment loss on investment in jointly controlled entity 18.7                                     | 211,133       |                 |
|      |                                                                                                     | 797,536       |                 |
| 35   | TAXATION                                                                                            |               |                 |
|      | Provision for taxation                                                                              |               |                 |
|      | - Current                                                                                           | 593,145       | 531,423         |
|      | - Prior                                                                                             | (22,342)      | (19,284)        |
|      |                                                                                                     | 570,803       | 512,139         |
|      | - Deferred                                                                                          | 20,474        | (25,693)        |
|      |                                                                                                     | 591,277       | 486,446         |
| 35.1 | Relationship between accounting profit and tax expense is as follows:                               |               |                 |
|      | Accounting profit for the year                                                                      | 1,216,482     | 1,557,092       |
|      | Tax charge @ 32% (2015: 33%)                                                                        | 389,274       | 513,840         |
|      | Tax effect of permanent differences                                                                 | 224,026       | 4,352           |
|      | Tax effect of exempt income                                                                         | (36,800)      | (9,046)         |
|      | Tax effect of income subject to lower taxation                                                      | (15,122)      | (15,097)        |
|      | Tax effect of super tax                                                                             | 52,241        | 46,186          |
|      | Tax effect of change in tax rate                                                                    | -             | (34,505)        |
|      | Prior years' tax charge                                                                             | (22,342)      | (19,284)        |
|      |                                                                                                     | 591,277       | 486,446         |

| 36 | EARNINGS PER SHARE                                   | 2016       | 2015       |
|----|------------------------------------------------------|------------|------------|
|    | Profit for the year (Rupees '000)                    | 625,205    | 1,070,646  |
|    | Weighted average number of ordinary shares (Numbers) | 32,524,170 | 32,524,170 |
|    | Earnings per share - basic (Rupees)                  | 19.22      | 32.92      |

There is no dilution effect on the basic earnings per share of the Company.

#### **CASH FLOWS FROM OPERATING ACTIVITIES BEFORE 37 WORKING CAPITAL CHANGES**

|                                                               |      | 2016         | 2015      |
|---------------------------------------------------------------|------|--------------|-----------|
|                                                               | Note | (Rupees'000) |           |
| Profit before taxation                                        |      | 1,216,482    | 1,557,092 |
| Adjustments for:                                              |      |              |           |
| Depreciation                                                  | 15.3 | 509,051      | 417,750   |
| Gain on disposal of property, plant and equipment             | 33   | (8,473)      | (2,381)   |
| Provision for staff retirement benefit - gratuity             | 9.1  | 55,205       | 79,316    |
| Provision for compensated absences                            | 9.3  | 16,495       | 32,826    |
| Provision for doubtful debts                                  | 31   | 10,995       | 43,080    |
| Return on bank deposits/ certificate of investment            | 33   | (47,411)     | (32,660)  |
| Interest on short term advance to related party               | 33   | (38,060)     | (65,618)  |
| Finance cost                                                  | 32   | 167,753      | 103,073   |
| Dividend income                                               | 33   | (54,451)     | (48,685)  |
| Unrealised gain on remeasurement of investments to fair value | 33   | (116,859)    | (28,754)  |
| Impairment loss                                               | 34   | 797,536      | -         |
| Reversal of impairment loss                                   |      | -            | (18,095)  |
| Provision for obsolescence in stores, spares and loose tools  |      | -            | 142       |
| ·                                                             |      | 2,508,263    | 2,037,086 |
|                                                               |      |              |           |
| CASH AND CASH EQUIVALENTS                                     |      |              |           |
| Cash and bank balances                                        | 28   | 379,130      | 766,042   |

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### 39 REMUNERATION OF CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

|                                                                                                 |                                  | 2016                                       |                                      |                                       | 2015                                       |                                           |
|-------------------------------------------------------------------------------------------------|----------------------------------|--------------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------------|-------------------------------------------|
|                                                                                                 | Chief<br>Executive               | Directors                                  | Executives                           | Chief<br>Executive                    | Directors                                  | Executives                                |
|                                                                                                 |                                  |                                            | (Rupe                                | es'000)                               |                                            |                                           |
| Managerial remuneration<br>Provident fund contribution<br>Provision for gratuity<br>Meeting fee | 18,000<br>-<br>-<br>45<br>18,045 | 30,299<br>1,595<br>3,104<br>495*<br>35,493 | 366,106<br>8,988<br>1,560<br>376,654 | 16,800<br>-<br>15,781<br>30<br>32,611 | 22,383<br>1,073<br>2,947<br>300*<br>26,703 | 306,240<br>7,639<br>1,355<br>-<br>315,234 |
| Number of persons                                                                               | 1                                | 3                                          | 141                                  | 1                                     | 2                                          | 137                                       |

<sup>\*</sup> This includes Rs. 330,000 (2015: Rs. 210,000) paid to non-executive directors of the Company.

In addition to the above, Chairman / Chief Executive and certain Executives are provided with the Company maintained accomodation and vehicle. Certain Executives are also provided medical expenses, bonus, compensated leave absences, and leave fare assistance as per the Company's policy.

### 40 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated and subsidiary companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and Provident Fund. Balances with related parties are disclosed in notes 5, 10, 14, 16, 18, 21, 22.1, 25 to the unconsolidated financial statements. Other transactions with related parties are as follows:

|                                                     | 2016    | 2015     |
|-----------------------------------------------------|---------|----------|
|                                                     | (Rup    | ees'000) |
| Transactions and balances with subsidiary companies |         |          |
| Sales                                               | 3,710   | 1,454    |
| Services provided                                   | 10,278  | 4,116    |
| Services availed                                    | 59,919  | 55,659   |
| Advance against equity converted into investment    | -       | 49,000   |
| Refund of advance against equity investment         | -       | 6,000    |
| Investments made                                    | 930,567 | -        |

|                                                                                                                                                                                                                                                                                                                                                                                    | 2016                                                                                                                               | 2015                                                                                                               |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|
| Note Transactions and balances with associated undertakings                                                                                                                                                                                                                                                                                                                        | (Rupe                                                                                                                              | es'000)                                                                                                            |
| Sales Services provided Services availed Purchases Purchase of air tickets Franchise fee - income Franchise and management fee - expense Dividend income Interest income on advance Sale of stores, spares and loose tools Sale of construction material Dividend paid Purchase of property, plant and equipment Advance given for purchase of vehicle Accrued interest on advance | 663<br>5,824<br>74,262<br>68,747<br>23,298<br>3,996<br>11,922<br>53,561<br>38,060<br>763<br>20,486<br>59,968<br>1,744,344<br>3,500 | 1,267<br>1,805<br>29,245<br>55,546<br>24,931<br>3,062<br>10,125<br>47,610<br>65,618<br>-<br>-<br>176<br>-<br>4,723 |
| Transactions with other related parties                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                    |                                                                                                                    |
| Sales Services provided Services availed Purchases Purchase of property, plant and equipment Contribution to defined contribution plan - provident fund Donation Dividend paid                                                                                                                                                                                                     | 7<br>401<br>52,492<br>52,130<br>205,623<br>33,410<br>-<br>16                                                                       | 698<br>408<br>67,847<br>46,553<br>-<br>28,715<br>20,000                                                            |
| Transactions with key management personnel                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                    |                                                                                                                    |
| Remuneration and allowances including staff retirement benefits 40.1 Dividend paid Personal guarantees to Banks against the Company's borrowings (Notes 7 and 8)                                                                                                                                                                                                                   | 55,759<br>5,770                                                                                                                    | 63,071<br>-                                                                                                        |
| 40.1 Compensation to key management personnel                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                    |                                                                                                                    |
| Salaries and other benefits Contribution to provident fund Gratuity Compensated absences Bonus Meeting fee                                                                                                                                                                                                                                                                         | 48,299<br>1,595<br>3,104<br>-<br>2,221<br>540<br>55,759                                                                            | 39,183<br>1,073<br>18,728<br>213<br>3,544<br>330<br>63,071                                                         |
| Number of persons                                                                                                                                                                                                                                                                                                                                                                  | 4                                                                                                                                  | 3                                                                                                                  |

### 41 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or Liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

41.1 The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

| On-balance sheet financial instruments  |        |                                |           | Carrying                    | amount          |           |           | Fai | r value |           |
|-----------------------------------------|--------|--------------------------------|-----------|-----------------------------|-----------------|-----------|-----------|-----|---------|-----------|
|                                         |        | Fair va<br>through<br>profit a | gh<br>and | Loans<br>and<br>receivables | Other financial | Total     | Level 1   |     | Level 3 | Total     |
| 30 June 2016                            | Not    | е                              |           |                             |                 | (Rupee    | s'000)    |     |         |           |
| Financial assets                        |        |                                |           |                             |                 |           |           |     |         |           |
| measured at fair va                     | alue   |                                |           |                             |                 |           |           |     |         |           |
| Other financial assets                  | 5      | 1,199,0                        | 64        |                             |                 | 1,199,064 | 1,199,064 |     |         | 1,199,064 |
| Financial assets not measured at fair v | alue 4 | 1.2                            |           |                             |                 |           |           |     |         |           |
| Long term deposits                      |        |                                |           | 22,213                      | _               | 22,213    | -         | -   | _       | _         |
| Trade debts                             |        | -                              |           | 528,735                     | -               | 528,735   | -         | -   | -       | -         |
| Advance to employee                     | es     | -                              |           | 24,674                      | -               | 24,674    | -         | -   | -       | -         |
| Trade deposits                          |        | -                              |           | 17,209                      | -               | 17,209    | -         | -   | -       | -         |
| Interest accrued                        |        | -                              |           | 1,011                       | -               | 1,011     | -         | -   | -       | -         |
| Other receivables                       |        | -                              |           | 48,650                      | -               | 48,650    | -         | -   | -       | -         |
| Term Deposit Receipt                    | t      | -                              |           | 9,523                       | -               | 9,523     | -         | -   | -       | -         |
| Cash and bank balan                     | ces    | -                              |           | 379,130                     | -               | 379,130   | -         | -   | -       | -         |
|                                         |        | -                              |           | 1,031,145                   | -               | 1,031,145 | -         | -   | -       | -         |
| Financial liabilities n                 | ot     |                                |           |                             |                 |           |           |     |         |           |
| measured at fair v                      | alue   |                                |           |                             |                 |           |           |     |         |           |
| Long term financing Trade and other     |        |                                | -         | -                           | 2,687,001       | 2,687,001 | -         | -   | -       | -         |
| payables                                | 41.2 8 | § 41.3                         | -         | -                           | 1,032,353       | 1,032,353 | -         | -   | -       | -         |
| Markup accrued                          | 41.2   |                                |           |                             | 84,856          | 84,856    | <u> </u>  |     |         |           |
|                                         |        |                                |           | -                           | 3,804,210       | 3,804,210 | -         |     |         |           |

| On-balance sheet      |         |                                             |                             |                             |           |           |         |         |           |
|-----------------------|---------|---------------------------------------------|-----------------------------|-----------------------------|-----------|-----------|---------|---------|-----------|
| financial instrumer   | nts     | Carrying amount                             |                             |                             |           |           | Fai     | r value |           |
|                       |         | Fair value<br>through<br>profit and<br>loss | Loans<br>and<br>receivables | Other financial liabilities | Total     | Level 1   | Level 2 | Level 3 | Total     |
| 30 June 2015          | Not     | te                                          |                             |                             | (Rupees'0 | 000)      |         |         |           |
| Financial assets      |         |                                             |                             |                             |           |           |         |         |           |
| measured at fair      | value   |                                             |                             |                             |           |           |         |         |           |
| Other financial asse  | ets     | 1,082,204                                   |                             |                             | 1,082,204 | 1,082,204 |         |         | 1,082,204 |
| Financial assets no   | ot      |                                             |                             |                             |           |           |         |         |           |
| measured at fair      | value 4 | 1.2                                         |                             |                             |           |           |         |         |           |
| Long term deposits    | 6       | -                                           | 14,757                      | _                           | 14,757    | -         | -       | -       | -         |
| Trade debts           |         | -                                           | 510,208                     | _                           | 510,208   | -         | -       | -       | -         |
| Advance to related    | parties | -                                           | 500,000                     | -                           | 500,000   | -         | -       | -       | -         |
| Advance to employ     | /ees    | -                                           | 2,910                       | -                           | 2,910     | -         | -       | -       | -         |
| Trade deposits        |         | -                                           | 16,808                      | -                           | 16,808    | -         | -       | -       | -         |
| Interest accrued      |         | -                                           | 5,893                       | -                           | 5,893     | -         | -       | -       | -         |
| Other receivables     |         | -                                           | 38,018                      | -                           | 38,018    | -         | -       | -       | -         |
| Term Deposit Rece     | ipt     | -                                           | 12,400                      | -                           | 12,400    | -         | -       | -       | -         |
| Cash and bank bala    | ances   | -                                           | 766,042                     | -                           | 766,042   | -         | -       | -       | -         |
|                       |         | -                                           | 1,867,036                   | -                           | 1,867,036 | -         | -       | -       | -         |
| Financial liabilities | not     |                                             |                             |                             |           |           |         |         |           |
| measured at fair      | value   |                                             |                             |                             |           |           |         |         |           |
| Long term financing   | _       | -                                           | -                           | 751,795                     | 751,795   | -         | -       | -       | -         |
| subject to finance la |         | -                                           | -                           | 7,725                       | 7,725     | -         | -       | -       | -         |
| payables              | 41.2    | & 41.3 -                                    | _                           | 1,083,895                   | 1,083,895 | -         | _       | _       | _         |
| Markup accrued        | 41.2    | -                                           | -                           | 38,253                      | 38,253    | -         | -       | _       | -         |
| ı                     |         | -                                           | -                           | 1,881,668                   | 1,881,668 |           |         |         | -         |
|                       |         |                                             |                             |                             |           |           |         |         |           |

- 41.2 The Company has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.
- 41.3 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet/ beverage tax, unearned income and income tax deducted at source.

The Company has exposure to the credit risk, market risk and liquidity risk from its use of financial instruments.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks being faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training, management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the result of which are reported to the Audit Committee.

### 41.4 Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. To manage credit risk the Company maintains procedures covering the application for credit approvals, granting and renewal of counterparty limits and monitoring of exposures against these limits. As part of these processes the financial viability of all counterparties is regularly monitored and assessed.

The Company's credit risk exposures is categorized under the following headings:

### Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual's characteristics of each customer. The Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment terms and conditions are offered. Credit limits are established for each customer, which are regularly reviewed and approved by the management. Customers that fail to meet the Company's benchmark creditworthiness may transact with the Company only on a prepayment basis.

#### Concentration of credit risk

Geographically there is no concentration of credit risk. The maximum exposure to credit risk for financial assets at the reporting date by type of counter party is as follows:

|                                  | 2016      | 2015      |
|----------------------------------|-----------|-----------|
|                                  | (Ru       | pees'000) |
| From related parties             | 17,573    | 521,015   |
| From government institutions     | 54,058    | 41,479    |
| From foreign embassies           | 7,549     | 7,748     |
| Banks and financial institutions | 411,877   | 799,092   |
| Others                           | 540,088   | 497,702   |
|                                  | 1,031,145 | 1,867,036 |

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

### Credit quality of trade debtors

The credit quality of companies financial assets have been assessed below by reference to external credit rating of counterparties determined by the Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited (JCR - VIS). The counterparties for which external credit ratings were not available have been assessed by reference to internal credit ratings determined based on their historical information for any default in meeting obligations.

**2016** 2015

(Rupees'000)

### **Trade debts**

Counterparties without external credit ratings existing customers with no default in the past

528,735

510,208

### **Impairment losses**

The aging of trade debts at the reporting date was:

|                      | 20      | 2016       |         | 015        |
|----------------------|---------|------------|---------|------------|
|                      | Gross   | Impairment | Gross   | Impairment |
|                      | (Rupe   | es' 000)   | (Ru     | oees' 000) |
|                      |         |            |         |            |
| Past due 0-30 days   | 245,939 | -          | 261,587 | -          |
| Past due 31-60 days  | 133,818 | -          | 93,682  | -          |
| Past due 61-90 days  | 69,681  | -          | 37,885  | -          |
| Past due 91-360 days | 79,297  | -          | 117,054 | -          |
| Over 361 days        | 201,803 | 201,803    | 190,808 | 190,808    |
|                      | 730,538 | 201,803    | 701,016 | 190,808    |
|                      |         |            |         |            |

The movement in impairment in respect of trade receivables during the year was as follows:

|                                | Note | 2016         | 2015    |  |
|--------------------------------|------|--------------|---------|--|
|                                |      | (Rupees'000) |         |  |
| Opening balance                |      | 190,808      | 147,728 |  |
| Provision made during the year | 31   | 10,995       | 43,080  |  |
| Closing balance                | 21   | 201,803      | 190,808 |  |

Based on past experience, the Company believes that no impairment is necessary in respect of trade receivables past due. Impairment includes Rs. 13.791 million (2015: Rs. 11.306 million) provided against due from related parties.

The doubtful account in respect of trade receivables are used to record impairment losses unless the Company is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Company has no collateral in respect of financial assets exposed to credit risk. Based on past experience, management believes that except as already provided for in these financial statements, no further impairment is required to be recognized against any financial assets of the Company.

### Cash at Bank

The Company held cash at bank of Rs. 313.140 million as at 30 June 2016 (2015: Rs.733.720 million). Cash at bank is held with banks and financial institution counter parties, which are rated A-2 to A1+ based on PACRA rating.

### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

|                                                    | 2016    | 2015      |
|----------------------------------------------------|---------|-----------|
|                                                    | (Ru     | pees'000) |
| Long term deposits                                 | 22,213  | 14,757    |
| Trade deposits                                     | 17,209  | 16,808    |
| Trade debts                                        | 528,735 | 510,208   |
| Advance to related parties                         | -       | 500,000   |
| Advance to employees                               | 24,674  | 2,910     |
| Interest accrued                                   | 1,011   | 5,893     |
| Other receivables                                  | 48,650  | 38,018    |
| Term Deposit Receipt                               | 9,523   | 12,400    |
| Bank balances                                      | 313,140 | 733,720   |
|                                                    | 965,155 | 1,834,714 |
|                                                    |         |           |
| Long term deposits                                 |         |           |
| Counterparties with external credit ratings of AA+ | 19,975  | 13,425    |
| Counterparties without external credit ratings     | 2,238   | 1,332     |
| - 1 1 · ·                                          |         |           |
| Trade deposits                                     | 47.000  | 4 / 000   |
| Counterparties without external credit ratings     | 17,209  | 16,808    |
| Advance de collete de contre                       |         |           |
| Advance to related parties                         |         | E00 000   |
| Counterparties without external credit ratings     | -       | 500,000   |
| Advance to employees                               |         |           |
| Counterparties without external credit ratings     | 24,674  | 2,910     |
| Counterparties without external credit ratings     | 24,074  | 2,710     |
| Interest accrued                                   |         |           |
| Counterparties without external credit ratings     | 1,011   | 5,893     |
| Counterparties Without external createratings      | 1,011   | 3,070     |
| Other receivables                                  |         |           |
| Counterparties without external credit ratings     | 48,650  | 38,018    |
| <del></del>                                        | ,       | ,0        |
| Term Deposit Receipt                               |         |           |
| Counterparties with external credit ratings of A-2 | 9,523   | 12,400    |
| i Jane                                             |         | ,         |

### 41.5 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, prudent fund management practices and the ability to close out market positions due to dynamic nature of the business. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

There were no defaults on loans payable during the year.

The maturity profile of the Company's financial liabilities based on the contractual amounts is as follows:

|                                                                         | Carrying<br>amount               | Contractual cash flows           | Maturity up<br>to one year       | Maturity after<br>one year and up<br>to five years |
|-------------------------------------------------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------------------------|
| 2016                                                                    |                                  | (Rupe                            | es'000)                          |                                                    |
| Long term financing Liabilities against assets subject to finance lease | 2,687,001                        | 3,630,584                        | 778,313                          | 2,852,271                                          |
| Trade and other payables Markup payable                                 | 1,032,353<br>84,856<br>3,804,210 | 1,032,353<br>84,856<br>4,747,793 | 1,032,353<br>84,856<br>1,895,522 | 2,852,271                                          |
| 2015                                                                    |                                  |                                  |                                  |                                                    |
| Long term financing<br>Liabilities against assets                       | 751,795                          | 1,015,912                        | 149,308                          | 866,604                                            |
| subject to finance lease                                                | 7,725                            | 8,118                            | 8,118                            | -                                                  |
| Trade and other payables                                                | 1,083,805                        | 1,083,805                        | 1,083,805                        | -                                                  |
| Markup payable                                                          | 38,253                           | 38,253                           | 38,253                           | -                                                  |
|                                                                         | 1,881,578                        | 2,146,088                        | 1,279,484                        | 866,604                                            |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

The contractual cash flows relating to long and short term borrowings have been determined on the basis of expected mark up rates. The mark up rates have been disclosed in notes 7, 8 and 12 to these unconsolidated financial statements.

#### 41.6 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Company is exposed to currency risk and interest rates only.

### Foreign Currency risk

The PKR is the functional currency of the Company and as a result currency exposures arise from transactions and balances in currencies other than PKR. The Company's potential foreign currency exposure comprise:

- Transactional exposure in respect of non functional currency monetary items
- Transactional exposure in respect of non functional currency expenditure and revenues

### Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of the Company are periodically restated to PKR equivalent, and the associated gain or loss is taken to the profit and loss account. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

### Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by the Company in currencies other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of the Company. These currency risks are managed as part of overall risk management strategy. The Company does not enter into forward exchange contracts.

|              | 2016       |         | 2015       |         |
|--------------|------------|---------|------------|---------|
|              | Rupees'000 | USD'000 | Rupees'000 | USD'000 |
| Bank Balance | 1,613      | 15.44   | 476        | 4.66    |

The following significant exchange rate applied during the year:

|            | Average rates |        | Balance sheet date rate |        |
|------------|---------------|--------|-------------------------|--------|
|            | 2016          | 2015   | 2016                    | 2015   |
| US Dollars | 104.29        | 101.31 | 104.50                  | 101.50 |

### **Foreign Currency**

A 5% strengthening of the functional currency against USD at 30 June 2016 would have decreased profit and loss by Rs. 80.60 (2015: Rs. 23.65) thousand. A 5 % weakening of the functional currency against USD at 30 June 2016 would have had the equal but opposite effect of these amounts. The analysis assumes that all other variables remain constant.

#### Interest rate risk

The interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company has long term Pakistan Rupees based loans and running finance arrangement at variable rates. The local currency loans have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR).

|                                           | 2016                     | 2015                   | 2016                       | 2015                   |  |  |
|-------------------------------------------|--------------------------|------------------------|----------------------------|------------------------|--|--|
|                                           | Effective interest rates |                        |                            | (Rupees'000)           |  |  |
| Fixed rate instruments                    | 0.25% to 5.75%           | 0.29/ +0.4.509/        | 295.425                    | 684,372                |  |  |
| Financial assets                          | 0.25% to 5.75%           | 0.2% 10 6.30%          | 275,425                    | 664,372                |  |  |
| Variable rate instruments                 | 1-year KIBOF             | -                      | 500,000                    |                        |  |  |
| Financial assets<br>Financial liabilities | KIBOR + (1.5% to 2.5%)   | KIBOR + (1.5% to 2.5%) | (2,687,001)<br>(2,687,001) | (759,520)<br>(259,520) |  |  |

### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not effect profit or loss account.

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / (decreased) profit and loss by Rs. 23.916 million (2015: Rs. 4.25 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2015.

### Other market price risk

The primary goal of the Company's investment strategy is to maximize investment returns on surplus funds. The Company adopts a policy of ensuring to minimize its price risk by investing in securities having sound market performance. Certain investments are designated as held for trading because their performance is actively monitored and these are managed on a fair value basis. Equity price risk arises from investments at fair value through profit and loss.

### Sensitivity analysis - equity price risk

For quoted investments classified as held for trading, a 1 percent increase in market price at reporting date would have increased profit or loss by Rs. 11,991 (2015: Rs. 10,822) thousand; an equal change in the opposite direction would have decreased profit or loss by the same amount. The analysis is performed on the same basis for 2015 and assumes that all other variables remain the same.

| Assets carried at fair value                                                         | Level 1   | Level 2<br>(Rupees '000) | Level 3 |
|--------------------------------------------------------------------------------------|-----------|--------------------------|---------|
| <b>2016</b> Financial assets at fair value through profit or loss - held for trading | 1,199,064 | <u> </u>                 | •       |
| 2015                                                                                 | 1 002 204 |                          |         |
| Financial assets at fair value through profit or loss - held for trading             | 1,082,204 |                          |         |

The carrying value of financial assets and liabilities reflected in unconsolidated financial statements approximate their respective fair values.

### **Determination of fair values**

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or disclosure purposes based on the following methods.

### Investment at fair value through profit and loss account - held for trading

The fair value of held for trading investment is determined by reference to their quoted closing price at the reporting date.

### Non - derivative financial assets

The fair value of non-derivative financial assets is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

### Non - derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

### 41.7 Capital risk management

The Company's objective when managing capital is to safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and to maintain a strong capital base to support the sustained development of its business. The Company manages its capital structure which comprises capital and reserves by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions to maximize the return. In order to maintain or adjust the optimal capital structure, the Company may adjust the amount of dividend paid to shareholders, appropriation of amounts to capital reserves or / and issue new shares.

The Company is not subject to externally imposed capital requirements. Further there was no change during the year in the management's approach towards capital management.

### 42 APPLICATION OF IFRIC INTERPRETATION 12 "SERVICE CONCESSION ARRANGEMENTS"

Securities and Exchange Commission of Pakistan through its S.R.O. NO 24 (I)/2012, dated 16 January 2012 has exempted the application of IFRIC 12 - "Service Concession Arrangements", for Companies in Pakistan. Consequently, the Company is not required to account for its arrangement under Build, Operate and Transfer agreement with City District Government Karachi for developing and operating an underground parking facility in Karachi under IFRIC 12. If the Company were to follow IFRIC 12, the effect on the unconsolidated financial statements would have been as follows:

|                                                                                                                                                                                                                                            |      |              | 201                          | 6                                            | 2015                                                           |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|--------------|------------------------------|----------------------------------------------|----------------------------------------------------------------|--|
|                                                                                                                                                                                                                                            |      |              |                              | (Rupees'000)                                 |                                                                |  |
| Increase in profit after tax for the year<br>Derecognition of property, plant and equip<br>Recognition of intangible asset<br>Recognition of financial liability<br>Increase in taxation obligations<br>Increase in unappropriated profits | ment |              | (281,<br>425,<br>(29,<br>36, | ,880<br>320)<br>,292<br>279)<br>,702<br>,991 | 13,334<br>(314,136)<br>442,303<br>(29,475)<br>33,901<br>64,791 |  |
| CAPACITY                                                                                                                                                                                                                                   | Note | No. of letab | le rooms                     | Avera                                        | ge occupancy                                                   |  |
|                                                                                                                                                                                                                                            |      | <u>2016</u>  | 2015                         | 2016                                         | <u>2015</u>                                                    |  |

|                              |      |     |     | %  | <b>%</b> |
|------------------------------|------|-----|-----|----|----------|
| Pearl Continental Hotel      |      |     |     |    |          |
| - Karachi                    |      | 286 | 286 | 72 | 71       |
| - Lahore                     |      | 607 | 607 | 73 | 63       |
| - Rawalpindi                 |      | 193 | 193 | 64 | 62       |
| - Peshawar                   |      | 148 | 148 | 46 | 36       |
| - Bhurban                    |      | 190 | 190 | 70 | 66       |
| - Muzaffarabad               |      | 102 | 102 | 50 | 48       |
| - Hotel One The Mall, Lahore | 43.1 | 32  | 32  | 82 | 71       |

This is a budget hotel owned by the Company and operated by Hotel One (Private) Limited, an associated company, under franchise and management agreement. 43.1

|    |                                             |      | 2016    | 2015     |
|----|---------------------------------------------|------|---------|----------|
| 44 | NUMBER OF EMPLOYEES                         |      |         |          |
|    | Number of employees at the year end         |      | 3,407   | 3,397    |
|    | Average number of employees during the year |      | 3,447   | 3,429    |
|    |                                             |      |         |          |
|    |                                             |      | 2016    | 2015     |
| 45 | EMPLOYEES' PROVIDENT FUND                   | Note | (Rup    | ees'000) |
|    | Size of the fund                            |      | 708,845 | 649,269  |
|    | Cost of investment made                     |      | 630,795 | 596,242  |
|    | Percentage of investment made               |      | 89%     | 92%      |
|    | Fair value of investments                   | 45.1 | 679,075 | 630,795  |

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|      |                                                    | 2016         |           | 2015              |                                  |  |
|------|----------------------------------------------------|--------------|-----------|-------------------|----------------------------------|--|
| 45.1 | Fair value of investments made:                    | (Rupees'000) | %         | (Rupees'000)      | %                                |  |
|      | Listed shares                                      | 164,125      | 24%       | 147,713           | 23%                              |  |
|      | Mutual tunds<br>Term Finance Certificates - Listed | 204,254      | 30%<br>0% | 193,186<br>12,469 | 31%<br>2%                        |  |
|      | Special Savings Certificates                       | 310,696      | 46%       | 277,427           | 44%<br>100%                      |  |
|      | Mutual funds<br>Term Finance Certificates - Listed | 204,254      | 30%<br>0% | 193,186<br>12,469 | 3 <sup>2</sup><br>4 <sup>4</sup> |  |

All the investments out of provident fund trust have been made in accordance with the provisions of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

### 46 NON - ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on 26 September 2016, has proposed a final cash dividend of Rs. 2.50 /- (2015: Rs. 5/-) for approval of the members at the annual General Meeting. The unconsolidated financial statements for the year ended June 30, 2016 do not include the effect of the proposed cash dividend which will be accounted for in the financial statements for the year ending June 30, 2017.

### 47 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorized for issue by the Board of Directors of the Company in its meeting held on 26 September 2016.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such these unconsolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director Shakir Abu Bakar Director

## Pattern of Shareholdings As at 30 June 2016

| 593<br>216<br>28<br>40<br>7<br>3<br>1 | Shareholding from<br>Shareholding from<br>Shareholding from<br>Shareholding from<br>Shareholding from<br>Shareholding from | 1<br>101<br>501<br>1001<br>5001<br>10001 | to<br>to<br>to | 100<br>500<br>1000<br>5000 | 14,787<br>46,162<br>19,584 |
|---------------------------------------|----------------------------------------------------------------------------------------------------------------------------|------------------------------------------|----------------|----------------------------|----------------------------|
| 28<br>40<br>7<br>3<br>1               | Shareholding from<br>Shareholding from<br>Shareholding from<br>Shareholding from                                           | 501<br>1001<br>5001                      | to<br>to       | 1000                       | 19,584                     |
| 40<br>7<br>3<br>1                     | Shareholding from<br>Shareholding from<br>Shareholding from                                                                | 1001<br>5001                             | to             |                            |                            |
| 7<br>3<br>1                           | Shareholding from<br>Shareholding from                                                                                     | 5001                                     | **             | 5000                       |                            |
| 3                                     | Shareholding from<br>Shareholding from                                                                                     |                                          | 4 -            |                            | 87,165                     |
| 1                                     | Shareholding from                                                                                                          | 10001                                    | to             | 10000                      | 45,413                     |
| · ·                                   | Shareholding from                                                                                                          | 10001                                    | to             | 15000                      | 37,216                     |
| 1                                     | Sharcholding nom                                                                                                           | 20001                                    | to             | 25000                      | 21,146                     |
|                                       | Shareholding from                                                                                                          | 25001                                    | to             | 30000                      | 28,815                     |
| 1                                     | Shareholding from                                                                                                          | 45001                                    | to             | 50000                      | 47,088                     |
| 1                                     | Shareholding from                                                                                                          | 50001                                    | to             | 55000                      | 54,725                     |
| 1                                     | Shareholding from                                                                                                          | 75001                                    | to             | 80000                      | 75,074                     |
| 1                                     | Shareholding from                                                                                                          | 170001                                   | to             | 175000                     | 172,913                    |
| 1                                     | Shareholding from                                                                                                          | 335001                                   | to             | 340000                     | 336,535                    |
| 1                                     | Shareholding from                                                                                                          | 380001                                   | to             | 385000                     | 382,900                    |
| 1                                     | Shareholding from                                                                                                          | 415001                                   | to             | 420000                     | 418,460                    |
| 1                                     | Shareholding from                                                                                                          | 570001                                   | to             | 575000                     | 571,976                    |
| 1                                     | Shareholding from                                                                                                          | 750001                                   | to             | 755000                     | 753,000                    |
| 1                                     | Shareholding from                                                                                                          | 1050001                                  | to             | 1055000                    | 1,052,085                  |
| 1                                     | Shareholding from                                                                                                          | 1100001                                  | to             | 1105000                    | 1,104,551                  |
| 1                                     | Shareholding from                                                                                                          | 1160001                                  | to             | 1165000                    | 1,163,890                  |
| 1                                     | Shareholding from                                                                                                          | 1205001                                  | to             | 1210000                    | 1,208,650                  |
| 1                                     | Shareholding from                                                                                                          | 1905001                                  | to             | 1910000                    | 1,906,260                  |
| 1                                     | Shareholding From                                                                                                          | 2360001                                  | to             | 2365000                    | 2,361,755                  |
| 1                                     | Shareholding From                                                                                                          | 246500                                   | to             | 2470000                    | 2,466,332                  |
| 1                                     | Shareholding from                                                                                                          | 2755001                                  | to             | 2760000                    | 2,760,000                  |
| 1                                     | Shareholding from                                                                                                          | 2900001                                  | to             | 2905000                    | 2,905,000                  |
| 1                                     | Shareholding from                                                                                                          | 2990001                                  | to             | 2995000                    | 2,992,688                  |
| 1                                     | Shareholding from                                                                                                          | 3145001                                  | to             | 3150000                    | 3,150,000                  |
| 2                                     | Shareholding from                                                                                                          | 3165001                                  | to             | 3170000                    | 6,340,000                  |
| 911                                   |                                                                                                                            |                                          |                |                            | 32,524,17                  |

| Categories of Shareholders:                                                      | Shares Held | Percentage |
|----------------------------------------------------------------------------------|-------------|------------|
| Directors, Chief Executive Officer, and their spouse and minor children          | 584,938     | 1.80       |
| Associated Companies, undertaking and related parties                            | 3,225,136   | 9.92       |
| CDC-Trustee National Investment (UNIT)                                           | 1,104,551   | 3.40       |
| Trustee National Bank of Pakistan                                                | 77,708      | 0.24       |
| Banks, Development Financial Institutions and Non-Banking Financial Institutions | 418,947     | 1.29       |
| Modarabas and Mutual Funds                                                       | 19,600      | 0.06       |
| Insurance Companies                                                              | 28,815      | 0.09       |
| Foreign Investors                                                                | 25,171,143  | 77.39      |
| Individual:                                                                      |             |            |
| Local                                                                            | 206,994     | 0.64       |
| Others:                                                                          |             |            |
| Galadari Invest International                                                    | 1,052,085   | 3.23       |
| President of Pakistan                                                            | 336,535     | 1.03       |
| Pakistan International Airlines Corporation                                      | 172,913     | 0.53       |
| Kaizen Construction (Private) Limited                                            | 54,725      | 0.17       |
| Asian Co-Operative Society Limited                                               | 47,088      | 0.14       |
| National Investment Trust Limited                                                | 21,146      | 0.07       |
| Other Joint Stock Companies                                                      | 1,846       | 0.01       |
| Annual Report - Pakistan Services Limited                                        | 32,524,170  | 100        |

## Disclosure to Pattern of Shareholdings As at 30 June 2016

| SHAREHOLDERS                                                                                                                                                                                                                                                                                                                                                       | SHARES HELD                                                                                                                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| ASSOCIATED COMPANIES: Hashoo Holdings (Private) Limited Zaver Petroleum Corporation Limited Hashoo (Private) Limited OPI Gas (Private) Limited  NIT/ ICP:                                                                                                                                                                                                          | 5,504<br>2,466,332<br>300<br>753,000<br>3,225,136                                                                                                       |
| CDC-Trustee National Investment (UNIT) Trustee National Bank of Pakistan  DIRECTORS, CHIEF EXECUTIVE OFFICER, AND THEIR SPOUSE AND MINOR CHILDREN: Mr. Sadruddin Hashwani Mr. M. A. Bawany Mr. Mansoor Akbar Ali Syed Sajid Ali Mr. Shakir Abu Bakar Mr. Josef Kufer Mr. Talat Hameed Syed Haseeb Amjad Gardezi Mr. M. Ahmed Ghazali Marghoob                      | 1,104,551<br>77,708<br>1,182,259<br>576,513<br>2,875<br>2,500<br>500<br>500<br>500<br>500<br>500                                                        |
| PUBLIC SECTOR COMPANIES & CORPORATIONS: Pakistan International Airlines Corporation President of Pakistan  BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON BANKING FINANCE, COMPANIES, INSURANCE COMPANIES National Bank of Pakistan The Bank of Punjab, Treasury Division Alpha Insurance Co. Limited                                                              | 584,938<br>172,913<br>336,535<br>509,448<br>418,921<br>26<br>28,815                                                                                     |
| MODARBAS & MUTUAL FUNDS:<br>CDC - Trustee AKD Index Tracker Fund<br>Golden Arrow Selected Stocks Fund Limited                                                                                                                                                                                                                                                      | 447,762<br>6,200<br>13,400<br>19,600                                                                                                                    |
| FOREIGN INVESTORS: Greenley Investments Limited Amcorp Investments Limited Dominion Hospitality Investments Limited Orient Drilling & Oilfield Services Limited Ocean Pakistan Limited Penoramic International General Trading Bexley Services Limited Castle Participations INC. Sharan Associates S.A Azucena Holdings Limited Brickwood Investment Holdings S.A | 1,163,890<br>1,906,260<br>3,150,000<br>2,992,688<br>3,170,000<br>382,900<br>2,361,755<br>3,170,000<br>2,760,000<br>1,208,650<br>2,905,000<br>25,171,143 |
| OTHERS: Galadari Invest International Kaizen Construction (Private) Limited Asian Co-Operative Society Limited National Investment Trust Limited Other Joint Stock Companies                                                                                                                                                                                       | 1,052,085<br>54,725<br>47,088<br>21,146<br>1,846<br>1,176,890                                                                                           |
| INDIVIDUAL:<br>TOTAL                                                                                                                                                                                                                                                                                                                                               | 206,994<br>32,524,170                                                                                                                                   |



### **Directors' Report Consolidated**

Dear Members,

The Board of Directors of Pakistan Services Limited, the Parent Company, is pleased to present before you 57th Annual Report carrying therewith also the audited consolidated financial statements for the year ended on June 30, 2016 and Auditors' Report thereon.

The financial results reflected in the Consolidated Financial Statements for the year ended on June 30, 2016 are as under:

(Rupees '000)

 Profit before taxation
 1,224,865

 Taxation
 (608,565)

 Profit after taxation
 616,300

### Earnings per share

Earnings per share for the year worked out at Rs. 18.95

During the year under review; M/s Pearl Tours & Travels (Private) Limited remained engage in the business of rent-a-car as well as arrangement of tour packages and generated revenue of Rs. 174 million as compared to Rs. 165 million of last year and registered 5% increase in its revenue. During the year under review the Company recorded profit after tax of Rs. 1.778 million as compared to loss after tax of Rs. 2.791 million achieved in last year.

Two new wholly owned subsidiary companies were incorporated during the year namely M/s City Properties (Private) Limited and M/s Elite Properties (Private) Limited and the other subsidiary company M/s Pearl Continental Hotels (Private) Limited remained non-operational throughout the year 2015-16. The wholly owned subsidiary M/s Bhurban Resorts (Private) Limited has been merged with the Company.

The directors fully endorse the contents of the Chairman's Review included in the Annual Report which deals inter alia with the financial and operating results along with significant deviations from last year, significant future plans and other related matters of the Parent Company.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive was not in Pakistan, as such this Consolidated Director's report, as approved by the Board of Directors, have been signed by two Directors.

For and on behalf of the Board of Directors

M.A. Bawany Director

Date: 26 September 2016

Islamabad

**Shakir Abu Bakar** Director

### **Directors' Report Consolidated**

### ڈائر یکٹرزر پورٹ (مجموعی)

محتر م حصص داران:

بورڈ آف ڈائر یکٹرز برائے پاکستان سروسزلمیٹڈ ( عمینی)انتہائی مسرت کےساتھ آپکو ۵۷ واں سالانہ رپورٹ پیش کرتی ہے جس کےساتھ محاسبہ شدہ مجموعی مالیاتی گوشوارے بمعہ ومحاسب رپورٹ برائے سال جو کہ مورخہ ۳۰ جون ۲۰۱۷ وکواختیام پذیر ہوا، شامل ہے۔

مالیاتی نتائج برائے سال جو کہ مور خد۳ جون ۲۰۱۷ء کواختیا میذیر ہواہے اور مجموعی مالیاتی گوشواروں میں دیئے گئے ہیں، درجہ ذیل ہے۔

(تّح ۱۰۰۰)

| منافع قبل ازئيكس  | ١,٢٢٢,٨٦۵ |
|-------------------|-----------|
| ئيس               | ۵۲۵,۸۰۲   |
| منافع مابعدازتيكس | 414,500   |

في حصيراً مدني

فی حصد آمدنی برائے سال ۳۰ جون ۲۰۱۷ ۱۸.۹۵ روپے ہے۔

ز رنظر جائزہ مدت کے دوران برل ٹورزائیڈٹر پلز (برائیویٹ) کمیٹڈرینٹ ۔اے کار کے کاروبار کے ساتھ سیاحت کی خدمات سے وابستہ رہی اورعمومی آمدنی گزشتہ سال کے ۱۷۵ملین رویے کے مقابلے میں اس سال ۲۷ملین رویے ریکارڈ کی گئی جو کہ گزشتہ سال سے یا پنج فیصد زیادہ ہے کمپنی نے زیر جائزہ مدت کے دوران گزشتہ سال کے ۹۱۔ ۲ ملین رویے نقصان کے مقابلے میں ۷۷۸. املین رویے منافع کمایا۔

دورانِ سالٹی پراپرٹیز (پرائیویٹ) لمیٹڈ اورایلیٹ پراپرٹیز (پرائیویٹ) لمیٹڈ کے نام سے دوزیلی کمپنیاں بنائی گئی اور ذیل ممپنی پرل کاٹیننل ہوٹلز (پرائیویٹ) لمیٹڈ نے دوران سال ۲۰۱۵- ۱۱ میں بھی کوئی کاروباری سرگرمی شروع نہیں کی جبکہ ذیلی ممپنی بھور بن ریز وٹس (برائیویٹ) کمپیٹر کمپنی کے ساتھ ضم ہو چکی ہے۔

ڈائر کیٹران مکمل طور پر چئیر مین کے جائزہ رپورٹ کی توثیق کرتے ہیں جوسالا ندرپورٹ میں شامل ہےاور پر چموعی طور پر مالیاتی اور کاروباری نتائج کے ساتھان میں وجہ تغیراور مستقبل کے اہم منصوبہ جات اور معاملات کی احاطہ کرتی ہے۔

کمپنیز آرڈیننس ۱۹۸۴ء کی دفعہ نمبر (۲)۲۲۱ کی رُوسے بیان

بورڈ آف ڈائر یکٹرز کے اجلاس کے دوران چیف ایگز یکٹو یا کستان میں موجود نہ تھے اوراسطرح بیڈ ائر یکٹرزر بورٹ جو کہ بورڈ آف ڈائر یکٹرز نے منظور کی ہیں جس پر دوڈ ائر یکٹرز کے دستخط ہیں۔

منجانب بورڈ آف ڈائر یکٹرز

شاكرابوبكر ڈائر یکٹر

ایم۔اے۔باوانی ڈائر یکٹر

Toaway

اسلام آباد ۲۲ ستمبر۲۰۱۷ء

### **Auditors' Report on Consolidated Financial Statements**

We have audited the annexed consolidated financial statements comprising consolidated Balance Sheet of Pakistan Services Limited and its subsidiary companies as at 30 June 2016 and the related consolidated Profit and Loss Account, consolidated Statement of Comprehensive Income, consolidated Cash Flow Statement and consolidated Statement of Changes in Equity together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of Pakistan Services Limited and its subsidiary companies. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of Pakistan Services Limited and its subsidiary companies as at 30 June 2016 and the results of their operations for the year then ended.

Date: 26 September 2016 Islamabad

KPMG Taseer Hadi & Co. Chartered Accountants

Engagement Partner: Riaz Pesnani

WML X Heli El.

### **Consolidated Balance Sheet**

### As at 30 June 2016

|                                                             |      | 30 June<br>2016 | 30 June<br>2015<br>Restated | 01 July<br>2014<br>Restated |
|-------------------------------------------------------------|------|-----------------|-----------------------------|-----------------------------|
| SHARE CAPITAL AND RESERVES                                  | Note |                 | (Rupees'000)                | )                           |
| Authorised share capital                                    |      |                 |                             |                             |
| 200,000,000 (2015: 50,000,000) ordinary shares of Rs. 10 ea | ch 4 | 2,000,000       | 500,000                     | 500,000                     |
| Issued, subscribed and paid up share capital                | 5    | 325,242         | 325,242                     | 325,242                     |
| Reserves                                                    | 6    | 2,650,630       | 2,672,604                   | 2,595,337                   |
| Unappropriated profit                                       | · ·  | 4,853,511       | 4,577,399                   | 3,608,142                   |
|                                                             |      | 7,829,383       | 7,575,245                   | 6,528,721                   |
|                                                             |      |                 |                             |                             |
| SURPLUS ON REVALUATION OF                                   |      |                 |                             |                             |
| PROPERTY, PLANT AND EQUIPMENT                               | 15.2 | 23,779,515      | 23,779,515                  | 19,853,565                  |
| NON CURRENT LIABILITIES                                     |      |                 |                             |                             |
| Long term financing                                         | 7    | 2,187,001       | 685,128                     | 347,667                     |
| Liabilities against assets subject to finance lease         | 8    | 6,565           | 19,009                      | 20,949                      |
| Deferred liabilities                                        | 9    | 700,166         | 620,489                     | 575,879                     |
|                                                             |      | 2,893,732       | 1,324,626                   | 944,495                     |
| CURRENT LIABILITIES                                         |      |                 |                             |                             |
| Trade and other payables                                    | 10   | 1,619,775       | 1,649,219                   | 1,894,234                   |
| Markup accrued                                              | 11   | 85,032          | 38,669                      | 35,476                      |
| Short term borrowings                                       | 12   | -               | - 30,007                    | -                           |
| Provision for taxation - net                                |      | _               | _                           | 10,815                      |
| Current portion of long term financing                      |      |                 |                             |                             |
| and liabilities against assets subject to finance lease     | 13   | 512,308         | 89,338                      | 249,663                     |
| -                                                           |      | 2,217,115       | 1,777,226                   | 2,190,188                   |
|                                                             |      |                 |                             |                             |
|                                                             |      | 36,719,745      | 34,456,612                  | 29,516,969                  |

### **CONTINGENCIES AND COMMITMENTS**

14

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

|                                     |      | 30 June<br>2016 | 30 June<br>2015<br>Restated | 01 July<br>2014<br>Restated |
|-------------------------------------|------|-----------------|-----------------------------|-----------------------------|
|                                     | Note |                 | (Rupees'000)                |                             |
| NON CURRENT ASSETS                  |      |                 |                             |                             |
| Property, plant and equipment       | 15   | 32,019,383      | 29,022,076                  | 24,448,055                  |
| Advance for capital expenditure     | 16   | 1,173,612       | 1,175,457                   | 1,185,480                   |
| Investment property                 | 17   | 45,000          | 45,000                      | 45,000                      |
| Long term investments               | 18   | 1,190,250       | 1,870,381                   | 1,814,204                   |
| Long term deposits and prepayments  | 19   | 26,332          | 24,027                      | 23,004                      |
|                                     |      | 34,454,577      | 32,136,941                  | 27,515,743                  |
| CURRENT ASSETS                      |      |                 |                             |                             |
| Stores, spare parts and loose tools | 20   | 188,338         | 150,389                     | 145,619                     |
| Stock in trade - food and beverages |      | 96,189          | 90,715                      | 87,021                      |
| Development properties              | 21   | 592,901         | -                           | -                           |
| Trade debts                         | 22   | 550,167         | 539,518                     | 610,178                     |
| Advances                            | 23   | 103,268         | 583,668                     | 577,428                     |
| Trade deposits and prepayments      | 24   | 74,913          | 66,431                      | 61,272                      |
| Interest accrued                    |      | 1,011           | 5,982                       | 7,940                       |
| Other receivables                   | 25   | 48,832          | 35,673                      | 28,272                      |
| Other financial assets              | 26   | 27,613          | 32,179                      | 287,592                     |
| Non current assets held for sale    | 27   | -               |                             | 7,000                       |
| Advance tax - net                   | 28   | 122,157         | 34,720                      | 100.004                     |
| Cash and bank balances              | 29   | 459,779         | 780,396                     | 188,904                     |
|                                     |      | 2,265,168       | 2,319,671                   | 2,001,226                   |
|                                     |      | 36,719,745      | 34,456,612                  | 29,516,969                  |

M.A. Bawany Director

Shakir Abu Bakar Director

## Consolidated Profit and Loss Account For the year ended 30 June 2016

|                                                                                 |             | 2016                     | 2015                     |
|---------------------------------------------------------------------------------|-------------|--------------------------|--------------------------|
|                                                                                 | Note        | (Rupee                   | s'000)                   |
| Sales and services - net                                                        | 30          | 9,250,709                | 8,025,703                |
| Cost of sales and services<br>Gross profit                                      | 31          | (4,875,879)<br>4,374,830 | (4,393,382)<br>3,632,321 |
| Administrative expenses                                                         | 32          | (2,591,811)              | (2,260,671)              |
| Finance cost                                                                    | 33          | (170,455)                | (106,258)                |
| Other income                                                                    | 34          | 347,824                  | 199,628                  |
| Impairment loss                                                                 | 35          | (826,526)                | (70,029)<br>1,394,991    |
| Share of profit in equity accounted investments - net<br>Profit before taxation | 18.1 & 18.2 | 91,003<br>1,224,865      | 94,442                   |
| Taxation                                                                        | 36          | (608,565)                | (528,534)                |
| Profit for the year                                                             |             | 616,300                  | 960,899                  |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director

Shakir Abu Bakar Director

## Consolidated Statement of Comprehensive Income For the year ended 30 June 2016

|                                                                                                                                                                                                                             | 2016                                             | 2015                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|----------------------------------------------|
|                                                                                                                                                                                                                             | (Rupe                                            | es'000)                                      |
| Profit for the year                                                                                                                                                                                                         | 616,300                                          | 960,899                                      |
| Other comprehensive income for the year                                                                                                                                                                                     |                                                  |                                              |
| Items that will not be reclassified to profit and loss account                                                                                                                                                              |                                                  |                                              |
| Remeasurement of defined benefits liability / asset<br>Related tax                                                                                                                                                          | (21,871)<br>6,561<br>(15,310)                    | 11,619<br>(3,486)<br>8,133                   |
| Items to be reclassified to profit and loss account in subsequent periods                                                                                                                                                   | , ,,,                                            | ,                                            |
| Exchange gain on translation of long term investments in equity accounted investees Surplus on remeasurement of available for sale securities Share of remeasurement of defined benefit obligation of associate Related tax | 32,777<br>(44,819)<br>364<br>(9,932)<br>(21,610) | 36,848<br>42,300<br>225<br>(1,881)<br>77,492 |
| Total other comprehensive income for the year                                                                                                                                                                               | (36,920)                                         | 85,625                                       |
| Comprehensive income transferred to equity                                                                                                                                                                                  | 579,380                                          | 1,046,524                                    |
| Other comprehensive income not transferred to equity                                                                                                                                                                        |                                                  |                                              |
| Surplus on revaluation of property, plant and equipment                                                                                                                                                                     | -                                                | 3,925,950                                    |
| Total comprehensive income for the year                                                                                                                                                                                     | 579,380                                          | 4,972,474                                    |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director

Director

#### **Consolidated Cash Flow Statement**

#### For the year ended 30 June 2016

|                                                                                                     |      | 2016                   | 2015               |
|-----------------------------------------------------------------------------------------------------|------|------------------------|--------------------|
|                                                                                                     | Note | (Rupee                 | s'000)             |
| CASH FLOWS FROM OPERATING ACTIVITIES                                                                | 27   | 2 542 225              | 2.057.707          |
| Cash flow from operating activities before working capital changes                                  | 37   | 2,512,225              | 2,057,606          |
| Working capital changes                                                                             |      |                        |                    |
| (Increase) / decrease in current assets                                                             |      | (27.040)               | (4.012)            |
| Stores, spare parts and loose tools<br>Stock in trade - food and beverages                          |      | (37,949)<br>(5,474)    | (4,912)<br>(3,694) |
| Development property                                                                                |      | (592,901)              | (3,074)            |
| Trade debts                                                                                         |      | (21,912)               | 26,810             |
| Advances                                                                                            |      | 480,400                | (6,240)            |
| Trade deposits and prepayments                                                                      |      | (8,482)                | (5,159)            |
| Other receivables                                                                                   |      | (13,159)               | (7,401)            |
| Decrease in trade and other payables                                                                |      | (34,510)               | (245,016)          |
| Cash used in operations                                                                             |      | (233,987)              | (245,612)          |
| Staff retirement benefit - gratuity paid                                                            | 9.1  | (30,339)               | (56,093)           |
| Compensated leave absences paid                                                                     | 9.3  | (18,545)               | (19,683)           |
| Income tax paid                                                                                     | 28   | (664,383)              | (559,573)          |
| Finance cost paid                                                                                   |      | (153,005)              | (158,197)          |
| Net cash generated from operating activities                                                        |      | 1,411,966              | 1,018,448          |
| CASH FLOWS FROM INVESTING ACTIVITIES                                                                |      |                        |                    |
| Additions to property, plant and equipment                                                          |      | (3,448,386)            | (933,363)          |
| Additions to advance for capital expenditure                                                        |      | (84,627)               | (66,789)           |
| Proceeds from disposal of property, plant and equipment                                             | 15.5 | 63,042                 | 15,874             |
| Proceeds from disposal of non current assets held for sale                                          |      | -                      | 7,000              |
| Purchase of other financial assets                                                                  |      | - 400                  | (1,094)            |
| Proceeds from maturity of other financial assets Dividend received                                  |      | 2,400<br>54,451        | 255,505<br>48,685  |
| Receipts of return on bank deposits, short term advance and certificates of investments             |      | 92,492                 | 102,122            |
| Long term deposits and prepayments                                                                  |      | (2,305)                | (1,023)            |
| Net cash used in investing activities                                                               |      | (3,322,933)            | (573,083)          |
| rec cash asea in investing activities                                                               |      | (3,322,733)            | (373,003)          |
| CASH FLOWS FROM FINANCING ACTIVITIES                                                                |      |                        |                    |
| Repayment of long term financing                                                                    |      | (66,667)               | (233,333)          |
| Proceeds from long-term financing                                                                   |      | 2,000,000              | 400,000            |
| Dividend paid  Resource to liabilities against assets subject to finance lease                      |      | (320,176)              | (20 540)           |
| Repayment of liabilities against assets subject to finance lease                                    |      | (22,807)               | (20,540)           |
| Net cash generated from financing activities  Net (decrease)/ increase in cash and cash equivalents |      | 1,590,350<br>(320,617) | 146,127<br>591,492 |
| Cash and cash equivalents at beginning of the year                                                  |      | 780,396                | 188,904            |
| Cash and cash equivalents at end of the year                                                        | 38   | 459,779                | 780,396            |
| 222. 2.2. 2.4. 2.4. 2.6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.                                        |      | ,,                     |                    |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director

### Consolidated Statement of Changes In Equity

For the year ended 30 June 2016

|                                                  |                  | Capita        | l reserve                            |                    | Reve                                            | nue reserves                                                       |                       |                 |
|--------------------------------------------------|------------------|---------------|--------------------------------------|--------------------|-------------------------------------------------|--------------------------------------------------------------------|-----------------------|-----------------|
|                                                  | Share<br>capital | Share premium | Share of associate's capital reserve | General<br>reserve | Exchange translation<br>reserve<br>(net of tax) | Surplus on<br>remeasurement<br>of available for sale<br>securities | Unappropriated profit | Total<br>equity |
|                                                  |                  |               | •                                    | •                  | (Rupees'000)                                    |                                                                    |                       |                 |
| Balance at 01 July 2014 - as previously reported | 325,             | 242 269,424   | 147,221                              | 1,600,000          | 457,794                                         | 143,065                                                            | 3,632,865             | 6,575,611       |
| Effect of restatement ( Note 18.1.3)             | -                | -             | -                                    | -                  | (22,167)                                        | -                                                                  | (24,723)              | (46,890)        |
| Balance at 01 July 2014 - restated               | 325,2            | 242 269,424   | 147,221                              | 1,600,000          | 435,627                                         | 143,065                                                            | 3,608,142             | 6,528,721       |
| Total comprehensive income for the year          |                  |               |                                      |                    |                                                 |                                                                    |                       |                 |
| Profit for the year                              |                  | <u> </u>      | -                                    | -                  | -                                               | -                                                                  | 960,899               | 960,899         |
| Other comprehensive income for the year          |                  | _             | -                                    | -                  | 34,967                                          | 42,300                                                             | 8,358                 | 85,625          |
| Total comprehensive income for the year          | -                | -             | -                                    | -                  | 34,967                                          | 42,300                                                             | 969,257               | 1,046,524       |
| Balance at 30 June 2015- restated                | 325,             | 242 269,424   | 147,221                              | 1,600,000          | 470,594                                         | 185,365                                                            | 4,577,399             | 7,575,245       |
| Balance at 30 June 2015 - as previously reported | 325,             | 242 269,424   | 147,221                              | 1,600,000          | 462,184                                         | 185,365                                                            | 4,603,638             | 7,593,074       |
| Effect of restatement ( Note 18.1.3)             | -                | -             | -                                    | -                  | 8,410                                           | -                                                                  | (26,239)              | (17,829)        |
| Balance at 30 June 2015 - restated               | 325,2            | 242 269,424   | 147,221                              | 1,600,000          | 470,594                                         | 185,365                                                            | 4,577,399             | 7,575,245       |
| Total comprehensive income for the year          |                  |               |                                      |                    |                                                 |                                                                    |                       |                 |
| Profit for the year                              | -                | -             | -                                    | -                  | -                                               | -                                                                  | 616,300               | 616,300         |
| Other comprehensive income for the year          | -                | -             | -                                    | -                  | 22,845                                          | (44,819)                                                           | (14,946)              | (36,920         |
| Total comprehensive income for the year          | _                | -             | -                                    | -                  | 22,845                                          | (44,819)                                                           | 601,354               | 579,380         |
| Transaction with owners of the Parent Company    |                  |               |                                      |                    |                                                 |                                                                    |                       |                 |
| Distribution:                                    |                  |               |                                      |                    |                                                 |                                                                    |                       |                 |
| Final cash dividend 30 June 2015                 |                  |               |                                      |                    |                                                 |                                                                    |                       |                 |
| Rs. 5 per share<br>Interim cash dividend 2016    |                  | -             | -                                    | -                  | -                                               | -                                                                  | (162,621)             | (162,621)       |
| Rs. 5 per share                                  |                  |               |                                      |                    | _                                               |                                                                    | (162,621)             | (162,621)       |
| Total distribution                               | <u> </u>         | -             | -                                    | -                  | -                                               | -                                                                  | (325,242)             | (325,242)       |
| Balance at 30 June 2016                          | 325,2            | 242 269,424   | 147,221                              | 1,600,000          | 493,439                                         | 140,546                                                            | 4,853,511             | 7,829,383       |

The annexed notes 1 to 47 form an integral part of these consolidated financial statements.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director Shakir Abu Bakar Director

#### 1 THE GROUP AND ITS OPERATIONS

1.1 Pakistan Services Limited ("the Parent Company") was incorporated on 6th December 1958 in Pakistan under the Companies Act, 1913 (now Companies Ordinance, 1984) as a public limited company and is quoted on Pakistan Stock Exchange Limited. The Parent Company's registered office is situated at 1st Floor, NESPAK House, Sector G-5/2, Islamabad. The Parent Company is principally engaged in the hotel business and owns and manages the chain of Pearl Continental Hotels in Karachi, Lahore, Rawalpindi, Bhurban, Peshawar and Muzaffarabad Azad Jammu & Kashmir. The Parent Company also owns one small sized property in Lahore operating under the budget hotel concept. The Parent Company also grants franchise to use its trade mark and name "Pearl Continental".

Further the Parent Company is in process of constructing hotels in Multan and Mirpur, Azad Jammu & Kashmir.

1.2 As at the year end, the Parent Company has the following subsidiaries:

| Subsidiary companies                       | Nature of business                                | Holding |  |
|--------------------------------------------|---------------------------------------------------|---------|--|
| Pearl Tours and Travels (Private) Limited  | Rent-a-car, tour packages and travel related work | 100%    |  |
| Pearl Continental Hotels (Private) Limited | Non-operational                                   | 100%    |  |
| City Properties (Private) Limited          | Real estate development                           | 100%    |  |
| Elite Properties (Private) Limited         | Real estate development                           | 100%    |  |

1.3 Consequent to the approval of Honourable High Court of Islamabad, effective 28 April 2014, Bhurban Resorts (Private) Limited which was previously 100% owned subsidiary, has been merged into the Parent Company.

#### **BASIS OF PREPARATION** 2

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the requirements of the Companies Ordinance, 1984 (the Ordinance) and the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board and Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan differ with the requirements of IFRS or IFAS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

#### 2.2 **Basis of consolidation**

These consolidated financial statements include the financial statements of the Parent Company and the Subsidiary Companies together constituting "the Group".

#### **Subsidiaries**

Subsidiaries are all entities over which the Group has the control or a shareholding of more than one half of

the voting rights. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are derecognized from the date the control ceases. These consolidated financial statements include Pakistan Services Limited (PSL/ Parent Company) and all companies in which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors (the Subsidiaries).

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities (including contingent liabilities) assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets.

#### Acquisition - related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date; any gain or losses arising from such measurement are recognized in profit or loss.

Any contingent considerations to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified an equity is not re-measured, and its subsequent settlement is accounted for within equity.

Inter-company transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

#### Changes in ownership interests in subsidiaries

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions - that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### Disposal of subsidiaries

When the Group ceases to have control or significant influence, any retained interest in the entity is premeasured to its fair value, with the change in carrying amount recognized in profit and loss account. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed off the related assets or liabilities. This mean that amounts previously recognized in other comprehensive income are reclassified to profit and loss account.

#### Investments in associates and jointly controlled entities (equity accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Joint ventures are those entities over whose activities the Group has joint control, where by the Group has right to the net assets of the arrangement, rather than right to its assets and obligations for its liabilities, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions.

Interests in associates and the joint venture are accounted for using the equity method. They are initially recognized at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity accounted investees, until the date on which significant influence or joint control ceases.

Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group companies' interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

#### Transactions eliminated on consolidation

Intra-group balances and transactions and any unrealised income and expenses arising from intra group transactions are eliminated. Unrealised gains arising from transactions with equity accounted investments are eliminated against the investment to the extent of the Group's interest in investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### 2.3 **Basis of measurement**

These consolidated financial statements have been prepared on the historical cost basis except for the following;

- certain items of property, plant and equipment have been measured at revalued amounts;
- investment property has been measured at fair value;
- held for trading investments have been measured at fair value; and
- liability related to staff retirement gratuity and compensated absences is measured at values determined through actuarial valuation.

#### 2.4 **Functional and presentation currency**

Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates. These consolidated financial statements are presented in Pakistan Rupee which is the Group's functional and presentation currency. Amounts presented in Pakistan Rupee have been rounded off to the nearest of thousand.

#### 2.5 Use of estimates and judgments

The preparation of consolidated financial statements in conformity with approved accounting standards require management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances and the results of which form the basis of making judgment about carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised if the revision effects only that period, or in the period of the revision and future periods.

Judgments made by the management in the application of approved accounting standards that may have significant effect on the consolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed in the ensuing paragraphs.

#### 2.5.1 Property, plant and equipment

The Group reviews the useful lives and residual values of property, plant and equipment on regular basis. Fair value of property, plant and equipment is determined by independent surveyors on market value. Any change in such estimates in future years might effect the carrying amounts of the respective items of property, plant and equipment with a corresponding effect on the depreciation charge, impairment and revaluation surplus and related deferred tax liability.

#### 2.5.2 **Taxation**

The Parent Company takes into account the current income tax laws and decisions taken by the taxation authorities. Instances where the Parent Company's view differs from the income tax department at the assessment stage and where the Parent Company considers that its view on items of material nature is in accordance with law, the amounts are shown as contingent liabilities.

#### 2.5.3 **Employee benefits**

The present value of the obligation for gratuity and compensated absences depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the charge for the year include the discount rate, expected increase in eligible salary and mortality rate. Any changes in these assumptions will impact the carrying amount of obligation for gratuity and compensated leave absences.

#### 2.5.4 Stores, spare parts and loose tools and stock in trade

The Group reviews the carrying value of stores, spare parts and loose tools and stock in trade to assess any diminution in the respective carrying values. Any change in estimates in future years might affect the carrying value of stores, spares parts and loose tools and stock in trade. Net realisable value is determined with reference to estimated selling price less estimated cost of completion and expenditure to make the sales.

#### 2.5.5 Provision against trade debts, advances and other receivables

The Group reviews the recoverability of its trade debts, advances and other receivables to assess amount of bad debts and provision required there against on annual basis.

#### 2.5.6 Impairment of financial assets

In making estimates of future cash flows from the Group's financial assets including investments in associates

and joint ventures, the management considers estimated cash flows and their terminal value for impairment testing.

#### 2.5.7 Impairment of non-financial assets

The carrying amounts of the Group's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, recoverable amount is estimated using criteria given in respective accounting standards to determine the extent of impairment loss, if any.

#### 2.5.8 Fair value of investment property

Fair value of investment property is determined using market value basis, any change in the fair value might affect carrying amount of investment property with corresponding affect in consolidated profit and loss account.

#### 2.5.9 Fair value of investments - held for trading

The fair value of "held for trading" investments are determined by reference to their quoted closing price at the reporting date. Any change in the estimate might effect carrying amount of investments "held for trading" with corresponding effect in consolidated profit and loss account.

#### 2.5.10 Provision and contingencies

"A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Where it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation or the amount of the obligation cannot be measured with sufficient reliability, it is disclosed as contingent liability."

#### 2.6 Standards, interpretations and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2016.

Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on the Parent Company's consolidated financial statements.

Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 – Consolidated Financial Statements and IAS 28 – Investments in Associates and Joint Ventures) [effective for annual periods beginning on or after 1 January 2016) clarifies (a) which subsidiaries of an investment entity are consolidated; (b) exemption to present consolidated financial statements is available to a parent entity that is a subsidiary of an investment

entity; and (c) how an entity that is not an investment entity should apply the equity method of accounting for its investment in an associate or joint venture that is an investment entity. The amendments are not likely to have an impact on Company's consolidated financial statements.

Accounting for Acquisitions of Interests in Joint Operations - Amendments to IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2016) clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. The amendments are not likely to have an impact on Company's consolidated financial statements.

Amendment to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after 1 January 2016) allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendment is not likely to have an impact on Company's consolidated financial statements.

Agriculture: Bearer Plants - Amendment to IAS 16 and IAS 41 (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The amendments are not likely to have an impact on Company's consolidated financial statements.

Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 1 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments are not likely to have an impact on Company's consolidated financial statements.

Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 1 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

Amendments to IFRS 2 - Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equitysettled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognised for new and outstanding awards. The amendments are not likely to have an impact on Company's consolidated financial statements.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution

to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.

IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety are in the scope of its disclosure requirements. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for inclusion in condensed interim financial statements for all interim periods.

IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid.

IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

The above amendments are not likely to have an impact on Company's consolidated financial statements.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements except for the changes mentioned in note 3.1.

3.1 The Parent Company has adopted the following new standards from current reporting period including any consequential amendments to other standards:

| IFRS 10 | Consolidated financial statements        | (Refer note 3.1.1) |
|---------|------------------------------------------|--------------------|
| IFRS 11 | Joint Arrangements                       | (Refer note 3.1.2) |
| IFRS 12 | Disclosure of Interest in Other Entities | (Refer note 3.1.3) |
| IFRS 13 | Fair Value Measurement                   | (Refer note 3.1.4) |

- 3.1.1 IFRS 10 "Consolidated Financial Statements" became effective from financial periods beginning on or after 01 January 2015. As a result of IFRS 10, the Parent Company has changed its accounting policy for determining whether it has control over and consequently whether it consolidates its investees. IFRS 10 introduces a new control model that focuses on whether the Parent Company has power over an investee, exposure or rights to variable returns from its involvement with the investee and ability to use its power to affect those returns. The Parent Company reassessed the control conclusion for its investees at 01 January 2015, however, there has been no change in the control conclusion.
- 3.1.2 "IFRS 11 'Joint Arrangements' is a replacement of IAS 31 'Interest in Joint Ventures' and modifies the accounting for joint arrangements:

Under IFRS 11, the Parent Company classifies its interests in joint arrangements as either joint operations or joint ventures depending on the Parent Company's rights to the assets and obligations for the liabilities of the arrangements. When making this assessment, the Parent Company considers the structure of the arrangements, the legal form of any separate vehicles, the contractual terms of the arrangements and other facts and circumstances. The Parent Company has assessed the nature of its joint arrangements and determined them to be joint operations."

- 3.1.3 IFRS 12 "Disclosure of Interest in Other Entities" became effective from financial periods beginning on or after 01 January 2015. As a result of IFRS 12, the Parent Company has expanded its disclosures about interests in subsidiaries.
- 3.1.4 IFRS 13 "Fair Value Measurement" became effective from financial periods beginning on or after 01 January 2015. IFRS 13 establishes a single framework for measuring fair value and making disclosures about fair value measurements when such measurements are required or permitted by other IFRSs. It unifies the definition of fair value as a price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It replaces and expands the disclosure requirements about fair value measurements in other IFRSs, including IFRS 7. The application of IFRS 13 does not have any impact on the consolidated financial statements of the Parent Company except for certain additional disclosures.

#### 3.2 Property, plant and equipment

#### **Owned**

Property, plant and equipment are carried at cost less accumulated depreciation and accumulated impairment loss, if any, except for land (free hold and lease hold) which is carried at revalued amount and capital work in progress and advance for capital expenditure which are carried at cost less impairment loss, if any. Cost in relation to property, plant and equipment comprises acquisition and other directly attributable costs.

Surplus arising out of revaluation of fixed assets is treated in accordance with the requirements of Section 235 of the Companies Ordinance, 1984.

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The cost of the day to day servicing of property, plant and equipment is recognised in consolidated profit and loss account as incurred.

Depreciation is recognised in consolidated profit and loss account on diminishing balance method over the useful lives of each part of an item of property, plant and equipment at rates given in note 15 to these consolidated financial statements. Land and capital work in progress are not depreciated. Depreciation on additions to property, plant and equipment is charged from the month in which property, plant and equipment is acquired or capitalized while no depreciation is charged for the month in which property, plant and equipment is disposed off / derecognized.

Gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and is recognised in consolidated profit and loss account.

Capital work in progress and advance for capital expenditure are stated at cost less accumulated impairment losses, if any, and are transferred to the respective item of property, plant and equipment when available for intended use.

#### Leased

#### - Finance lease

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance lease. Assets acquired by way of finance lease are stated at amounts equal to the lower of their fair value and the present value of minimum lease payments at the inception of the lease less accumulated depreciation

and impairment losses, if any. Outstanding obligations under the lease less finance charges allocated to the future periods are shown as liability. Depreciation on assets held under finance lease is charged in a manner consistent with that for depreciable assets which are owned by the Group.

#### - Ijarah

Rentals payable under Ijarah arrangement are charged to consolidated profit and loss account on a straight line basis over the term of the Ijarah lease arrangement.

#### 3.3 Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Investment property is initially measured at cost and subsequently at fair value with any change therein recognised in consolidated profit and loss account.

#### 3.4 Stores, spare parts and loose tools

Stores, spare parts and loose tools are valued at weighted average cost except for items in transit which are stated at cost incurred up to the consolidated balance sheet date less impairment, if any. For items which are slow moving and / or identified as surplus to the Parent Company's requirements, adequate provision is made for any excess book value over estimated net realizable value. The Parent Company reviews the carrying amount of stores, spare parts and loose tools on a regular basis and provision is made for obsolescence. If there is any change in usage pattern and physical form of related stores, spare parts and loose tools.

#### 3.5 Stock in trade

#### Stock of food and beverages

These are stated at the lower of cost and net realisable value. Cost comprises cost of purchases and other costs incurred in bringing the items to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of business less estimated cost of completion and estimated cost necessary to make the sale. The cost of stock of food and beverages is determined on a moving average basis.

#### Goods in transit

These are stated at cost, accumulated to the balance sheet date, less impairment losses, if any.

#### 3.6 Financial instruments

#### Non-derivative financial assets

These are initially recognized on the date that they are originated i.e. on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument. Investments are recognised on settlement date.

A financial asset is derecognised when the contractual rights to the cash flows from the asset expire, or when the Group transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial assets are transferred. Any interest in such transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group classifies non-derivative financial assets into the following categories: held to maturity, financial assets at fair value through profit or loss-held for trading, available for sale investments and loans and receivables.

#### 3.6.1 Investments at fair value through profit or loss - held for trading

Investments which are acquired principally for the purpose of selling in the near term or the investments that are part of a portfolio of financial instruments exhibiting short term profit taking are classified as held for trading and designated as such upon initial recognition. These are stated at fair values with any resulting gains or losses recognized directly in the consolidated profit and loss account. The Group recognizes the regular way purchase or sale of investments using settlement date accounting.

#### 3.6.2 Held to maturity investments

Investments with fixed or determinable payments and fixed maturity and where the Group has positive intent and ability to hold investments to maturity are classified as investments held to maturity. These are initially recognized at cost being fair value of consideration given inclusive of transaction costs and are subsequently carried at amortized cost using the effective interest rate method, less impairment loss, if any. Held-to-maturity financial assets comprise debt securities.

#### 3.6.3 Loans and receivables

Loans and receivables comprise deposits, advances, cash and cash equivalents and trade and other receivables.

Deposits, advances and trade and other receivables

Deposits, advances and trade and other receivable are stated initially at the fair value, subsequent to initial recognition these are stated at their amortised cost as reduced by appropriate provision for impairment. Known impaired receivables are written off, while receivables considered doubtful of recovery are fully provided for.

The provision for doubtful accounts is based on the Parent Company's assessment of the collectability of counterparty accounts. The Parent Company regularly reviews its debts and receivables that remain outstanding past their applicable payment terms and establishes provision and potential write-offs by considering factors such as historical experience, credit quality, age of the accounts receivable balances, and current economic conditions that may affect a customer's ability to pay.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances, short term running finance and call deposits with maturities of three months or less from the acquisition date and are subject to an insignificant risk of changes in their fair value, and are used by the Parent Company in the management of its short-term commitments.

#### 3.6.4 Available for sale

Available for sale financial assets are recognised initially at fair value plus any directly attributable transaction costs.

Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment loss and foreign currency differences on debt instruments are recognised in other comprehensive income and accumulated in fair value reserve in equity. When an investment is derecognised, the gain or loss accumulated in equity is reclassified to consolidated profit and loss account. Available for sale financial assets comprise equity securities and debt securities.

#### Non-derivative financial liabilities

The Group initially recognises non-derivative financial liabilities on the date that they are originated or the date that the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

These financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Non derivative financial liabilities comprise markup bearing borrowings including long term financing, obligations under finance lease, short term borrowings and trade and other payables.

#### Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount presented in the consolidated balance sheet when, and only when, the Group has a legal right to offset the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### 3.7 **Borrowing costs**

Borrowings which are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. Borrowing cost includes exchange differences arising from foreign currency borrowings to the extent these are regarded as an adjustment to borrowing costs. All other borrowing costs are charged to consolidated profit and loss account.

#### 3.8 **Provisions**

Provisions are recognized when the Parent Company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic resources will be required to settle such obligations and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at the end of each reporting period, and adjusted to reflect current best estimate.

#### 3.9 **Dividend**

Dividend is recognized as a liability in the period in which it is declared.

#### 3.10 Employee benefits

Salaries, wages and benefits are accrued in the period in which the associated services are rendered by employees of the Group and measured on an undiscounted basis. The accounting policy for staff retirement benefits is described below;

#### 3.10.1 Gratuity (retirement benefit)

The Parent Company operates a defined benefit plan comprising an unfunded gratuity scheme covering all eligible employees completing the minimum qualifying period of service as specified by the scheme. Annual provisions to cover the obligations under the scheme are based on actuarial estimates and are charged to consolidated profit

and loss account. Actuarial valuations are carried out using the Projected Unit Credit Method.

#### 3.10.2 **Provident fund (retirement benefit)**

The Parent Company also operates a defined contribution provident fund scheme for permanent employees. Contributions to the fund are made monthly by the Parent Company and employees at an agreed rate of salary. The fund is managed by its Board of trustees. The contributions of the Parent Company are charged to consolidated profit and loss account.

#### 3.10.3 Compensated leave absences

The Parent Company provides for compensated absences on the unavailed balance of privilege leaves of all its permanent employees in the period in which leave is earned. The provision is determined using the projected unit credit method.

#### 3.11 Taxation

Income tax expense comprises current and deferred tax. It is recognised in consolidated profit and loss except to the extent that it relates to a business combination, or items reconginsed directly in equity or in OCI.

#### Current

The charge for current taxation is based on taxable income at current rates of taxation, after taking into consideration available tax credits, rebates and tax losses, if any, adjusted for prior year effects.

#### **Deferred**

Deferred tax is recognized using the balance sheet liability method in respect of all temporary differences arising from carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used for taxation purposes. Deferred tax is measured at the tax rates that are expected to apply to temporary differences when they reverse, based on the tax rates that have been enacted or substantively enacted by the reporting date. Deferred tax liabilities are recognized for all major taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences, unused tax losses and tax credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and these relate to income taxes levied by the same tax authority.

#### 3.12 Revenue recognition

Room revenue is recognized as income on performance of services to the guests. Food and beverage sales are recognized on utilization of food and beverages services. Communication towers and other rental income and shop license fee is recognized in consolidated profit and loss account on a straight-line basis over the term of the lease. Revenue from minor operating departments is recognized as and when services are provided to the customers. Privilege Club Card fee is recognised in the consolidated profit and loss account on a straight line basis over the term of the related card. Vehicle rental income and income from tour packages is recognized on the performance of services.

#### 3.13 Foreign currency

Foreign currency transactions

Transactions in foreign currencies are recorded in the books at the rates of exchange ruling on the date of the transaction. Assets and liabilities in foreign currencies at the year end are translated into rupees at the rates prevailing on the balance sheet date. Exchange differences are included in the income for the year.

Investment in foreign operations

The results and financial position of joint venture that have a functional currency different from Pak Rupees are translated into Pak Rupees as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of the balance sheet.
- income and expense are translated at the average exchange rates for the period.
- share capital is translated at historical exchange rate.

All resulting exchange differences are recognized in other comprehensive income within statement of comprehensive income. The Group companies have been recognizing such differences in translation reserve over the years. When a foreign investment is sold, in part or in full, the relevant amount in the translation reserve is transferred to profit and loss account as part of the profit or loss on sale.

#### 3.14 Other income

Finance income comprises interest income on funds invested, dividend income, exchange gain and changes in the fair value of financial assets at fair value through profit or loss. Income on bank deposits and advances is accrued on a time proportion basis by reference to the principal outstanding and the applicable rate of return. Income on investments is recognized on time proportion basis taking into account the effective yield of such securities. Dividend income on equity investments is recognized when the right to receive the payment is established. Foreign currency gains and losses are reported on a net basis.

#### 3.15 **Segment reporting**

Each of the Group's hotel qualifies as a separate segment in accordance with IFRS-8 Operating Segments, however, these have not been presented as separate segments and have been aggregated in the consolidated financial statements as they have similar economic characteristics, products, services and type of customers.

#### 3.16 Impairment

#### (i) Non-derivative financial assets

All financial assets are assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event(s) had an impact on the estimated future cash flows of that asset and that can be estimated reliably.

Objective evidence that financial assets are impaired includes significant financial difficulty of the obliger, a breach of contract such as default or delinquency in interest or principal payments, its becoming probable that borrower

will enter bankruptcy or other financial reorganization, the disappearance of an active market for that financial asset because of financial difficulties.

The Group considers evidence of impairment for financial assets measured at amortised cost at both a specific asset and collective level. All individually significant assets are assessed for specific impairment. Those found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are collectively assessed for impairment by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgment as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in consolidated profit and loss account and reflected in as allowance against financial asset measured at amortized cost. Interest on the impaired asset is recognized only to the extent it is considered recoverable. When an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through consolidated profit and loss account.

#### (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or cash-generating unit (CGU) exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

Impairment losses are recognised in consolidated profit and loss account.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### 3.17 Non current assets held for sale

Non-current assets that are expected to be recovered primarily through sale or distribution rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets are remeasured in accordance with the Group's accounting policies. Thereafter the assets, are measured at the lower of their carrying amount and fair value less costs to sell.

#### **AUTHORISED SHARE CAPITAL** 4

The Authorized share capital of the Parent Company has been increased to 200 million ordinary shares of Rs.10 each (2015: 50 million ordinary shares of Rs. 10 each).

#### ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL 5

| 2016       | 2015       |                                                             | 2016    | 2015    |
|------------|------------|-------------------------------------------------------------|---------|---------|
| Number     | of shares  |                                                             | (Rupee  | s'000)  |
| 25,672,620 | 25,672,620 | Ordinary shares of Rs. 10 each:<br>- Fully paid in cash     | 256,726 | 256,726 |
| 362,100    | 362,100    | - Issued for consideration other than cash against property | 3,621   | 3,621   |
| 6,489,450  | 6,489,450  | - Fully paid bonus shares                                   | 64,895  | 64,895  |
| 32,524,170 | 32,524,170 |                                                             | 325,242 | 325,242 |

As of the reporting date 3,225,136 (2015: 2,407,636) and 584,938 (2015: 585,663) ordinary shares of Rs. 10 each were held by associated companies and directors of the Parent Company respectively.

2016

2015

| 6 | RESERVES                                                    | Note | (Rupe     | ees'000)  |
|---|-------------------------------------------------------------|------|-----------|-----------|
|   | Capital reserve - Share premium                             | 6.1  | 269,424   | 269,424   |
|   | - Share of associate's capital reserve                      |      | 147,221   | 147,221   |
|   | Revenue - General reserve                                   |      | 1,600,000 | 1,600,000 |
|   | - Exchange translation reserve                              |      | 493,439   | 470,594   |
|   | - Surplus on remeasurement of available for sale securities |      | 140,546   | 185,365   |
|   |                                                             |      | 2,650,630 | 2,672,604 |

Capital reserve represents share premium received in the fiscal years 1992, 1994 and 1996 on issue of 21,724,720 6.1 right shares at a premium of Rs. 15 each adjusted by Rs. 56.45 million issued as bonus shares in the fiscal years 2000-2001 and 2003-2004.

|   |                                             |      | 2016      | 2015     |
|---|---------------------------------------------|------|-----------|----------|
| 7 | LONG TERM FINANCING - Secured               | Note | (Rupe     | es'000)  |
|   | From banking companies - Conventional banks |      |           |          |
|   | Term Finance Loan - 1                       | 7.1  | 50,000    | 116,667  |
|   | Term Finance Loan - 2                       | 7.2  | 850,000   | -        |
|   | Syndicated Term Loan                        | 7.3  | 1,800,000 | 650,000  |
|   | Transaction cost                            |      | (12,999)  | (14,872) |
|   |                                             |      | 1,787,001 | 635,128  |
|   | Current portion of long term financing      | 13   | (500,000) | (66,667) |
|   |                                             |      | 2,187,001 | 685,128  |

- 7.1 This represents term finance loan carrying markup of 3-month KIBOR plus 2.50% per annum (2015: 3-month KIBOR plus 2.50% per annum). These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Karachi for an amount of Rs. 428.57 million; (2015: Rs. 428.57 million); hypothecation charge over plant, machinery, equipment and other movable properties of Pearl Continental Hotel, Karachi to the extent of Rs. 428.57 million (2015: Rs. 428.57 million) and personal guarantee of director of the Parent Company. The loans are repayable in eighteen equal quarterly installments of Rs. 16.667 million each commenced from October 2012.
- 7.2 During the year the Parent Company availed term finance facilities of Rs. 350 million (2015: Nil) and Rs. 500 million (2015: Nil). These loans carry markup of 3-month KIBOR plus 1.5% per annum (2015: Nil). These are secured against first pari passu equitable mortgage charge on land and building of Pearl Continental Hotel, Rawalpindi for an amount of Rs. 1,534 million (2015: Nil), ranking hypothecation charge over all present and future movable assets of Pearl Continental Hotel, Rawalpindi to the extent of Rs. 734 million (2015: Nil). These loans are repayable in twenty equal quarterly installments of Rs. 17.50 million and Rs. 25 million each commencing from June 2018.
- 7.3 During the year, the Parent Company made a further drawdown of Rs. 1,150 million (2015: Rs. 650 million) out of total syndicated facility of Rs. 1,800 million carrying markup of 6-month KIBOR plus 1.95% per annum payable semi-annually (2015: 6-month KIBOR plus 1.95% per annum payable semi-annually). This facility is secured against first pari passu equitable mortgage charge over the property of Pearl Continental Hotel, Karachi with 25% margin over facility amount and first pari passu hypothecation charge over all present and future movable and immovable fixed assets (excluding land and building) of Pearl Continental Hotel, Karachi with 25% margin over facility amount. The loan is repayable in eight equal semi-annual installments commencing from July 2016.

#### **LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - Secured** 8 **Conventional bank**

|                                                                              |      | Present value of minimum lease payments | Financial<br>charges for<br>future periods | Total lease<br>rentals     |
|------------------------------------------------------------------------------|------|-----------------------------------------|--------------------------------------------|----------------------------|
|                                                                              | Note | - 2                                     | 2016 - (Rupees'000                         | 0)                         |
| Not later than one year<br>Later than one year and not later than five years | 13   | 12,308<br>6,565<br>18,873               | 960<br>224<br>1,184                        | 13,268<br>6,789<br>20,057  |
|                                                                              |      |                                         | 2015 - (Rupees'00                          | O)                         |
| Not later than one year<br>Later than one year and not later than five years | 13   | 22,671<br>19,009<br>41,680              | 3,268<br>1,562<br>4,830                    | 25,939<br>20,571<br>46,510 |

8.1 This represents utilised amount out of total lease finance facilities of Rs. 100 million (2015: Rs. 100 million) availed by the Parent Company and a subsidiary for purchase of vehicles. These carry markup ranging from 3-month KIBOR plus 2.50% per annum to 6-month KIBOR plus 1.45% per annum. These facilities are secured against pari passu mortgage charge over land, building and fixed assets of Pearl Continental Hotel, Karachi for an amount of Rs. 71.42 million; hypothecation charge over plant, machinery, equipment and other movable properties of

Pearl Continental Hotel, Karachi for an amount of Rs. 71.42 million, personal guarantee of a director of the Parent Company, ownership of leased vehicles and guarantee of Rs. 50 million (2015: Rs. 50 million) by the Parent Company.

|     |                                                                                                    |            | 2016                          | 2015                            |
|-----|----------------------------------------------------------------------------------------------------|------------|-------------------------------|---------------------------------|
|     |                                                                                                    | Note       | (Rupees'000)                  |                                 |
| 9   | DEFERRED LIABILITIES                                                                               |            |                               |                                 |
|     | Staff retirement benefit - gratuity Deferred tax                                                   | 9.1<br>9.2 | 417,143<br>185,231            | 370,406<br>150,241              |
|     | Compensated leave absences                                                                         | 9.3        | 97,792<br>700,166             | 99,842                          |
| 9.1 | Staff retirement benefit - gratuity                                                                |            |                               |                                 |
|     | Movement in the liability recognised in the balance sheet                                          |            |                               |                                 |
|     | Opening balance<br>Charge for the year                                                             |            | 370,406<br>55,205             | 358,802<br>79,316               |
|     | Payments made during the year Experience adjustments on defined benefit obligation Closing balance |            | (30,339)<br>21,871<br>417,143 | (56,093)<br>(11,619)<br>370,406 |
|     | Reconciliation of liability recognised in the balance sheet                                        |            |                               |                                 |
|     | Present value of defined benefit obligation                                                        |            | 417,143                       | 370,406                         |
|     | Charge to profit and loss account                                                                  |            |                               |                                 |
|     | Current service cost                                                                               |            | 20,571                        | 19,710                          |
|     | Interest cost Past service cost                                                                    |            | 34,634                        | 43,825<br>15,781                |
|     | 1 451 551 1160 6551                                                                                |            | 55,205                        | 79,316                          |
|     | Charge/ (credit) to statement of other comprehensive income                                        |            |                               |                                 |
|     | Experience adjustments on defined benefit obligation                                               |            | 21,871                        | (11,619)                        |

The latest actuarial valuation was carried out on 30 June 2016 using projected unit credit method.

| Actuarial assumption                               | 2016              | 2015              |
|----------------------------------------------------|-------------------|-------------------|
| Discount rate Expected increase in eligible salary | 9.75%<br>7.25%    | 13.25%<br>9.75%   |
| Mortality rate                                     | SLIC 2001-2005    | SLIC 2001-2005    |
|                                                    | Setback<br>1 year | Setback<br>1 year |
|                                                    |                   |                   |

Assumption regarding future mortality has been based on State Life Insurance Corporation (SLIC 2001-2005), and ultimate mortality rate with 1 year setback as per recommendation of Pakistan Society of Actuaries (PSOA).

#### Sensitivity analysis

For a change of 100 basis points, present value of defined benefit obligation as at 30 June 2016 would have been as follows:

|                      | 201      | 6        | 201       | 15       |
|----------------------|----------|----------|-----------|----------|
|                      | Increase | Decrease | Increase_ | Decrease |
|                      | (Rupees  | s'000)   | (Rupees   | (000)    |
| Discount rate        | 390,222  | 447,317  | 346,520   | 397,162  |
| Salary increase rate | 447,488  | 389,558  | 397,348   | 345,911  |

#### Risk associated with defined benefit plan

#### Salary Risk - (linked to inflation risk)

The risk that the final salary at the time of cessation of service is greater than what we assumed. Since the benefit is calculated on the final salary (which will closely reflect inflation and other macroeconomic factors), the benefit amount increases as salary increases.

#### **Demographic Risks**

Mortality Risk- The risk that the actual mortality experience is different than the assumed mortality. This effect is more pronounced in schemes where the age and service distribution is on the higher side.

Withdrawal Risk- The risk of actual withdrawals experience is different from assumed withdrawal probability. The significance of the withdrawal risk varies with the age, service and the entitled benefits of the beneficiary.

Investment Risk - The risk of the investment underperforming and being not sufficient to meet the liabilities.

|       |                                                                                                                                              | 2016<br>(Rupe | 2015<br>es <b>′000</b> ) |
|-------|----------------------------------------------------------------------------------------------------------------------------------------------|---------------|--------------------------|
| 9.2   | Deferred tax liability - net                                                                                                                 |               |                          |
|       | Taxable temporary differences                                                                                                                |               |                          |
|       | Accelerated tax depreciation                                                                                                                 | 427,204       | 393,005                  |
|       | Exchange translation reserve                                                                                                                 | 141,760       | 135,282                  |
|       |                                                                                                                                              | 568,964       | 528,287                  |
|       | Less: deductible temporary differences                                                                                                       |               |                          |
|       | Provision for staff retirement benefit                                                                                                       | 125,143       | 107,636                  |
|       | Provision against doubtful debts and other receivables                                                                                       | 65,165        | 61,786                   |
|       | Unabsorbed tax losses and depreciation                                                                                                       | 122           | 1,524                    |
|       | Impairment loss in value of investment                                                                                                       | 1,590         | 1,590                    |
|       | Provision for stores, spare parts and loose tools                                                                                            | 730           | 730                      |
|       | Share in loss of equity accounted investments                                                                                                | 56,804        | 70,601                   |
|       | Write down of investment to its net                                                                                                          |               |                          |
|       | selling price (non-current assets held for sale)                                                                                             | 134,179       | 134,179                  |
|       |                                                                                                                                              | 383,733       | 378,046                  |
|       |                                                                                                                                              | 185,231       | 150,241                  |
| 9.2.1 | Charge for the year is recognized as follows:                                                                                                |               |                          |
|       | Pacagnized in consolidated profit and loss account                                                                                           | 31,619        | 14 404                   |
|       | <ul> <li>Recognised in consolidated profit and loss account</li> <li>Recognised in consolidated statement of comprehensive income</li> </ul> | 31,619        | 14,496<br>5,367          |
|       | - Necognised in consolidated statement of complehensive income                                                                               | 34,990        | 19,863                   |
|       |                                                                                                                                              | 34,770        | 17,003                   |

|     |                                                                                         |      | 2016                | 2015                |
|-----|-----------------------------------------------------------------------------------------|------|---------------------|---------------------|
|     |                                                                                         |      | (Rupe               | es'000)             |
| 9.3 | Compensated leave absences<br>Movement in the liability recognised in the balance sheet |      |                     |                     |
|     | Opening balance                                                                         |      | 99,842              | 86,699              |
|     | Charge for the year                                                                     |      | 16,495              | 32,826              |
|     | Payments made during the year                                                           |      | (18,545)            | (19,683)            |
|     | Closing balance                                                                         |      | 97,792              | 99,842              |
|     |                                                                                         |      |                     |                     |
|     | Actuarial assumption                                                                    |      | 2016                | 2015                |
|     | Discount rate                                                                           |      | 9.75%               | 13.25%              |
|     | Expected increase in eligible salary                                                    |      | 7.25%               | 9.75%               |
|     | Mortality rate                                                                          |      | SLIC 2001-          | SLIC 2001-          |
|     |                                                                                         |      | 2005                | 2005                |
|     |                                                                                         |      | Setback             | Setback             |
|     |                                                                                         |      | 1 year              | 1 year              |
|     |                                                                                         |      |                     |                     |
|     |                                                                                         |      | 2016                | 2015                |
|     |                                                                                         | Note | (Rupe               | es'000)             |
| 10  | TRADE AND OTHER PAYABLES                                                                |      | (                   | ,                   |
|     |                                                                                         |      |                     |                     |
|     | Creditors                                                                               |      | 298,820             | 405,876             |
|     | Accrued liabilities                                                                     |      | 547,187             | 509,974             |
|     | Advances from customers                                                                 |      | 260,598             | 236,846             |
|     | Unclaimed dividend                                                                      | 10.1 | 8,600               | 3,534               |
|     | Retention money                                                                         |      | 83,138              | 82,577              |
|     | Shop deposits                                                                           |      | 54,395              | 54,339              |
|     | Due to related parties - unsecured                                                      |      | 14,814              | 7,340               |
|     | Sales tax - net                                                                         |      | 97,516              | 116,422             |
|     | Bed tax                                                                                 |      | 60,359              | 60,359              |
|     | Income tax deducted at source                                                           |      | 6,477               | 7,482               |
|     | Un-earned income                                                                        |      | 147,472             | 129,049             |
|     | Other liabilities                                                                       |      | 40,399<br>1,619,775 | 35,421<br>1,649,219 |
|     |                                                                                         |      | 1,017,775           | 1,047,219           |

10.1 This includes an amount of Rs. 0.015 million (2015: Nil) payable to related parties.

#### **MARKUP ACCRUED - Conventional Banks** 11

Accrued markup pertain to financing facilities availed from conventional banks.

#### 12 SHORT TERM BORROWINGS - Conventional Banks

The Parent Company has facilities amounting to Rs. 1,050 million (2015: 1,400 million) which are secured against pari-passu equitable mortgage charge on fixed assets and hypothecation charge on stock-in-trade, trade debts, receivables and all other moveable properties of Pearl Continental Hotel Karachi and Rawalpindi and lien on certain listed securities held by the Parent Company (Note 18.1.2). Mark-up rates range from 1-month KIBOR to 3-month KIBOR plus 1.5% to 2.0% (2015: 1-month KIBOR to 3-month KIBOR plus 1.5% to 2.0%) per annum.

#### 13 CURRENT PORTION OF LONG TERM FINANCING AND LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE - Conventional banks

|                                                                               |      | 2016              | 2015             |
|-------------------------------------------------------------------------------|------|-------------------|------------------|
|                                                                               | Note | (Rupe             | es'000)          |
| Current portion of long term financing Current portion of liabilities against | 7    | 500,000           | 66,667           |
| assets subject to finance lease                                               | 8    | 12,308<br>512,308 | 22,671<br>89,338 |

#### 14 CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies - Parent Company

14.1.1 The income tax assessments of the Parent Company have been finalized and returns have been filed up to and including the tax year 2015. However for the assessment year 1999-2000, an appeal is pending with the Appellate Tribunal, Inland Revenue. In case of adverse decision of the appeal, the tax liability of Rs. 73.165 million (2015: Rs. 73.165 million) may arise against the Parent Company for which no provision has been recognised by the Parent Company in the books. These comprise of disallowances of certain expenses and arbitrary additions to the income of the Parent Company. Based on appellate history and merits, the Parent Company is confident of a favorable outcome of the appeal. Therefore, the Parent Company considers that provision against this tax liability is not required.

|        |                                                 | 2016    | 2015    |
|--------|-------------------------------------------------|---------|---------|
|        |                                                 | (Rupe   | es'000) |
| 14.1.2 | Guarantees                                      | 190,243 | 188,174 |
| 14.2   | Commitments Commitments for capital expenditure | 426,609 | 819,189 |

# PROPERTY, PLANT AND EQUIPMENT

15

Annual Report - Pakistan Services Limited

|                  | Total                                                                  |            |
|------------------|------------------------------------------------------------------------|------------|
| Leased<br>assets | Vehides Leasehold<br>land                                              |            |
| Lea              | Vehicles                                                               |            |
|                  | Capital<br>work<br>in progress<br>(Note 15.1)                          |            |
|                  | Vehicles                                                               |            |
| ets              | Computers                                                              | Rupees'000 |
| Owned assets     | Furniture, fixture, fittings and Computers Vehicles y office equipment | Rup        |
|                  | Plant<br>and<br>machinery                                              |            |
|                  | Buildings<br>on<br>leasehold<br>land                                   |            |
|                  | Buildings<br>on freehold<br>land                                       |            |
|                  | Freehold                                                               |            |

## Cost / revalued amounts

Balance at 01 July 2014
Additions during the year
Surplus on Revaluation
Disposals
Transfer from CWIP
Balance at 30 June 2015

Additions during the year Disposals
Transfer from CWIP
Transfer from lease assets to owned assets
Balance at 30 June 2016

## Depreciation Balance at 01 July 2014 Charge for the year On disposals Balance at 30 June 2015

Charge for the year On disposals Transfer from lease assets to owned assets **Balance at 30 June 2016** 

Carrying value - 2016

Carrying value - 2015

Rates of depreciation per annum

| 36,897,856 | - (33,760)<br>1,191,283 50,194 13,323,790 | (33,760)<br><b>50,194</b> | 1,191,283 | 33,760<br><b>283,135</b> | 292,219 | 1,828,618 | 3,469,625 | 7117          | 1,89            | 2,825,341 1,739,534 1,894,117 3,469,625 1,828,618 |
|------------|-------------------------------------------|---------------------------|-----------|--------------------------|---------|-----------|-----------|---------------|-----------------|---------------------------------------------------|
| 1          | ı                                         |                           | (492,201) | 1                        | 19,299  | 198,626   |           | 115,035       | 144,169 115,035 | •                                                 |
| (82'638)   | 1                                         |                           | 1         | (65,493)                 | (322)   |           |           | (19,791)      | - (19,791)      | 1                                                 |
| 3,565,645  | ı                                         | ,                         | 649,191   | 16,323                   | 61,008  | 242,266   |           | 325,018       | 84,979 325,018  |                                                   |
| 33,417,850 | 83,954 13,323,790                         | 83,954                    | 1,034,293 | 298,545                  | 212,267 | 1,387,726 | 1,3       | 3,049,363 1,3 | 3,049,363       | 10,981,000 1,381,943 1,664,969 3,049,363 1,3      |
| 1          | ı                                         | ,                         | (452,227) | ı                        | 4,079   | 88,833    |           | 154,624       | 196,267         |                                                   |
| (77,152)   | 1                                         |                           | 1         | (10,708)                 | (190)   | (56,820)  | ت         | (9,434)       |                 |                                                   |
| 3,925,950  | 3,298,670                                 |                           | ı         | 1                        | 1       |           |           | 1             | 1               |                                                   |
| 1,094,375  |                                           | 24,941                    | 842,756   | 30,094                   | 8,359   | 39,482    |           | 121,278       |                 | 121,278                                           |
| 28,474,677 | 10,025,120                                |                           |           |                          |         |           |           |               |                 |                                                   |

| 32,019,383 | 120,982 1,191,283 35,773 13,323,790 32,019,383 | 35,773   | 1,191,283 | 120,982  | 110,293 | 1,022,525 | 1,230,743         | 1,121,673 | 2,825,341 1,036,980 1,121,673 1,230,743 1,022,525 110,293 | 12,825,341 |
|------------|------------------------------------------------|----------|-----------|----------|---------|-----------|-------------------|-----------|-----------------------------------------------------------|------------|
| 4,878,473  | 1                                              | 14,421   | 1         | 162,153  | 181,926 | 806,093   | 772,444 2,238,882 | 772,444   | 702,554                                                   | 1          |
| 1          | 1                                              | (15,578) | 1         | 15,578   | 1       | 1         | 1                 | 1         | 1                                                         | 1          |
| (45,908)   | 1                                              |          | 1         | (31,236) | (195)   | 1         | (14,477)          | 1         | 1                                                         | 1          |
| 528,607    | •                                              | 9,275    | •         | 18,410   | 25,084  | 132,630   | ·                 | 98,079    | 80,883                                                    | ı          |
| 4,395,774  | 1                                              | 20,724   |           | 159,401  | 157,037 | 673,463   | 2,089,113         | 674,365   | 621,671                                                   | 1          |
| (68,309)   | 1                                              | 1        | 1         | (7,967)  | (102)   | (53,377)  | (6,863)           | 1         | 1                                                         | 1          |
| 437,461    | 1                                              | 8,622    | ı         | 20,743   | 17,906  | 101,190   | `                 | 84,729    | 81,282                                                    | 1          |
| 4,026,622  | •                                              | 12,102   | •         | 146,625  | 139,233 | 625,650   | _                 | 589,636   | 540,389                                                   | 1          |
|            |                                                |          |           |          |         |           |                   |           |                                                           |            |

| 12,825,341 | 1,036,980 | 1,121,673 | 1,230,743 | 1,022,525                             | 110,293 | 120,982 | 36,980 1,121,673 1,230,743 1,022,525 110,293 120,982 1,191,283 35,773 13,323,790 32,019,383 | 35,773 | 13,323,790 | 32,019,383 |
|------------|-----------|-----------|-----------|---------------------------------------|---------|---------|---------------------------------------------------------------------------------------------|--------|------------|------------|
| 10,981,000 | 760,272   | 990,604   | 960,250   | 60,272 990,604 960,250 714,263 55,230 | 55,230  | 139,144 | 139,144 1,034,293 63,230 13,323,790 29,022,076                                              | 63,230 | 13,323,790 | 29,022,076 |
|            |           |           |           |                                       |         |         |                                                                                             |        |            |            |

15%

15%

30%

15%

15%

10%

10%

|      |                                          |        | 2016      | 2015      |
|------|------------------------------------------|--------|-----------|-----------|
|      |                                          | Note   | (Rup      | pees'000) |
| 15.1 | Capital work in progress                 |        |           |           |
|      | Construction of Pearl Continental Multan | 15.1.1 | 636,873   | 463,884   |
|      | Construction of Pearl Continental Mirpur | 15.1.2 | 296,929   | 324,410   |
|      | Other civil works                        | 15.1.3 | 257,481   | 245,999   |
|      |                                          |        | 1,191,283 | 1,034,293 |

- 15.1.1 This also includes capitalized borrowing cost amounting to Rs.103.312 million (2015: 72.526 million). During the year borrowing cost amounting to Rs. 30.786 million (2015: Rs. 45.994 million) were capitalized @ 8.32% (2015: 11.20%) per annum.
- 15.1.2 The construction work on Pearl Continental Mirpur was on halt due to intervention of Mirpur Development Authority (MDA), however subsequent to reporting date, The Board of Revenue - Azad Jammu & Kashmir (AJK) has issued a notification through which the lease stands restored in favour of the Parent Company.
- 15.1.3 This includes construction work on expansion of Pearl Continental Hotel Peshawar amounting to Rs. 72.081 million which is under suspension due to dispute with the Military Estate Office.

#### 15.2 Surplus on revaluation of property, plant and equipment

Freehold and leasehold land were revalued on 30 June 2015 by M/s. Oceanic Surveyors (Private) Limited, an independent valuer, based on market value basis method.

Had the aforementioned revaluation not carried out, the book values of freehold and leasehold land would have been Rs. 2,369.62 million (2015: Rs. 525.28 million).

#### 15.3 Depreciation charge has been allocated as follows:

|                            |      | 2016    | 2015     |
|----------------------------|------|---------|----------|
|                            | Note | (Rup    | ees'000) |
| Cost of sales and services | 31   | 475,672 | 393,715  |
| Administrative expenses    | 32   | 52,935  | 43,746   |
|                            |      | 528,607 | 437,461  |

15.4 The Parent Company has purchased land and building amounting to Rs.1,744.344 million, from associated companies, the posession of the land and building has been transferred to the Parent Company, however the titles of these properties are in process of transfer in name of the Parent Company.

#### 15.5 Detail of disposal of property, plant and equipment:

| Description                             | Cost /<br>revalued<br>amount | Carrying<br>value | Sale<br>proceeds | Mode of<br>disposal | Purchaser                  |
|-----------------------------------------|------------------------------|-------------------|------------------|---------------------|----------------------------|
|                                         |                              | (Rupees'000)      |                  |                     |                            |
| Plant & Machinery                       | 9.067                        | 2,205             | 2.360            | Auction             | ABC NEELAM GHAR            |
| Plant & Machinery                       | 3,080                        | 713               | 741              | Auction             | ABC NEELAM GHAR            |
| Plant & Machinery                       | 5,243                        | 1,275             | 1,350            | Auction             | ABBASI & CO                |
| Plant & Machinery                       | 1,213                        | 295               | 330              | Auction             | ABBASI & CO                |
| Plant & Machinery                       | 444                          | 324               | 382              | Negotiation         | KARACHI MARRIOTT HOTEL     |
| Plant & Machinery                       | 444                          | 324               | 382              | Negotiation         | KARACHI MARRIOTT HOTEL     |
| Plant & Machinery                       | 300                          | 177               | 418              | Insurance           | NEW HAMPSHIRE INSURANCE CO |
| Computers                               | 150                          | 68                | 20               | Negotiation         | MR. BASHIR AHMED           |
| Computers                               | 115                          | 61                | 15               | Insurance           | EFU GENERAL INSURANCE      |
| Vehicle                                 | 2,249                        | 584               | 1.085            | Auction             | MR. MUHAMMAD USMAN KHAN    |
| Vehicle                                 | 3,057                        | 1,055             | 1,100            | Auction             | MR. ARIF ZIA               |
| Vehicle                                 | 1,282                        | 281               | 800              | Auction             | MR. ALTISHAM MASOOD        |
| Vehicle                                 | 1,105                        | 206               | 604              | Auction             | MR. SHAFIQ UR REHMAN       |
| Vehicle                                 | 879                          | 721               | 686              | Auction             | MR. MUHAMMAD USMAN KHAN    |
| Vehicle                                 | 975                          | 636               | 900              | Insurance           | NEW HAMPSHIRE INSURANCE CO |
| Vehicle                                 | 22,494                       | 20,859            | 22,494           | Negotiation         | FIRST HABIB MODARABA       |
| Vehicle                                 | 466                          | 154               | 479              | Auction             | MR. SHAFIQ UR REHMAN       |
| Vehicle                                 | 1,250                        | 868               | 1,130            | Auction             | MR. ADNAN NASEER           |
| Vehicle                                 | 1,888                        | 807               | 1,130            | Auction             | MR. ADNAN NASEER           |
| Vehicle                                 | 418                          | 112               | 316              | Auction             | MR. TANVEER AHMAD MUGHAL   |
| Vehicle                                 | 418                          | 113               | 303              | Auction             | MR. ASHRAF ALI KHAN        |
| Vehicle                                 | 418                          | 113               | 350<br>350       | Auction             | MR. RAJ MUHAMMAD           |
| Vehicle                                 | 418                          | 113               | 375              | Auction             | MR. RAJ MUHAMMAD           |
| Vehicle                                 | 627                          | 174               | 543              | Auction             | MR. SHAFIQ UR REHMAN       |
| Vehicle                                 | 435                          | 51                | 280              | Auction             | MR. JAWAD TANVEER SIDDIQUI |
| Vehicle                                 | 835                          | 156               | 702              | Auction             | SYED IMTIAZ HUSSAIN SHAH   |
| Vehicle                                 | 595                          | 469               | 357              | Auction             | MR. TARIQ HABIB SHAH       |
| Vehicle                                 | 1,080                        | 292               | 1,026            | Auction             | MR. TARIQ AMJAD            |
| Vehicle                                 | 1,328                        | 359               | 1,001            | Auction             | MR. TARIQ AMJAD            |
| Vehicle                                 | 428                          | 391               | 750              | Auction             | MR. FARHAN RASHID          |
| Vehicle                                 | 429                          | 392               | 905              | Auction             | MR. HASAN AHMAD            |
| Vehicle                                 | 443                          | 405               | 950              | Auction             | MR. HASAN AHMAD            |
| Vehicle                                 | 443                          | 405               | 1.150            | Auction             | MR. RASHID RAUF BANDAY     |
| Vehicle                                 | 444                          | 405               | 1,057            | Auction             | MR. RIZWAN MAZHAR          |
| Vehicle                                 | 3,762                        | 937               | 2,340            | Auction             | MR. M. ISHAQ               |
| Vehicle                                 | 850                          | 243               | 2,340<br>862     | Auction             | MR. SHAHID BAIG            |
| Vehicle                                 | 746                          | 181               | 680              | Auction             | MR. ARSHAD MAHMOOD         |
| Vehicle                                 | 1,114                        | 224               | 1,000            | Auction             | MR. TARIQ MAHMOOD ABBASI   |
| Vehicle                                 | 1,140                        | 229               | 1,000            | Auction             | MR. TARIQ MAHMOOD ABBASI   |
| Vehicle                                 | 1,658                        | 242               | 990              | Auction             | MR. TARIQ MAHMOOD ABBASI   |
| Vehicle                                 | 984                          | 232               | 711              | Auction             | MR. TARIQ AMJAD            |
| Vehicle                                 | 1,328                        | 350               | 1.032            | Auction             | MR. KASHIF RAJA            |
| Vehicle                                 | 1,246                        | 176               | 840              | Auction             | MR. MUHAMMAD SAJJAD        |
| Vehicle                                 | 1,237                        | 277               | 942              | Auction             | MR. MUHAMMAD ATIF          |
| Vehicle                                 | 855                          | 181               | 942<br>945       | Auction             | MR. MUHAMMAD ATIF          |
| Vehicle                                 | 1,810                        | 164               | 1,353            | Auction             | MR. ABDUL BASIT            |
| Vehicle                                 | 896                          | 189               | 768              | Auction             | MR. MUHAMMAD NASIR         |
| Vehicle                                 | 1.354                        | 439               | 1.050            | Total loss          | PICIC INSURANCE            |
| Aggregate of other items                | 2,200                        | 104               | 2,058            | IOIAI IOSS          | VARIOUS                    |
| with individual book                    | :                            |                   | •                |                     |                            |
| values not exceeding<br>Rs. 50 thousand |                              |                   |                  |                     |                            |
| 2014                                    |                              |                   |                  |                     |                            |

|    |                                      |      | 2016      | 2015      |
|----|--------------------------------------|------|-----------|-----------|
|    |                                      | Note | (Rup      | ees'000)  |
| 16 | ADVANCE FOR CAPITAL EXPENDITURE      |      |           |           |
|    | Purchase of land                     | 16.1 | 666,820   | 666,820   |
|    | Purchase of apartment                | 16.2 | 40,509    | 40,509    |
|    | Malir Delta Land                     | 16.3 | 381,656   | 381,656   |
|    | Advance for purchase of fixed assets |      | 84,627    | 86,472    |
|    |                                      |      | 1,173,612 | 1,175,457 |

- 16.1 This includes amount of Rs. 626.820 million (2015: Rs. 626.820 million) paid to Associated Builders (Private) Limited, a related party, for purchase of tourist site piece(s) of land measuring 7.29 acres in Gwadar.
- This represents amount paid to Creek Marina (Private) Limited ("the developer") for purchase of an apartment. The developer failed to complete the construction within time frame stipulated in the agreement. The Parent Company, in order to safeguard its interest has filed a case for recovery of its advance.
- 16.3 This represents amount paid for purchase of 113.34 acres of land and fee for regularization of land as per the value assessed by the Land Regularization Committee established by the Government of Sindh under the Sindh Ordinance, 2001. Last year, the Honourable High Court of Sindh at Karachi dismissed the Constitution Petition filed by the Parent Company challenging the impugned order of the Accountability Court Karachi declaring that any transfer of title or creation of any third party interest in the said land was declared void. The Parent Company being aggrieved and dissatisfied with this impugned judgment for dismissal of its Constitution Petition has filed a Civil petition for leave to Appeal (CPLA) in the Honourable Supreme Court of Pakistan which is pending. Though the management is hopeful for favourable outcome of this matter, in the eventuality of an adverse outcome, the management, on the basis of legal opinion, believes that the Parent Company will seek recovery of purchase consideration and land regularization fee paid to the seller and Land Regularization Department respectively.

**2016** 2015

(Rupees'000)

#### 17 INVESTMENT PROPERTY

| Opening balance                                            | 45,000 | 45,000 |
|------------------------------------------------------------|--------|--------|
| Gain on remeasurement of investment property to fair value | -      |        |
|                                                            | 45,000 | 45,000 |

This represents piece of land, located at Gwadar, owned by the Parent Company. On 30 June 2016, an independent valuation exercise was carried out to assess the fair value of investment property. The price of land of the investment property is assessed based on market research carried out in the area where the property is situated. The fair value of the property is based on independent valuer's judgment about average prices prevalent on the said date in the vicinity / locality and has been prepared on openly available / provided information after making relevant inquiries. The valuer holds a recognized and relevant professional qualification and has recent experience in the location and category of the investment property being valued.

Changes in fair value are recognized as gains / (losses) in profit and loss and included in other income. All increase / (decrease) in fair value of investment property are unrealized.

#### 17.1 Measurement of fair values

#### 17.1.1 Fair Value hierarchy

The fair value measurement of the investment property has been categorized as a level 3 fair value based on the inputs to the valuation techniques used (see note 17.1.2).

#### 17.1.2 Valuation techniques and significant unobservable inputs

The following table shows the valuation technique used by the valuer per its valuation report in measuring the fair value of investment property, as well as the significant unobservable inputs used.

| Land Valuation techniques                                                              | Significant<br>Unobservable Input                                                     | Inter-relationship between key<br>unobservable inputs and fair<br>value measurement  |  |  |
|----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--|--|
| Inquiries to check the price of a similar land in the surroundings of the land, status | Rate (value) of appreciation of land, and Prime location of land with infrastructure. | The estimated fair value would increase / (decrease) if: The rate of appreciation of |  |  |
| and condition of the plot / land.                                                      |                                                                                       | land changed Infrastructure plan of the city changed.                                |  |  |

| 18 | LONG TERM INVESTMENTS                                                                                                 |              |              | 2016      | 2015        | 2014      |
|----|-----------------------------------------------------------------------------------------------------------------------|--------------|--------------|-----------|-------------|-----------|
|    |                                                                                                                       |              |              | 2010      | 2013        | 2014      |
|    | Associated undertaking - unquoted                                                                                     | % of holding | ng Note      |           | (Rupees'000 | ))        |
|    | Hashoo Group Limited<br>- British Virgin Island<br>98,000 (2015: 98,000) ordinary shares<br>of US\$ 100 each          | 14%          | 18.1         | -         | 590,156     | 568,308   |
|    | Hotel One (Private) Limited 500,000 (2015: 500,000) ordinary shares of Rs. 100 each                                   | 17.85%       | 18.1         | -         | -           | -         |
|    | Associated undertaking - quoted                                                                                       |              |              |           |             |           |
|    | Jubilee General Insurance Company<br>Limited - an associated company<br>11,902,500 (2015: 11,902,500) ordinary shares | 7.6%         | 18.1, 18.1.2 | 1,190,250 | 1,071,225   | 1,041,468 |
|    |                                                                                                                       | _            |              | 1,190,250 | 1,661,381   | 1,609,776 |
|    | Investment in jointly controlled entity - unqu                                                                        | ioted        |              |           |             |           |
|    | Pearl Continental Hotels Limited - UAE<br>95 (2015: 95) ordinary shares of US\$ 50,000 each                           | ch 50%       | 18.2         | -         | 209,000     | 204,428   |
|    | Other investments                                                                                                     |              |              |           |             |           |
|    | Available for sale - unquoted company                                                                                 |              |              |           |             |           |
|    | Malam Jabba Resorts Limited                                                                                           |              |              | 1,000     | 1,000       | 1,000     |
|    | Less: Impairment loss                                                                                                 |              |              | (1,000)   | (1,000)     | (1,000)   |
|    |                                                                                                                       |              |              | 1,190,250 | 1,870,381   | 1,814,204 |

| 18.1 | Investment in associated undertaking                                                                                                                                                          |        | 2016                                                                       | 2015                                                            | 2014                                                                    |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------------------------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------------------------|
| 10.1 | investment in associated under taking                                                                                                                                                         | Note   |                                                                            | (Rupees'00                                                      | 0)                                                                      |
|      | Cost of investment                                                                                                                                                                            |        | 1,534,082                                                                  | 1,534,082                                                       | 1,534,082                                                               |
|      | Share of equity brought forward Share of profit for the year - net Share of surplus on remeasurement                                                                                          |        | 995,854<br>92,786                                                          | 874,220<br>96,141                                               | 792,541<br>86,427                                                       |
|      | of available for sale securities for the year Share of experience adjustments on defined benefit obligation of associate Share of exchange translation reserve for the year Dividend received |        | (44,819)<br>364<br>26,557<br>(53,562)<br>21,326                            | 42,300<br>225<br>30,578<br>(47,610)<br>121,634                  | 48,652<br>(183)<br>(22,167)<br>(31,050)<br>81,679                       |
|      | Impairment losses Opening balance Loss recognised during the year Loss reversed during the year                                                                                               | 18.1.4 | 1,017,180<br>(868,555)<br>(613,090)<br>120,633<br>(1,361,012)<br>1,190,250 | 995,854<br>(798,526)<br>(70,029)<br>-<br>(868,555)<br>1,661,381 | 874,220<br>(1,080,804)<br>(22,030)<br>304,308<br>(798,526)<br>1,609,776 |

#### 18.1.1 Summarised financial information of associate and group share is as follows:

|                                | Hashoo      | Group Limited | Hotel C   | One ( Pvt) Limited | Jubilee General Insuranc |             |
|--------------------------------|-------------|---------------|-----------|--------------------|--------------------------|-------------|
|                                | 2016        | 2015          | 2016      | 2015               | 2016                     | 2015        |
|                                |             |               | (I        | Rupees'000)        |                          |             |
| Non current assets             | 7,706,502   | 7,485,263     | 165,459   | 155,946            | 7,060,064                | 8,569,935   |
| Current assets                 | 194,489     | 206,863       | 291,535   | 284,091            | 11,682,710               | 7,561,334   |
| Non current Liabilities        | -           | -             | 48,069    | 65,442             | 7,984,196                | 6,544,036   |
| Current Liabilities            | 252,730     | 235,935       | 126,354   | 152,686            | 4,838,723                | 3,984,008   |
| Net Assets                     | 7,648,261   | 7,456,191     | 282,571   | 221,909            | 5,919,855                | 5,603,225   |
| Group share in net assets      | 1,070,757   | 1,043,867     | 39,786    | 31,245             | 449,021                  | 425,845     |
|                                |             |               |           |                    |                          |             |
| Impairment                     | (1,071,136) | (458,046)     | (50,000)  | (50,000)           | (262,921)                | (382,892)   |
| Other adjustments              | 379         | 4,335         | 10,214    | 18,755             | 10,569                   | 8,340       |
| Goodwill                       | _           | -             | -         | -                  | 709,299                  | 709,299     |
| Impact of policy allignment    | _           | -             | -         | _                  | 284,282                  | 310,633     |
| Carrying amount of interest    |             |               |           |                    |                          |             |
| in associate                   | -           | 590,156       | -         | -                  | 1,190,250                | 1,071,225   |
|                                |             |               |           |                    |                          |             |
| Revenues                       | -           | -             | 475,820   | 398,552            | 5,313,359                | 5,216,049   |
| Expenses                       | (28,255)    | (62,349)      | (415,159) | (402,663)          | (4,281,435)              | (3,837,658) |
| Profit / (loss)                | (28,255)    | (62,349)      | 60,661    | (4,111)            | 1,031,924                | 1,378,391   |
| Group share of profit / (loss) | (3,956)     | (8,729)       | 8,541     | (579)              | 78,271                   | 104,758     |

The reporting date of M/s Jubilee General Insurance Company Limited is 31 December . For the purpose of applying equity method of accounting, assets, liabilities and profit and loss account are based on the financial statements of the year/ period ended 30 June 2016.

- 18.1.2 Out of total shares, 3,000,000 (2015: 3,000,000) ordinary shares are placed / lien marked as security against running finance facility amounting to Rs. 100 million availed by the Parent Company (Refer note 12).
- 18.1.3 Up to the year ended 30 June 2015, the Parent Company had recorded investment in Hashoo Group Limited -British Virgin Island, as non-current asset held for sale. Since the disposal could not be concluded under prevalent situation in Libya, this non-current asset has been retrospectively reclassified as long term investment in accordance with the requirement of IFRS-5. This retrospective restatement has resulted in increase in long term investment as at 30 June 2014 and 30 June 2015 and decrease in non current assets held for sale as at 30 June 2014 and 30 June 2015 by the following amounts.

|                                              | 2015     | 2014     |
|----------------------------------------------|----------|----------|
|                                              | (Rupee   | s′000)   |
| Increase in investment                       | 590,156  | 568,308  |
| Decrease in non current assets held for sale | 607,985  | 615,198  |
| Effect on equity                             | (17,829) | (46,890) |
| The effect on equity is made up as follows:  |          |          |
| Decrease in unappropriated profit            | (26,239) | (24,723) |
| Increase / (decrease) in exchange reserves   | 8,410    | (22,167) |
|                                              | (17,829) | (46,890) |

18.1.4 During the year Impairment loss of Rs. 613.090 million (30 June 2015: Rs. 19.796 million) has been provided against investment in Hashoo Group Limited - British Virgin Island.

|      |                                                    |        | 2016      | 2015     |
|------|----------------------------------------------------|--------|-----------|----------|
| 18.2 | Investment in jointly controlled entity            | Note   | (Rupees'  | 000)     |
|      | Cost of investment                                 |        | 284,052   | 284,052  |
|      | Post acquisition loss brought forward              |        | (75,052)  | (79,624) |
|      | Share of loss for the year                         |        | (1,783)   | (1,699)  |
|      | Share of exchange translation reserve for the year |        | 6,219     | 6,271    |
|      |                                                    |        | 4,436     | 4,572    |
|      |                                                    |        | (70,616)  | (75,052) |
|      | Impairment loss                                    | 18.2.1 | (213,436) | -        |
|      |                                                    |        | -         | 209,000  |

18.2.1 During the year Impairment loss of Rs. 213.437 million (2015: Nil) has been provided against investment in Pearl Continental Hotels Limited - UAE.

#### 18.2.2 Summarised financial information of jointly controlled entity is as follows:

|                              | 2016      | 2015     |
|------------------------------|-----------|----------|
|                              | (Rupe     | ees'000) |
| Non current assets           |           |          |
| Current assets               | 456,175   | 443,187  |
| Non current Liabilities      | -         | -        |
| Current Liabilities          | 22,511    | 18,398   |
| Net Assets                   | 433,664   | 424,789  |
| Group share of net assets    | 216,832   | 212,395  |
|                              |           |          |
| Impairment                   | (213,436) | -        |
| Other adjustments            | (3,396)   | (3,395)  |
| Carrying amount of interest  |           |          |
| in jointly controlled entity | -         | 209,000  |
|                              |           |          |
| Revenues                     | _         | _        |
| Expenses                     | (3,364)   | (3,400)  |
| Loss                         | (3,364)   | (3,400)  |
| Group share of loss          | (1,682)   | (1,700)  |

The reporting date of Pearl Continental Hotels Limited - UAE is 31 December. For the purpose of applying equity method of accounting, assets, liabilities and profit and loss account are based on the audited financial statements of the period ended 30 June 2016.

|      |                                                                                                                     | 2016          | 2015          |
|------|---------------------------------------------------------------------------------------------------------------------|---------------|---------------|
|      |                                                                                                                     | (Rupees       | <b>'</b> 000) |
| 19   | LONG TERM DEPOSITS AND PREPAYMENTS                                                                                  |               |               |
|      | Deposits                                                                                                            | 24,707        | 19,920        |
|      | Prepayments                                                                                                         | 1,625         | 4,107         |
|      |                                                                                                                     | 26,332        | 24,027        |
|      |                                                                                                                     |               |               |
| 19.1 | This includes deposit amounting to Rs. 22.469 million (2015: Rs. 18.588 million) with Isla under Ijarah agreements. | mic bank to a | acquire asset |
|      |                                                                                                                     | 2016          | 2015          |
|      |                                                                                                                     | (Rupees       | <b>'</b> 000) |
| 20   | STORES, SPARE PARTS AND LOOSE TOOLS                                                                                 |               |               |
|      | Stores                                                                                                              | 139,568       | 107,048       |
|      | Spare parts and loose tools                                                                                         | 51,202        | 45,773        |
|      |                                                                                                                     | 190,770       | 152,821       |
|      | Provision for obsolescence                                                                                          | (2,432)       | (2,432)       |
|      |                                                                                                                     | 188,338       | 150,389       |

|    |                                |      | 2016    | 2015          |
|----|--------------------------------|------|---------|---------------|
|    |                                | Note | (Rupees | <b>'</b> 000) |
| 21 | DEVELOPMENT PROPERTIES         |      |         |               |
|    | Land                           | 21.1 | 562,901 | -             |
|    | Advance for purchasese of land | 21.2 | 30,000  | -             |
|    |                                |      | 592,901 | -             |

- 21.1 This includes land measuring 20 kanal 8 marla amounting to Rs. 30 million purchased from M/s. Hashwani Hotels Limited, a related party, the posession of the land and building has been handed over to the group, however the title of the property is in process of transfer in name of the Company.
- 21.2 This represents advance paid for the purchase of plot measuring 692 square yards situated at Deap Chand Ojah Road, Karachi. The remaining consideration will be paid at the time of execution and registration of conveyance deed in favour of the group. 2016 2015

| 22 | TRADE DEBTS Note                          | (Rupee:   | (Rupees'000) |  |
|----|-------------------------------------------|-----------|--------------|--|
|    | Considered good                           |           |              |  |
|    | Due from related parties - unsecured 22.1 | 17,696    | 28,418       |  |
|    | Others                                    | 532,471   | 511,100      |  |
|    |                                           | 550,167   | 539,518      |  |
|    | Considered doubtful                       | 212,508   | 201,245      |  |
|    |                                           | 762,675   | 740,763      |  |
|    | Provision against doubtful debts          | (212,508) | (201,245)    |  |
|    |                                           | 550,167   | 539,518      |  |
|    |                                           |           |              |  |

|      |                                                                                                                                                      | Note         | 2016                                      | 2015                                        |  |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-------------------------------------------|---------------------------------------------|--|
|      |                                                                                                                                                      |              | (Rupees'                                  | (Rupees'000)                                |  |
| 22.1 | Due from related parties - unsecured                                                                                                                 |              |                                           |                                             |  |
|      | Hashwani Hotels Limited Hashoo Foundation Hotel One (Private) Limited                                                                                |              | 2,171<br>519<br>1,335                     | 10,206<br>819<br>3,926                      |  |
|      | Jubilee General Insurance Company Limited Ocean Pakistan Limited OPI Gas (Private) Limited                                                           |              | 21<br>987                                 | -<br>636                                    |  |
|      | Pearl Communications (Private) Limited Pearl Real Estate Holdings (Private) Limited                                                                  |              | 41<br>382<br>213                          | 128<br>177                                  |  |
|      | Trans Air Travels (Private) Limited Tejari Pakistan (Private) Limited Associated Builders                                                            |              | 1,254<br>478<br>11                        | 2,136<br>429<br>-                           |  |
|      | Zahdan Technologies (Private) Limited Zahdan Retail ( Private) Limited Zaver Petroleum Corporation Limited                                           |              | 70<br>10,105<br>2                         | 70<br>9,832<br>2                            |  |
|      | Zaver Mining Private Limited HOAP Foundation                                                                                                         |              | 50<br>57<br>17,696                        | 57<br>28,418                                |  |
| 22.2 | Age analysis of due to related parties is as follows:                                                                                                |              |                                           |                                             |  |
|      | Past due by 30 days Past due by 31 to 90 days Past due over 91 days Past due over 1 year                                                             |              | 1,440<br>484<br>2,348<br>13,424<br>17,696 | 3,709<br>6,384<br>8,062<br>10,263<br>28,418 |  |
| 23   | ADVANCES, Considered good                                                                                                                            |              |                                           |                                             |  |
|      | Advances to:                                                                                                                                         |              |                                           |                                             |  |
|      | Employees - Non-interest bearing<br>Suppliers and contractors -Non-interest bearing<br>Related party - secured - Interest bearing                    | 23.1<br>23.2 | 27,686<br>75,582<br>-<br>103,268          | 5,797<br>77,871<br>500,000<br>583,668       |  |
| 23.1 | It includes advance to related parties M/s Hashoo Foundation Rs. 12.275 millio Genesis Trading (Private) Limited Rs. 8.441 million ( 2015 : Rs. Nil) | on ( 2015: R | Rs. 4.723 mill                            | ion) and M/s                                |  |

The short term advance of Rs. 500 million (2015: Rs. 500 million) extended to an associated company has been 23.2

received during the year.

|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            | 2016                                                      | 2015                                                    |
|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------------------------------------------------------|---------------------------------------------------------|
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            | (Rupees'000)                                              |                                                         |
| 24   | TRADE DEPOSITS AND PREPAYMENTS                                                                                                                                                                                                                                                                                                                                                                                                                                                   |            |                                                           |                                                         |
|      | Trade deposits - non-interest bearing                                                                                                                                                                                                                                                                                                                                                                                                                                            |            | 22,598                                                    | 19,208                                                  |
|      | Prepayments                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |            | 52,315                                                    | 47,223                                                  |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            | 74,913                                                    | 66,431                                                  |
| 25   | OTHER RECEIVABLES                                                                                                                                                                                                                                                                                                                                                                                                                                                                |            |                                                           |                                                         |
|      | Other receivables - considered good                                                                                                                                                                                                                                                                                                                                                                                                                                              |            | 48,832                                                    | 35,673                                                  |
|      | - considered doubtful                                                                                                                                                                                                                                                                                                                                                                                                                                                            |            | 3,148<br>51,980                                           | 4,078<br>39,751                                         |
|      | Provision for doubtful receivables                                                                                                                                                                                                                                                                                                                                                                                                                                               |            | (3,148)                                                   | (4,078)                                                 |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            | 48,832                                                    | 35,673                                                  |
| 25.1 | These are general receivables and do not include receivables to be classified of banking.                                                                                                                                                                                                                                                                                                                                                                                        | under conv | ventional or                                              | Islami mode<br>2015                                     |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |                                                           |                                                         |
| 26   | OTHER FINANCIAL ASSETS                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Note       | (Rupee                                                    | es'000)                                                 |
|      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |                                                           |                                                         |
|      | Held to maturity                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |            |                                                           |                                                         |
|      | Certificate of investments                                                                                                                                                                                                                                                                                                                                                                                                                                                       |            | 5,300                                                     | 5,300                                                   |
|      | Certificate of investments  Term Deposit Receipt/ Certificate of investments - Conventional banks                                                                                                                                                                                                                                                                                                                                                                                | 26.1       | 9,523                                                     | 21,200                                                  |
|      | Certificate of investments                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 26.1       |                                                           |                                                         |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity                                                                                                                                                                                                                                                                                                                                 |            | 9,523<br>(5,300)<br>9,523                                 | 21,200<br>(5,300)                                       |
|      | Certificate of investments  Term Deposit Receipt/ Certificate of investments - Conventional banks  Provision for impairment loss                                                                                                                                                                                                                                                                                                                                                 | 26.1       | 9,523<br>(5,300)                                          | 21,200<br>(5,300)                                       |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity                                                                                                                                                                                                                                                                                                                                 |            | 9,523<br>(5,300)<br>9,523                                 | 21,200 (5,300)                                          |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited                                                                                                                                                                                            |            | 9,523<br>(5,300)<br>9,523<br>9,277                        | 21,200<br>(5,300)<br>21,200                             |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited Indus Valley Solvent Oil Extraction Limited                                                                                                                                                |            | 9,523<br>(5,300)<br>9,523<br>9,277<br>200<br>500          | 21,200<br>(5,300)<br>21,200<br>-<br>200<br>500          |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited                                                                                                                                                                                            |            | 9,523<br>(5,300)<br>9,523<br>9,277                        | 21,200<br>(5,300)<br>21,200                             |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited Indus Valley Solvent Oil Extraction Limited Impairment loss  Financial assets at fair value through profit or loss - held for trading                                                      | 26.2       | 9,523<br>(5,300)<br>9,523<br>9,277<br>200<br>500<br>(700) | 21,200<br>(5,300)<br>21,200<br>-<br>200<br>500<br>(700) |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited Indus Valley Solvent Oil Extraction Limited Impairment loss  Financial assets at fair value through profit or loss - held for trading Short term investments in shares of listed companies |            | 9,523<br>(5,300)<br>9,523<br>9,277<br>200<br>500          | 21,200<br>(5,300)<br>21,200<br>-<br>200<br>500          |
|      | Certificate of investments Term Deposit Receipt/ Certificate of investments - Conventional banks Provision for impairment loss  Held to maturity Certificate of Musharika - Islamic bank  Available for sale - unquoted National Technology Development Corporation (Private) Limited Indus Valley Solvent Oil Extraction Limited Impairment loss  Financial assets at fair value through profit or loss - held for trading                                                      | 26.2       | 9,523<br>(5,300)<br>9,523<br>9,277<br>200<br>500<br>(700) | 21,200<br>(5,300)<br>21,200<br>-<br>200<br>500<br>(700) |

- 26.1 This represent 01 year term deposit receipts carrying interest rate @ 5% (2015: Nil).
- This represent 03 months certificate of Musharika carrying interest rate @ 6.40% ( 2015: Nil) 26.2

|      |                                                                   | 2010            | 2013        | 2010       | 2013          |
|------|-------------------------------------------------------------------|-----------------|-------------|------------|---------------|
|      |                                                                   | (Rupees'000)    |             |            |               |
| 26.3 | Short term investments in shares of listed companies              |                 | <u>-</u>    |            |               |
|      | - (Non shariah compliant)                                         |                 |             |            |               |
|      | Pakistan Telecommunication Company Limited                        |                 |             |            |               |
|      | 350,000 (2015: 350,000) ordinary shares                           | (1,914)         | (1,739)     | 5,261      | 7,175         |
|      |                                                                   |                 |             |            |               |
|      | Lotte Chemical Pakistan Limited                                   |                 |             |            |               |
|      | 150,000 (2015: 150,000) ordinary shares                           | (137)           | (41)        | 902        | 1,038         |
|      | Fauji Fertilizer Bin Qasim Limited                                |                 |             |            |               |
|      | 50,000 (2015: 50,000) ordinary shares                             | (115)           | 778         | 2,651      | 2,766         |
|      | 30,000 (2010) ordinary states                                     | (2,166)         | (1,002)     | 8,813      | 10,979        |
|      |                                                                   | (=1.00)         | (.,552)     | 2,0.0      |               |
|      |                                                                   |                 | 2016        | 2015       | 2014          |
| 27   | NON CURRENT ASSETS HELD FOR SALE                                  |                 | (           | Rupees'00  | 00)           |
|      |                                                                   |                 |             |            |               |
|      | Opening balance                                                   |                 | -           | -          | 7,000         |
|      | Held for sale assets sold during the year                         |                 | -           |            | (7,000)       |
|      |                                                                   |                 | -           |            |               |
| 27.1 | During the year, the non- current asset held for sale has been re | classified to l | ong term ir | vestment ( | Refer Note    |
|      | 18.1.3).                                                          |                 |             |            |               |
|      |                                                                   |                 |             | 2016       | 2015          |
|      |                                                                   |                 | Note        | (Rupees    | s'000)        |
| 28   | ADVANCE TAX - NET                                                 |                 |             | ,p         | · · · · · · · |
|      | Opening balance                                                   |                 |             | 34,720     | (10,815)      |
|      | Income tax paid during the year                                   |                 |             | 664,383    | 559,573       |
|      | Charge for the year                                               |                 | (           | 576,946)   | (514,038)     |
|      | Closing balance                                                   |                 |             | 122,157    | 34,720        |
|      | CACH AND DANK DALANCES                                            |                 |             |            |               |
| 29   | CASH AND BANK BALANCES                                            |                 |             |            |               |
|      | Cash in hand                                                      |                 |             | 66,240     | 33,274        |
|      | Cash at bank: Conventional banks                                  |                 |             | 30,240     | 55,274        |
|      |                                                                   |                 |             |            |               |

Deposit accounts carry interest rate ranging from 2% to 5.75% (2015: 4.5% to 6.5%) per annum.

This comprising USD 16,287 ( 2015: USD 5,517) deposited with bank and carries interest rate 0.25% (2015:

Current accounts - Local currency

Deposit accounts - Local currency

0.25%) per annum.

29.129.2

- Foreign currency

Unrealized gain/ (loss)

2015

2016

Fair Value

2015

2016

20,210

1,702

371,627

393,539

459,779

29.129.2

52,656

560

693,906

747,122

780,396

<sup>14</sup> 

2016 2015 Note (Rupees'000) 30 **SALES AND SERVICES - NET** 5,145,750 4,393,624 Rooms 5,082,779 4,441,167 Food and beverages Other related services 524,248 490,655 30.1 170,438 Vehicle rental 157,805 33,270 Shop license fees 26,883 10,956,485 9,510,134 Discounts and commissions (191,738)(164,825)Sales tax (1,514,038)(1,319,606)9,250,709 8,025,703

30.1 This includes revenue from telephone, laundry, discount cards and other ancillary services.

#### 31 **COST OF SALES AND SERVICES**

| Food and beverages                       |      |           |           |
|------------------------------------------|------|-----------|-----------|
| Opening balance                          |      | 90,715    | 87,021    |
| Purchases during the year                |      | 1,587,160 | 1,383,197 |
| Closing balance                          |      | (96,189)  | (90,715)  |
| Consumption during the year              |      | 1,581,686 | 1,379,503 |
| Direct expenses                          |      |           |           |
| Salaries, wages and benefits             | 31.1 | 1,238,516 | 1,072,996 |
| Heat, light and power                    |      | 698,805   | 763,810   |
| Repairs and maintenance                  |      | 301,564   | 256,041   |
| Depreciation                             | 15.3 | 475,672   | 393,715   |
| Guest supplies                           |      | 213,420   | 178,543   |
| Linen, china and glassware               |      | 90,379    | 79,614    |
| Communication and other related services |      | 71,184    | 71,904    |
| Banquet and decoration                   |      | 67,945    | 65,491    |
| Transportation                           |      | 21,954    | 18,179    |
| Uniforms                                 |      | 22,081    | 21,554    |
| Music and entertainment                  |      | 12,327    | 13,247    |
| Insurance                                |      | 5,326     | 5,299     |
| Vehicle operating expense                |      | 34,426    | 38,263    |
| Vehicle rentals and registration charges |      | 26,471    | 23,937    |
| Others                                   |      | 14,123    | 11,286    |
| 0 11013                                  |      | 4,875,879 | 4,393,382 |
|                                          |      | 4,075,077 | 7,575,502 |

31.1 Salaries, wages and benefits include staff retirement benefits amounting to Rs.52.867 million (2015: Rs. 55.434 million).

|      |                                                                                         | Note      | 2016           | 2015          |
|------|-----------------------------------------------------------------------------------------|-----------|----------------|---------------|
|      |                                                                                         |           | (Rupees        | s'000)        |
| 32   | ADMINISTRATIVE EXPENSES                                                                 |           |                |               |
|      | Salaries, wages and benefits                                                            | 32.1      | 1,051,151      | 929,301       |
|      | Rent, rates and taxes                                                                   |           | 188,789        | 167,037       |
|      | Security and protective services                                                        |           | 269,285        | 242,503       |
|      | Advertisement and sales promotion                                                       |           | 83,397         | 81,217        |
|      | Repairs and maintenance                                                                 |           | 44,587         | 48,686        |
|      | Heat, light and power                                                                   |           | 79,501         | 90,119        |
|      | Travelling and conveyance                                                               |           | 99,558         | 59,931        |
|      | Depreciation                                                                            | 15.3      | 52,935         | 43,746        |
|      | Communications                                                                          |           | 28,756         | 22,900        |
|      | Printing and stationery                                                                 |           | 40,036         | 38,781        |
|      | Legal and professional charges                                                          |           | 89,269         | 59,038        |
|      | Insurance                                                                               |           | 83,428         | 101,322       |
|      | Entertainment                                                                           |           | 10,111         | 9,212         |
|      | Subscriptions                                                                           |           | 41,207         | 24,122        |
|      | Laundry and dry cleaning                                                                |           | 8,617          | 8,591         |
|      | Uniforms                                                                                | 00.0      | 5,588          | 5,979         |
|      | Auditors' remuneration                                                                  | 32.2      | 4,504          | 5,266         |
|      | Provision against doubtful trade debts and other receivable                             | 00.0      | 11,263         | 43,850        |
|      | Donations                                                                               | 32.3      | 332,500        | 222,966       |
|      | Vehicle rentals and registration charges                                                | 32.4      | 49,620         | 38,284        |
|      | Franchise fee                                                                           |           | 11,923         | 10,125        |
|      | Miscellaneous                                                                           |           | 5,786          | 7,695         |
|      |                                                                                         |           | 2,591,811      | 2,260,671     |
| 32.1 | Salaries, wages and benefits include staff retirement benefits amounting to R million). | s. 33.688 | 3 million (201 | 5: Rs. 51.021 |
|      |                                                                                         |           | 2016           | 2015          |
|      |                                                                                         |           | (Rupe          | es'000)       |
|      |                                                                                         |           | •              | ·             |
| 32.2 | Auditors' remuneration                                                                  |           |                |               |
|      | Annual audit fee                                                                        |           | 2,500          | 1,836         |
|      | Audit of consolidated financial statements                                              |           | 300            | 322           |
|      | Half yearly review                                                                      |           | 520            | 520           |
|      | Special reports and certificates                                                        |           | 476            | 248           |
|      | Tax advisory                                                                            |           | 708            | 140           |
|      | Financial due diligence and related services                                            |           | -              | 2,200         |
|      | J                                                                                       |           | 4,504          | 5,266         |
|      |                                                                                         |           |                |               |

#### 32.3 Donation

During the year no donation was made to institutions in which directors or their spouse(s) have interest:

| Name                   | <b>Interest in Donee</b> | Name and address of Donee | 2016   | 2015   |
|------------------------|--------------------------|---------------------------|--------|--------|
|                        |                          |                           | (Rupee | s'000) |
| Mr. Sadruddin Hashwani | Patron-in-Chief          | Hashoo Foundation,        |        | 20,000 |
|                        |                          | House # 2 Street # 35,    |        | 20,000 |
| Ms. Sarah Hashwani     | Chairperson              | F-7/1, Islamabad          |        | 20,000 |
|                        |                          |                           |        |        |

32.4 This includes Ijarah payments of Rs. 44.723 million (2015: Rs. 38.229 million) and vehicles registration charges under an Ijarah (lease) agreement. As required under IFAS 2 " IJARAH" (notified through SRO 43(1) / 2007 by Securities & Exchange Commission of Pakistan) ujrah payments under an Ijarah (lease) agreement are recognized as an expense in the profit and loss account on straight line basis over the term of Ijarah. The amount of future ujrah payments and the periods in which these will be due are as follows:

|    |                                                                                                                                                                  | Note | 2016                               | 2015                               |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------------------------------------|------------------------------------|
|    |                                                                                                                                                                  |      | (Rupee                             | s'000)                             |
|    | Within one year<br>After one but not more than five years                                                                                                        |      | 32,714<br>44,661                   | 36,125<br>34,260                   |
| 33 | FINANCE COST - Conventional banks                                                                                                                                |      | 77,375                             | 70,385                             |
|    | Markup on long term financing Markup on short term borrowings Markup on liabilities against assets subject to finance lease Credit cards, bank and other charges |      | 94,268<br>3,859<br>2,694<br>69,634 | 29,812<br>4,542<br>4,491<br>67,413 |
| 34 | OTHER INCOME                                                                                                                                                     |      | 170,455                            | 106,258                            |
|    | Income from financial assets Return on bank deposits /Treasury bills - conventional banks                                                                        |      | 49,461                             | 34,546                             |
|    | Exchange gain - net - actual currency Dividend income                                                                                                            | 34.1 | 4,967<br>889                       | 4,772<br>1,075                     |
|    | Unrealised loss on remeasurement of investments to fair value - net Interest on short term advance to related party                                              | 26.3 | (2,166) 38,060                     | (1,002)<br>65,618                  |
|    | Income from non financial assets                                                                                                                                 |      | 91,211                             | 105,009                            |
|    | Concessions and commissions Gain on disposal of property, plant and equipment                                                                                    |      | 9,786<br>23,311                    | 4,243<br>2,381<br>4,649            |
|    | Gain on disposal of non current assets held for sale Liabilities written back Communication towers and other rental income                                       |      | 2,980<br>61,155                    | 4,649                              |
|    | Reversal of impairment loss on associate Scrap sales                                                                                                             |      | 120,633<br>16,092                  | 8,039                              |
|    | Others - net                                                                                                                                                     | 34.2 | 22,656<br>256,613                  | 27,852<br>94,619                   |
|    |                                                                                                                                                                  |      | 347,824                            | 199,628                            |

34.1 This represents dividend income received from Fauji Fertilizer Bin Qasim Limited.

|      | Note                                                                                                                                                                                                                         | 2016                                                                                 | 2015                                                                                 |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
|      |                                                                                                                                                                                                                              | (Rup                                                                                 | ees'000)                                                                             |
| 34.2 | Other Income                                                                                                                                                                                                                 |                                                                                      |                                                                                      |
|      | Franchise fee Shuttle service Multimedia rentals Parking / other Fee ATM Rentals Other services                                                                                                                              | 3,996<br>1,401<br>1,563<br>6,295<br>3,112<br>6,289<br>22,656                         | 3,062<br>959<br>3,927<br>3,644<br>3,062<br>13,198<br>27,852                          |
| 35   | IMPAIRMENT LOSS                                                                                                                                                                                                              |                                                                                      |                                                                                      |
|      | Impairment loss on investment in associated undertaking Impairment loss on investment in jointly controlled entity 18.2                                                                                                      | 613,090<br>213,436<br>826,526                                                        | 70,029<br><br>                                                                       |
| 36   | TAXATION                                                                                                                                                                                                                     |                                                                                      |                                                                                      |
|      | Provision for taxation - Current - Prior - Deferred                                                                                                                                                                          | 599,288<br>(22,342)<br>576,946<br>31,619<br>608,565                                  | 533,322<br>(19,284)<br>514,038<br>14,496<br>528,534                                  |
|      | Relationship between accounting profit and tax expense is as follows:                                                                                                                                                        |                                                                                      | 320,331                                                                              |
|      | Accounting profit for the year                                                                                                                                                                                               | 1,224,865                                                                            | 1,489,433                                                                            |
|      | Tax charge @ 32% (2015: 33%) Tax effect of permanent differences Tax effect of exempt income Tax effect of income subject to lower taxation Tax effect of super tax Tax effect of change in tax rate Prior years' tax charge | 391,957<br>197,217<br>(36,800)<br>(9,153)<br>52,241<br>35,446<br>(22,343)<br>608,565 | 491,513<br>(1,743)<br>(9,046)<br>(13,448)<br>46,186<br>34,356<br>(19,284)<br>528,534 |

|    |                                                                     | Note | 2016      | 2015            |
|----|---------------------------------------------------------------------|------|-----------|-----------------|
|    |                                                                     |      | (Rupees   | · <b>'000</b> ) |
| 37 | CASH FLOWS FROM OPERATING ACTIVITIES BEFORE WORKING CAPITAL CHANGES |      |           |                 |
|    | Profit before taxation                                              |      | 1,224,865 | 1,489,433       |
|    | Adjustments for:                                                    |      |           |                 |
|    | Depreciation                                                        | 15.3 | 528,607   | 437,461         |
|    | Gain on disposal of property, plant and equipment                   | 34   | (23,311)  | (2,381)         |
|    | Gain on disposal of non current assets held for sale                | 34   | -         | (4,649)         |
|    | Provision for staff retirement benefit - gratuity                   | 9.1  | 55,205    | 79,316          |
|    | Provision for compensated absences                                  | 9.3  | 16,495    | 32,826          |
|    | Provision for doubtful debts                                        | 32   | 11,263    | 43,850          |
|    | Return on bank deposits/ Treasury bills                             | 34   | (49,461)  | (34,546)        |
|    | Interest on short term advance to related party                     | 34   | (38,060)  | (65,618)        |
|    | Share of gain on equity accounted investments                       |      | (91,003)  | (94,442)        |
|    | Finance cost                                                        | 33   | 170,455   | 106,258         |
|    | Dividend income                                                     | 34   | (889)     | (1,075)         |
|    | Reversal of impairment on investments in associated companies       | 34   | (120,633) | -               |
|    | Unrealized loss on remeasurement of investment to fair value        | 35   | 2,166     | 1,002           |
|    | Impairment loss                                                     | 35   | 613,090   | 70,029          |
|    | Impairment loss on investment in jointly controlled entity          | 35   | 213,436   | -               |
|    | Provision for obsolescence in stores, spares and loose tools        |      | -         | 142             |
|    |                                                                     |      | 2,512,225 | 2,057,606       |
| 38 | CASH AND CASH EQUIVALENTS                                           |      |           |                 |
|    | Cash and bank balances                                              | 29   | 459,779   | 780,396         |

#### REMUNERATION TO CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES 39

|                                                     |                    | 2016            |                | _,                 | 2015            |                |  |  |
|-----------------------------------------------------|--------------------|-----------------|----------------|--------------------|-----------------|----------------|--|--|
|                                                     | Chief<br>Executive | Directors       | Executives     | Chief<br>Executive | Directors       | Executives     |  |  |
|                                                     |                    | (Rupees'000)    |                |                    |                 |                |  |  |
| Managerial remuneration Provident fund contribution | 18,000             | 30,299<br>1,595 | 375,346        | 16,800             | 22,383<br>1.073 | 314,462        |  |  |
| Gratuity                                            | -<br>-<br>45       | 3,104           | 8,988<br>1,560 | 15,781             | 2,947           | 7,639<br>1,355 |  |  |
| Meeting fee                                         | 18,045             | 495*<br>35,493  | 385,894        | 30<br>32,611       | 300*<br>26,703  | 323,456        |  |  |
| Number of Persons                                   | 1                  | 3               | 152            | 1                  | 2               | 142            |  |  |

<sup>\*</sup> This includes Rs. 330,000 (2015: Rs. 210,000) paid to non-executive directors of the Parent Company.

39.1 In addition to the above, Chairman / Chief Executive and certain Executives are provided with the Parent Company maintained accomodation and vehicles. Certain Executives are also provided medical expenses, bonuses, compensated leave absences, and leave fare assistance as per the Parent Company's policy.

#### 40 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated and subsidiary companies, directors as well as their close family members, companies with common directorship, executives, key management personnel, major shareholders and Provident Fund. Balances with related parties are disclosed in notes 5, 10, 16, 18, 21.1, 22 and 23 to the consolidated financial statements. Transactions with related parties are as follows:

| Note  Transactions and balances with associated undertakings         | (Rupees'0        | 00)      |
|----------------------------------------------------------------------|------------------|----------|
| Sales                                                                | 663              | 1,267    |
| Services provided                                                    | 21,022           | 12,072   |
| Services availed                                                     | 74,423           | 31,018   |
| Purchases                                                            | 68,753           | 56,818   |
| Purchase of air tickets                                              | 23,289           | 24,931   |
| Franchise fee - income                                               | 3,996            | 3,062    |
| Franchise and management fee - expense                               | 11,922           | 10,125   |
| Dividend income                                                      | 53,561           | 47,610   |
| Interest income on advance                                           | 38,060<br>763    | 65,618   |
| Sale of stores, spares and loose tools Sale of construction material |                  | -        |
| Dividend paid                                                        | 20,486<br>59,968 | -        |
| Purchase of property, plant and equipment                            | 1,744,344        | -<br>176 |
| Advance given for purchase of vehicle                                | 3,500            | -        |
| Accrued interest on advance                                          | 5,500            | 4,723    |
| Accided interest on advance                                          |                  | 4,723    |
| Transactions with other related parties                              |                  |          |
| Sales                                                                | 7                | 698      |
| Services provided                                                    | 401              | 408      |
| Services availed                                                     | 52,492           | 67,853   |
| Purchases                                                            | 52,130           | 46,553   |
| Purchase of property, plant and equipment                            | 205,623          | -        |
| Donation                                                             | -                | 20,000   |
| Dividend paid                                                        | 16               | -        |
| Contribution to defined contribution plan - provident fund           | 33,410           | 28,715   |

2016

2015

|      |                                                                                                                                                                                                                   | 201                                                     | 6 2015                                                     |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|------------------------------------------------------------|
|      | Note                                                                                                                                                                                                              | (                                                       | Rupees'000)                                                |
|      | Transactions with key management personnel                                                                                                                                                                        |                                                         |                                                            |
| 40.1 | Remuneration and allowances including staff retirement benefits 40.1 Dividend paid Personal guarantees to Banks against the Parent Company's borrowings (Notes 7 and 8)  Compensation to key management personnel | 55,759<br>5,770                                         | 63,071<br>-                                                |
|      | Salaries and other benefits Contribution to provident fund Gratuity Compensated absences Bonus Meeting fee                                                                                                        | 48,299<br>1,595<br>3,104<br>-<br>2,221<br>540<br>55,759 | 39,183<br>1,073<br>18,728<br>213<br>3,544<br>330<br>63,071 |
|      | Number of persons                                                                                                                                                                                                 | 4                                                       | 3                                                          |

2014

201E

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT 41

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Parent Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Parent Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Parent Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including 41.1 their levels in the fair value hierarchy.

| Table   Tabl | On-balance sheet          |             | (Rupees'000)        |           |           |           |            |         |          |       |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-------------|---------------------|-----------|-----------|-----------|------------|---------|----------|-------|--|
| Section   Sect | financial instruments     |             |                     | Carrying  | g amount  |           | Fair value |         |          |       |  |
| Cher financial assets   Receipt / Certificate of investments   Page 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                           | Note        | through<br>profit a | and       | financ    | :ial      | Level 1    | Level 2 | Level 3  | Total |  |
| Financial assets not measured at fair value 41.2  Long term deposits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Financial assets          |             |                     |           |           |           |            |         |          |       |  |
| Long term deposits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Other financial assets    |             | 8,813               |           |           | 8,813     | 8,813      | -       | -        | 8,813 |  |
| Long term deposits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Financial assets not      |             |                     |           |           |           |            |         |          |       |  |
| Trade debts - 550,167 - 550,167 Advance to employees - 27,686 - 27,686                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | measured at fair value    | 41.2        |                     |           |           |           |            |         |          |       |  |
| Advance to employees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Long term deposits        |             | _                   | 24,707    | -         | 24,707    | -          | -       | -        | -     |  |
| Trade deposits                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Trade debts               |             | -                   | 550,167   | -         | 550,167   | -          | -       | -        | -     |  |
| Interest accrued - 1,011 - 1,011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Advance to employees      |             | -                   | 27,686    | -         | 27,686    | -          | -       | -        | -     |  |
| Other receivables                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Trade deposits            |             | -                   | 22,598    | -         | 22,598    | -          | -       | -        | -     |  |
| Term Deposit Receipt / Certificate of investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Interest accrued          |             | -                   | 1,011     | -         | 1,011     | -          | -       | -        | -     |  |
| Certificate of investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other receivables         |             | -                   | 48,832    | -         | 48,832    | -          | -       | -        | -     |  |
| Cash and bank  - 459,779 - 1,153,580 - 1,153,580                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Term Deposit Receipt /    |             |                     |           |           |           |            |         |          |       |  |
| Financial liabilities not measured at fair value  Long term financing 2,687,001 2,687,001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Certificate of investment | s           | -                   | 18,800    | -         | 18,800    | -          | -       | -        | -     |  |
| Financial liabilities not measured at fair value  Long term financing 2,687,001 2,687,001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Cash and bank             |             | -                   | 459,779   | -         | 459,779   | -          | -       | -        | -     |  |
| measured at fair value         Long term financing Liabilities against assets subject to finance lease                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                           |             |                     | 1,153,580 | -         | 1,153,580 |            |         | <u> </u> |       |  |
| Long term financing 2,687,001 2,687,001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Financial liabilities not |             |                     |           |           |           |            |         |          |       |  |
| Liabilities against assets         subject to finance lease       -       -       18,873       18,873       -       -       -       -       -         Trade and other       payables       41.2 & 41.3       -       -       1,047,353       1,047,353       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -<                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | measured at fair value    |             |                     |           |           |           |            |         |          |       |  |
| subject to finance lease       -       -       -       18,873       -       -       -       -       -         Trade and other payables       41.2 & 41.3       -       -       1,047,353       1,047,353       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | -                         |             | -                   | -         | 2,687,001 | 2,687,001 | -          | -       | -        | -     |  |
| Markup accrued 41.2 <b>85,032 85,032</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | subject to finance lease  |             | -                   | -         | 18,873    | 18,873    | -          | -       | -        | -     |  |
| !                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | payables                  | 41.2 & 41.3 | 3 -                 | -         | 1,047,353 | 1,047,353 | -          | -       | -        | -     |  |
| !                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Markup accrued            | 41.2        | _                   | _         | 85,032    | 85,032    | -          | _       | -        | -     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ·                         |             |                     |           |           |           |            | _       | -        |       |  |

| On-balance sheet                                  | (Rupees'000)                                |                             |                                   |           |         |         |            |        |  |
|---------------------------------------------------|---------------------------------------------|-----------------------------|-----------------------------------|-----------|---------|---------|------------|--------|--|
| financial instruments                             | Carrying amount                             |                             |                                   |           |         |         | Fair value |        |  |
| Note                                              | Fair value<br>through<br>profit and<br>loss | Loans<br>and<br>receivables | Other<br>financial<br>liabilities | Total     | Level 1 | Level 2 | Level 3    | Total  |  |
| 30 June 2015<br>Financial assets                  |                                             |                             |                                   |           |         |         |            |        |  |
| measured at fair value                            |                                             |                             |                                   |           |         |         |            |        |  |
| Other financial assets                            | 10,979                                      |                             |                                   | 10,979    | 10,979  |         |            | 10,979 |  |
| Financial assets not                              |                                             |                             |                                   |           |         |         |            |        |  |
| measured at fair value 41.2                       |                                             |                             |                                   |           |         |         |            |        |  |
| Long term deposits                                | -                                           | 19,920                      | -                                 | 19,920    | -       | _       | -          | -      |  |
| Trade debts                                       | -                                           | 539,518                     | -                                 | 539,518   | -       | -       | -          | -      |  |
| Advance to related parties                        | -                                           | 500,000                     | -                                 | 500,000   | -       | _       | -          | -      |  |
| Advance to employees                              | -                                           | 5,797                       | -                                 | 5,797     | -       | -       | -          | -      |  |
| Trade deposits                                    | -                                           | 19,208                      | -                                 | 19,208    | -       | -       | -          | -      |  |
| Interest accrued                                  | -                                           | 5,982                       | -                                 | 5,982     | -       | -       | -          | -      |  |
| Other receivables                                 | -                                           | 35,673                      | -                                 | 35,673    | -       | -       | -          | -      |  |
| Certificate of investments                        | -                                           | 21,200                      | -                                 | 21,200    | -       | -       | -          | -      |  |
| Cash and bank                                     | -                                           | 780,396                     | -                                 | 780,396   | -       | -       | -          | -      |  |
|                                                   |                                             | 1,927,694                   |                                   | 1,927,694 |         |         |            | -      |  |
| Financial liabilities not                         |                                             |                             |                                   |           |         |         |            |        |  |
| measured at fair value                            |                                             |                             |                                   |           |         |         |            |        |  |
| Long term financing<br>Liabilities against assets | -                                           | -                           | 751,795                           | 751,795   | -       | -       | -          | -      |  |
| subject to finance lease<br>Trade and other       | -                                           | -                           | 41,680                            | 41,680    | -       | -       | -          | -      |  |
| payables 41.2 & 41.3                              | -                                           | -                           | 1,099,061                         | 1,099,061 | -       | -       | -          | -      |  |
| Markup accrued 41.2                               | -                                           | -                           | 38,669                            | 38,669    | -       | -       | -          | -      |  |
|                                                   |                                             | -                           | 1,931,205                         | 1,931,205 |         |         | -          | -      |  |

- 41.2 The Group has not disclosed the fair values for these financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.
- 41.3 It excludes advances from customers, federal excise duty, bed tax and sales tax payable, banquet/ beverage tax, unearned income and income tax deducted at source.

The Group has exposure to the credit risk, market risk and liquidity risk from its use of financial instruments.

The Board of Directors has overall responsibility for the establishment and oversight of The Group's risk management framework. The Board is responsible for developing and monitoring The Group's risk management policies.

The Group's risk management policies are established to identify and analyse the risks being faced by The Group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and The Group's activities. The Group, through its training, management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with The Group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by The Group. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the result of which are reported to the Audit Committee.

#### 41.4 **Credit risk**

Credit risk is the risk of financial loss to The Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. To manage credit risk The Group maintains procedures covering the application for credit approvals, granting and renewal of counterparty limits and monitoring of exposures against these limits. As part of these processes the financial viability of all counterparties is regularly monitored and assessed.

The Group's credit risk exposures is categorized under the following headings:

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual's characteristics of each customer. The Group has established a credit policy under which each new customer is analysed individually for creditworthiness before The Group's standard payment terms and conditions are offered. Credit limits are established for each customer, which are regularly reviewed and approved by the management. Customers that fail to meet The Group's benchmark creditworthiness may transact with The Group only on a prepayment basis.

#### Concentration of credit risk

Geographically there is no concentration of credit risk. The maximum exposure to credit risk for financial assets at the reporting date by type of counter party is as follows:

|                                  | 2016      | 2015      |
|----------------------------------|-----------|-----------|
|                                  | (Rupee    | es'000)   |
|                                  |           |           |
| From related parties             | 17,696    | 528,418   |
| From government institutions     | 54,058    | 41,479    |
| From foreign embassies           | 7,549     | 7,748     |
| Banks and financial institutions | 485,497   | 753,104   |
| Others                           | 588,780   | 596,945   |
|                                  | 1,153,580 | 1,927,694 |

The Group establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

#### Credit quality of trade debtors

The credit quality of companies financial assets have been assessed below by reference to external credit rating of counterparties determined by the Pakistan Credit Rating Agency Limited (PACRA) and JCR - VIS Credit Rating Company Limited (JCR - VIS). The counterparties for which external credit ratings were not available have been assessed by reference to internal credit ratings determined based on their historical information for any default in meeting obligations.

> 2016 2015

> > (Rupees'000)

#### **Trade debts**

Counterparties without external credit ratings existing customers with no default in the past

550,167

539,518

#### Impairment losses

The aging of trade debts at the reporting date was:

| Past due 0-30 days   |
|----------------------|
| Past due 31-60 days  |
| Past due 61-90 days  |
| Past due 91-360 days |
| Over 361 days        |
|                      |

|         | 2016              | 2                  | 015        |
|---------|-------------------|--------------------|------------|
| Gross   | Impairment<br>(Ru | Gross<br>pees'000) | Impairment |
| 252,108 | -                 | 304,982            | -          |
| 143,395 | _                 | 106,015            | _          |
| 71,461  | -                 | 30,364             | -          |
| 83,203  | -                 | 98,157             | _          |
| 212,508 | 212,508           | 201,245            | 201,245    |
| 762,675 | 212,508           | 740,763            | 201,245    |

The movement in impairment in respect of trade receivables during the year was as follows:

|                                |      | 2016    | 2015    |
|--------------------------------|------|---------|---------|
|                                | Note | (Rupe   | es'000) |
|                                |      |         |         |
| Opening balance                |      | 201,245 | 157,395 |
| Provision made during the year | 32   | 11,263  | 43,850  |
| Closing balance                | 22   | 212,508 | 201,245 |

Based on past experience, The Group believes that no impairment is necessary in respect of trade receivables past due. Impairment includes Rs. 13.424 million (2015: Rs. 10.263 million) provided against due from related parties.

The doubtful account in respect of trade receivables are used to record impairment losses unless The Group is satisfied that no recovery of the amount owing is possible; at that point the amount considered irrecoverable is written off against the financial asset directly.

The Group has no collateral in respect of financial assets exposed to credit risk. Based on past experience, management believes that except as already provided for in these financial statements, no further impairment is required to be recognized against any financial assets of the Group.

#### Cash at Bank

The Group held cash at bank of Rs. 393.539 million as at 30 June 2016 (2015: Rs. 747.122 million). Cash at bank is held with banks and financial institution counter parties, which are rated A-2 to A1+ based on PACRA rating.

#### **Exposure to credit risk**

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

|                                                  | 2016         | 2015      |
|--------------------------------------------------|--------------|-----------|
|                                                  | (Rupees'000) |           |
| Long term deposits                               | 24,707       | 19,920    |
| Trade deposits                                   | 22,598       | 19,208    |
| Trade debts                                      | 550,167      | 539,518   |
| Advance to related parties                       | -            | 500,000   |
| Advance to employees                             | 27,686       | 5,797     |
| Interest accrued                                 | 1,011        | 5,982     |
| Other receivables                                | 48,832       | 35,673    |
| Term Deposit Receipt/ Certificate of investments | 18,800       | 21,200    |
| Bank balances                                    | 393,539      | 747,122   |
|                                                  | 1,087,340    | 1,894,420 |

|                                                                                                   | 2016            | 2015            |
|---------------------------------------------------------------------------------------------------|-----------------|-----------------|
|                                                                                                   | (Rupe           | es'000)         |
| Long term deposits                                                                                |                 |                 |
| Counterparties with external credit ratings of AA+ Counterparties without external credit ratings | 22,469<br>2,238 | 18,588<br>1,332 |
| <b>Trade deposits</b> Counterparties without external credit ratings                              | 22,598          | 19,208          |
| Advance to related parties  Counterparties without external credit ratings                        | -               | 500,000         |
| Advance to employees                                                                              |                 |                 |
| Counterparties without external credit ratings                                                    | 27,686          | 5,797           |
| Interest accrued Counterparties without external credit ratings                                   | 1,011           | 5,982           |
| Other receivables                                                                                 |                 |                 |
| Counterparties without external credit ratings                                                    | 48,832          | 35,673          |
| <b>Term Deposit Receipt</b> Counterparties with external credit ratings A-2 to AA+                | 18,800          | 21,200          |

#### 41.5 Liquidity risk

Liquidity risk is the risk that The Group will not be able to meet its financial obligations as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, prudent fund management practices and the ability to close out market positions due to dynamic nature of the business. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to The Group's reputation.

There were no defaults on loans payable during the year.

The maturity profile of The Group's financial liabilities based on the contractual amounts is as follows:

|                                                                                                                 | Carrying<br>amount                                      | Contractual cash flows                                  | Maturity up<br>to one year                            | Maturity after<br>one year and up<br>to five years |
|-----------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|----------------------------------------------------|
| 2016                                                                                                            |                                                         | (Rup                                                    | pees'000)                                             |                                                    |
| Long term financing Liabilities against assets subject to finance lease Trade and other payables Markup payable | 2,687,001<br>18,873<br>1,047,353<br>85,032<br>3,838,259 | 3,630,584<br>20,199<br>1,047,353<br>85,032<br>4,783,168 | 778,313<br>12,857<br>1,047,353<br>85,032<br>1,923,555 | 2,852,271<br>7,342<br>-<br>-<br>-<br>2,859,613     |
| 2015                                                                                                            | <u> </u>                                                |                                                         |                                                       |                                                    |
| Long term financing<br>Liabilities against assets                                                               | 751,795                                                 | 1,015,912                                               | 149,308                                               | 866,604                                            |
| subject to finance lease<br>Trade and other payables<br>Markup payable                                          | 41,680<br>1,099,061<br>38,669<br>1,931,205              | 46,510<br>1,099,061<br>38,669<br>2,200,152              | 25,939<br>1,099,061<br>38,669<br>1,312,977            | 20,571<br>-<br>-<br>887,175                        |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier or at significantly different amounts.

The contractual cash flows relating to long and short term borrowings have been determined on the basis of expected mark up rates. The mark up rates have been disclosed in notes 7, 8 and 12 to these consolidated financial statements.

#### 41.6 Market risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. The Group is exposed to currency risk and interest rates only.

#### Foreign Currency risk

The PKR is the functional currency of The Group and as a result currency exposures arise from transactions and balances in currencies other than PKR. The Group's potential foreign currency exposure comprise:

- Transactional exposure in respect of non functional currency monetary items
- Transactional exposure in respect of non functional currency expenditure and revenues

#### Transactional exposure in respect of non functional currency monetary items

Monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of The Group are periodically restated to PKR equivalent, and the associated gain or loss is taken

to the profit and loss account. The foreign currency risk related to monetary items is managed as part of the risk management strategy.

#### Transactional exposure in respect of non functional currency expenditure and revenues

Certain operating and capital expenditure is incurred by The Group in currencies other than the functional currency. Certain sales revenue is earned in currencies other than the functional currency of The Group. These currency risks are managed as part of overall risk management strategy. The Group does not enter into forward exchange contracts.

|              | 2016       |         | 201        | 2015    |  |
|--------------|------------|---------|------------|---------|--|
|              | Rupees'000 | USD'000 | Rupees'000 | USD'000 |  |
| Bank Balance | 1,702      | 16.29   | 560        | 5.52    |  |

The following significant exchange rate applied during the year:

|            | Average rates |        | Balance s | sheet date rate |
|------------|---------------|--------|-----------|-----------------|
|            | 2016          | 2015   | 2016      | 2015            |
| US Dollars | 104.29        | 101.31 | 104.50    | 101.50          |

#### **Foreign Currency**

A 5% strengthening of the functional currency against USD at 30 June 2016 would have decreased profit and loss by Rs. 85 thousand (2015: Rs. 28 thousand). A 5 % weakening of the functional currency against USD at 30 June 2016 would have had the equal but opposite effect of these amounts. The analysis assumes that all other variables remain constant.

#### Interest rate risk

The interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Group has long term Pakistan Rupees based loans and running finance arrangement at variable rates. The local currency loans have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR).

|                                           | 2016                   | 2015                      | 2016                       | 2015                   |
|-------------------------------------------|------------------------|---------------------------|----------------------------|------------------------|
|                                           | Effective in           | terest rates              | (Rupe                      | es'000)                |
| Fixed rate instruments                    |                        |                           |                            |                        |
| Financial assets                          | 0.25% to 5.75%         | 0.2% to 6.50%             | 373,329                    | 694,466                |
| Variable rate instruments                 | 1-year KIBC            | R plus 3%                 | _                          | 500,000                |
| Financial assets<br>Financial liabilities | KIBOR + (1.5% to 2.5%) | KIBOR +<br>(1.5% to 2.5%) | (2,705,874)<br>(2,705,874) | (793,475)<br>(293,475) |

#### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not effect profit or loss account.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / (decreased) profit and loss by Rs.23.325 million (2015: Rs. 4.009 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for 2015.

#### Other market price risk

The primary goal of The Group's investment strategy is to maximize investment returns on surplus funds. The Group adopts a policy of ensuring to minimize its price risk by investing in securities having sound market performance. Certain investments are designated as held for trading because their performance is actively monitored and these are managed on a fair value basis. Equity price risk arises from investments at fair value through profit and loss.

#### Sensitivity analysis - equity price risk

For quoted investments classified as held for trading, a 1 percent increase in market price at reporting date would have increased profit or loss by Rs. 8.813 (2015: Rs. 109,79) thousand; an equal change in the opposite direction would have decreased profit or loss by the same amount. The analysis is performed on the same basis for 2015 and assumes that all other variables remain the same.

| Assets carried at fair value                                                  | Level 1 | Level 2     | Level 3 |
|-------------------------------------------------------------------------------|---------|-------------|---------|
| 2016                                                                          |         | Rupees '000 |         |
| Financial assets at fair value through profit or loss -<br>held for trading   | 8,813   |             | -       |
| 2015 Financial assets at fair value through profit or loss - held for trading | 10,979  |             |         |

The carrying value of financial assets and liabilities reflected in consolidated financial statements approximate their respective fair values.

#### **Determination of fair values**

A number of The Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and / or

disclosure purposes based on the following methods.

#### Investment at fair value through profit and loss account - held for trading

The fair value of held for trading investment is determined by reference to their quoted closing repurchase price at the reporting date.

#### Non - derivative financial assets

The fair value of non-derivative financial assets is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

#### Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

#### 41.7 Capital risk management

The Group's objective when managing capital is to safeguard The Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and to maintain a strong capital base to support the sustained development of its business. The Group manages its capital structure which comprises capital and reserves by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions to maximize the return. In order to maintain or adjust the optimal capital structure , The Group may adjust the amount of dividend paid to shareholders, appropriation of amounts to capital reserves or / and issue new shares.

The Group is not subject to externally imposed capital requirements. Further there was no change during the year in the management's approach towards capital management.

#### APPLICATION OF IFRIC INTERPRETATION 12 "SERVICE CONCESSION ARRANGEMENTS" 42

Securities and Exchange Commission of Pakistan through its S.R.O. NO 24 (I)/2012, dated 16 January 2012 has exempted the application of IFRIC 12 - "Service Concession Arrangements", for Companies in Pakistan. Consequently, The Group is not required to account for its arrangement under Build, Operate and Transfer agreement with City District Government Karachi for developing and operating an underground parking facility in Karachi under IFRIC 12. If The Group were to follow IFRIC 12, the effect on the financial statements would have been as follows:

|                                                                                                                                                                                                                                 | 2016                                                           | 2015                                                           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------|
|                                                                                                                                                                                                                                 | (Rupee                                                         | s'000)                                                         |
| Increase in profit after tax for the year Derecognition of property, plant and equipment Recognition of intangible asset Recognition of financial liability Increase in taxation obligations Increase in unappropriated profits | 10,880<br>(281,320)<br>425,292<br>(29,279)<br>36,702<br>77,991 | 13,334<br>(314,136)<br>442,303<br>(29,475)<br>33,901<br>64,791 |

| 43 | CAPACITY                     | Note | No. of let | able rooms | Average | Average occupancy |  |  |  |
|----|------------------------------|------|------------|------------|---------|-------------------|--|--|--|
|    |                              |      | 2016       | 2015       | 2016    | 2015              |  |  |  |
|    |                              |      |            |            | %       | %                 |  |  |  |
|    | Pearl Continental Hotel      |      |            |            |         |                   |  |  |  |
|    | - Karachi                    |      | 286        | 286        | 72      | 71                |  |  |  |
|    | - Lahore                     |      | 607        | 607        | 73      | 63                |  |  |  |
|    | - Rawalpindi                 |      | 193        | 193        | 64      | 62                |  |  |  |
|    | - Peshawar                   |      | 148        | 148        | 46      | 36                |  |  |  |
|    | - Bhurban                    |      | 190        | 190        | 70      | 66                |  |  |  |
|    | - Muzaffarabad               |      | 102        | 102        | 50      | 48                |  |  |  |
|    | - Hotel One The Mall, Lahore | 43.1 | 32         | 32         | 82      | 71                |  |  |  |

This is a budget hotel owned by The Group and operated by Hotel One (Private) Limited under franchise and management agreement. 43.1

| 44 | NUMBER OF EMPLOYEES                         | 2            | 2016  | 2015            |
|----|---------------------------------------------|--------------|-------|-----------------|
|    | Number of employees at the year end         | 3,           | ,611  | 3,601           |
|    | Average number of employees during the year | 3,           | ,647  | 3,629           |
|    |                                             | 2            | 2016  | 2015            |
| 45 | EMPLOYEES' PROVIDENT FUND                   | te           | (Rupe | es'000)         |
| 45 |                                             | 708,         |       | es'000) 649,269 |
| 45 | EMPLOYEES' PROVIDENT FUND                   |              | ,845  | ·               |
| 45 | EMPLOYEES' PROVIDENT FUND  Size of the fund | 708,<br>630, | ,845  | 649,269         |

#### Fair value of investments made: 45.1

|                                                      | 2016               |                   | 2015                         | <u> </u>          |
|------------------------------------------------------|--------------------|-------------------|------------------------------|-------------------|
|                                                      | (Rupees'000)       | %                 | (Rupees'000)                 | %                 |
| Listed shares Mutual funds Term Finance Certificates | 164,125<br>204,254 | 24%<br>30%        | 147,713<br>193,186           | 23%<br>31%        |
| - Listed Special Savings Certificates                | 310,696<br>679,075 | 0%<br>46%<br>100% | 12,469<br>277,427<br>630,795 | 2%<br>44%<br>100% |

All the investments out of provident fund trust have been made in accordance with the provisions of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

#### 46 NON- ADJUSTING EVENT AFTER THE BALANCE SHEET

The Board of Directors of the Parent Company in its meeting held on 26 September 2016, has proposed a final cash dividend of Rs. 2.50/- (2015: Rs.5/-) for approval of the members at the annual General Meeting. The consolidated financial statements for the year ended 30 June 2016 do not include the effect of the proposed cash dividend which will be accounted for in the financial statements for the year ending 30 June 2017.

#### 47 **DATE OF AUTHORISATION FOR ISSUE**

These consolidated financial statements were authorized for issue by the Board of Directors of the Parent Company in its meeting held on 26 September 2016.

#### Statement under section 241(2) of the Companies Ordinance, 1984

At the time of the meeting of the Board of Directors, the Chief Executive of the Parent Company was not in Pakistan, as such these consolidated financial statements, as approved by the Board of Directors, have been signed by two Directors.

M.A. Bawany Director

Shakir Abu Bakar Director

# **Pakistan Services Limited** Form of Proxy For the year ended 30 June 2016

| I / We                   | of being a member of Pakistan                                                                 |
|--------------------------|-----------------------------------------------------------------------------------------------|
| Services Limited here by | point Mr./Ms./ M/s                                                                            |
| of                       | failing whom Mr. /Ms./ M/s                                                                    |
| of as r                  | roxy to attend and act for me, and on my behalf, at the Annual General Meeting of the Company |
| to be held on Monday, 31 | ober 2016 at 11:00 a.m. at Marriott Hotel, Islamabad, and any adjournment thereof.            |
| Dated this da            | 2016.                                                                                         |
|                          | Specimen Signature of Proxy                                                                   |
|                          | Folio No.                                                                                     |
| Revenue<br>Stamp Rs. 5/= | Participant I.D. No                                                                           |
|                          | Sub Account No.                                                                               |
| Signature of Shareholde  | Specimen Signature of Alternate Proxy                                                         |
| Folio No                 | Folio No                                                                                      |
| Participant I.D. No      | Participant I.D. No                                                                           |
| Sub Account No           | Sub Account No                                                                                |

#### Note:

- If a member is unable to attend the Meeting, he / she may appoint another member as his / her proxy and send this form to Pakistan Services Limited, 1st Floor, NESPAK House, Sector G-5/2, Islamabad. to reach not less than 48 hours before the time appointed for holding the meeting.
- Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form. ii)
- The proxy shall produce his / her original CNIC or original passport at the time of meeting. iii)
- In case of corporate entity, the Board of Directors' Resolution / Power of Attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.

# پاکتتان سروسیز کمیشڈ پراکسی فارم

# اختتام سال 30جون 2016

| بحثیت ممب                             |                                                                        | سکنه                                      |                                                     | میں/ہم              |
|---------------------------------------|------------------------------------------------------------------------|-------------------------------------------|-----------------------------------------------------|---------------------|
| سکن                                   |                                                                        | ما ت                                      | شان سروسر کمیٹڈ بذریعہ مذامسمی/مس                   | (رکن) پاک           |
| ورت میں متبادل مسمی / مسا             |                                                                        |                                           |                                                     |                     |
| کواپنا پراکسی مق                      |                                                                        | سکنه                                      |                                                     |                     |
| خه ۱۳۱۷ کتوبر ۲۰۱۷ <u>، ک</u> و اسلام | مورت میں کمپنی کے سالا نہا جلاس عام جو کہ بروز سوموار مور <sup>و</sup> | ، میری/ہماری عدم موجودگی کی               | ) ہوں جو کہ میری/ہاری جانب <u>س</u>                 | کرتا/ کرتی          |
|                                       |                                                                        |                                           | میں منعقد ہوگا یاالتواء کی صورت میں جا <sup>ہ</sup> |                     |
|                                       |                                                                        |                                           |                                                     |                     |
|                                       |                                                                        |                                           | يروز                                                | مورخه               |
|                                       | پرائسی کے دستخط کانمونہ                                                | ~~                                        |                                                     |                     |
|                                       | ,                                                                      |                                           |                                                     |                     |
|                                       | فوليونمبر                                                              |                                           | پاچ روپے الیت کی ریو نیونکٹ                         |                     |
|                                       | سى ڈى كى پارشىيىك آئى ڈى نمبر<br>دىلى ا كاؤنٹ نمبر                     |                                           |                                                     |                     |
|                                       | ز ملى ا كاؤنٹ نمبر<br>زىلى ا كاؤنٹ نمبر                                |                                           |                                                     |                     |
|                                       | •••                                                                    |                                           |                                                     |                     |
|                                       | متبادل براکسی کے دشخط کانمونہ                                          |                                           |                                                     | ر (رکن) کادستخط     |
|                                       | متبادل پراکسی کے دستخطا کانمونہ<br>فولیونمبر                           |                                           | نَی دٔی نمبر                                        | ر<br>ونمبر          |
| •••••                                 | سى ڈى تى پارٹسپىن آئى ڈى نمبر<br>دىلى اكاؤنٹ نمبر                      |                                           | <sup>د</sup> ئى ۋى نمبر                             | د<br>دری بارنسینٹ آ |
|                                       | ز ملى ا كا ۇنىپ ئىس<br>د ملى ا كا ۇنىپ ئىس                             |                                           |                                                     | ىا كاؤنىڭ نمىر<br>  |
|                                       |                                                                        |                                           |                                                     |                     |
| , , , ,                               |                                                                        |                                           |                                                     | نوٹ:                |
| اوفت سے کم از کم <i>۴۸</i> کھنٹے      | نے کا مجاز ہےاور فارم ہزا کواجلاس کےانعقاد کے لئے مقرر ہ<br>۔ یہ       |                                           |                                                     |                     |
|                                       | ·                                                                      | • •                                       | پہلے تک پاکستان سروسیز کمیٹڈوا قع مپلے<br>ب         |                     |
|                                       |                                                                        | •                                         | پراکسی فارم کےہمراہ قومی شناختی کارڈیا              | (ii)                |
|                                       |                                                                        | •                                         | اجلاس کےوقت پرائسی کو اپنااصلی ش<br>۔               | (iii)               |
| رِاکسی فارم کےساتھ جمع کرنا           | ہمونہء دستخط(بشرطیکہ پہلے سے ممپنی کوفراہم نہ کیا گیاہو) پر            | ِّائرُ یکٹرز کی قرار داد/مختار نامه بشمول | سمپنی ہونے کی صورت میں بورڈ آف ڈ                    | (iv)                |
|                                       |                                                                        |                                           | ہوگا۔                                               |                     |



Dagia House, 241-C, Block-2, P.E.C.H.S., Off: Shahrah-e-Quaideen, Karachi.

Tel: (+92-21) 4391316-7 & 19, 4387960-61

Fax: (+92-21) 4391318

For open Ended Funds: (+92-21) 4313207

Dear Shareholder,

#### **SUBJECT: DIVIDEND MANDATE OPTION**

- 1. It is to inform you that under section 250 of the Companies Ordinance, 1984 a shareholder may, if so desire, directs a company to pay dividend through his/her/its bank account.
- 2. In pursuance of the directions given by the Securities and Exchange Commission of Pakistan vide Circular Number 18 of 2012 dated June 5, 2012, we on behalf of our client M/S. PAKISTAN SERVICES LIMITED hereby give you the opportunity to authorize the Company to directly credit in your bank account cash dividend, if any, declared by the Company in future.

[PLEASE NOTE THAT THIS DIVIDEND MANDATE IS OPTIONAL AND NOT COMPULSORY. IN CASE YOU DO NOT WISH YOUR DIVIDEND TO BE DIRECTLY CREDITED INTO YOUR BANK ACCOUNT THEN THE SAME SHALL BE PAID TO YOU THROUGH THE DIVIDEND WARRANTS.]

3. In case you wish the cash dividend declared by the Company, if any, is directly credited in your bank account, instead of issuance of dividend warrants then please provide the information mentioned on the attached Form and return the same to us on the following address.

<u>ADDRESS:</u> Technology Trade (Pvt.) Ltd. - Dagia House, 241-C, Block-2, PECHS, Off: Shahra-e-Quaideen, Karachi.

NOTE: THE SHAREHOLDER WHO HOLD SHARES IN PHYSICAL FORM ARE REQUESTED TO SUBMIT THE ATTACHED DIVIDEND MANDATE FORM AFTER DULY FILLED ALONG WITH COPY OF CNIC TO THE SHARE REGISTRAR. THE SHAREHOLDER WHO HOLDS THE SHARES IN DEMAT FORM (CDC ACCOUNT) ARE REQUESTED TO SUBMIT THE ATTACHED DIVIDEND MANDATE FORM AFTER DULY FILLED INTO THEIR PARTICIPANT/INVESTOR ACCOUNT SERVICES.

#### 4. COMPLIANCE WITH THE REQUIREMENT OF INSERTION OF CNIC NUMBER ON DIVIDEND WARRANTS

In pursuance with the Securities and Exchange Commission of Pakistan ("SECP") Notification No SRO.831 (1)/2012 of July 5<sup>th</sup>, 2012 in supersession of earlier notification No. SRO 779 (1)/2011 of August 18, 2011, SECP directed all listed companies to mention Computerized National Identity Card (CNIC) / NTN numbers of the registered members on the dividend warrant.

As per the said Notification of Securities and Exchange Commission of Pakistan (SECP), you are requested to send us a copy of your Computerized National Identity Card (CNIC) / NTN Number (other than Individual) / Passport Number (for non-resident only) <u>WITHIN TEN DAYS FROM THE RECEIPT OF THIS LETTER</u>. It is important that the requisite copy of the above document may please be sent along with the lower portion of this letter duly filled, to our Share Registrar, M/s. Technology Trade (Pvt.) Ltd., Dagia House, 241-C, Block-2, P.E.C.H.S., Off Shahrah-e-Quaideen, Karachi.

In case of non-receipt of copy of valid CNIC and non-compliance of the above-mentioned SRO of SECP, the Company may be constrained to withhold dispatch of dividend warrants if issued.

Your compliance will facilitate us in complying with the directives of SECP. Regards,

**GENERAL MANAGER** 

### **DIVIDEND MANDATE FORM**

| Mr, / Ms, / Mrs, her<br>credit cash dividend declared by it,                                                                |  |   |      |      | RVI | CES | SLIN | /ITE | ED t | o di |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|---|------|------|-----|-----|------|------|------|------|--|
| (i) Shareholder's detail                                                                                                    |  | , |      |      |     |     |      |      | ,    |      |  |
| Name of the Shareholder                                                                                                     |  |   | <br> | <br> |     |     |      |      |      |      |  |
| Folio No. / CDC Participants ID A/C No.                                                                                     |  |   |      |      |     |     |      |      |      |      |  |
| CNIC No. *                                                                                                                  |  |   | -    |      |     |     |      |      |      |      |  |
| Passport No. (in case of foreign shareholder) **                                                                            |  |   |      |      |     |     |      |      |      |      |  |
| Land Line Phone Number                                                                                                      |  |   |      |      |     |     |      |      |      |      |  |
| Cell Number                                                                                                                 |  |   |      |      |     |     |      |      |      |      |  |
| (ii) Shareholder's bank detail                                                                                              |  |   |      |      |     |     |      |      |      |      |  |
| Title of The Bank Account                                                                                                   |  |   |      | <br> |     |     |      |      |      |      |  |
| Bank Account Number                                                                                                         |  |   |      |      |     |     |      |      |      |      |  |
| Bank's Name,                                                                                                                |  |   |      |      |     |     |      |      |      |      |  |
| Branch Name and Address                                                                                                     |  |   |      |      |     |     |      |      |      |      |  |
| 2. It is stated that the above-nechanges in the above-mentioned in the above-mentioned in Registrar as soon as these occur. |  |   |      |      |     |     |      |      |      |      |  |
|                                                                                                                             |  |   |      |      |     |     |      |      |      |      |  |

### TO ALL MEMBERS OF THE COMPANY

May 05, 2016

Dear Sir / Madam,

### **INFORMATION PURSUANT TO SECTION 218 OF THE COMPANIES ORDINANCE, 1984**

This is to inform the members of the Company that Syed Haseeb Amjad Gardezi be appointed as Director of the Company w.e.f. April 11, 2016.

He will be entitled to get monthly gross salary of Rs. 1,376,046/- along with all other benefits as per Company policy.

Yours faithfully, For PAKISTAN SERVICES LIMITED

-sd-

Mansoor Khan Company Secretary





# Key features:

- 43 Deemsed Entities Verification
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- Дагнариніі датак\*
- Tax credit calculator
- Company Verification
- Interprete & investment Uneckled
- Mr. FALLS Answered





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